



State of Idaho

**CHANGE ORDER - 02**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Supplier**

**Purchase Order Number:** PADD1117  
**Account Number:** AC-1  
**Revision Number:** 02  
**Change Order Date:** October 2, 2015  
**Service Start Date:** January 16, 2016  
**Service End Date:** January 15, 2017  
**Payment Method:** Invoice  
**Payment Terms:** NET30  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

Joanne Hannabery  
 ORASURE TECHNOLOGIES, INC.  
 220 East First Street  
 Bethlehem, PA 18015  
**Phone:** 800-869-3538  
**Fax:** 610-882-1827  
**Email:** contractadmin@orasure.com

**Buyer Contact**

Chelsea Cameron  
 Tel:208-332-1607  
 Fax: 208-327-7320  
 chelsea.cameron@adm.idaho.gov

---

**Contract Number:**

**Bill To Address**

**Ship To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Instructions**

PADD1117, HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing Kits for various State of Idaho agencies (the "Contract") is renewed for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Original Contract 03/18/2013 - 01/14/2014 - \$1,000,000.00

Change Order #1 01/15/2014 - 01/14/2015 - \$1,000,000.00

Change Order #2 01/15/2015 - 01/14/2016 - \$1,000,000.00

Change Order #3 01/15/2016 - 01/14/2017 -\$1,000,000.00

Supplier Part Number	Quantity	Items		Unit	Unit Price	Total
		Back Order				
19388	1	0		ANN	\$1,000,000.00	\$1,000,000.00
<b>Item Description</b>	#2					
	HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing, per Arkansas Contract Number SP-12-0038					
						
<b>Delivery Date:</b>	October 3, 2015					
<b>Shipping Method:</b>	Delivery					
<b>Shipping Instructions:</b>						
<b>Ship FOB:</b>						
<b>Attachment(s)</b>						
<b>Special Instructions:</b>						

<b>Sub-Total (USD)</b>	\$1,000,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$1,000,000.00

**Note:** If there is a  next to an item's unit price, that indicates that the price has been discounted.

**Signature:** 

**Signed By:**



State of Idaho  
Department of Administration  
Division of Purchasing

C.L. "Butch" OTTER  
Governor  
ROBERT L. GEDDES  
Director  
BILL BURNS  
Administrator

650 West State Street B-15 (83702)  
P. O. Box 83720  
Boise, ID 83720-0075  
Telephone (208) 327-7465  
Fax: 208-327-7320  
<http://purchasing.idaho.gov>

September 15, 2015

Orasure Technologies  
Attn: Pat Reis

VIA E-MAIL TRANSMISSION  
[preis@orasure.com](mailto:preis@orasure.com)

RE: Renewal of Contract PADD1117, a Contract for HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing Kits for various State of Idaho Agencies, Institutions, and Departments  
Expiring January 15, 2016

The State of Idaho would like to renew the above referenced contract for a period of One (1) Year.

The contract renewal period is January 16, 2016 to January 15, 2017. The same terms and conditions prevail for the contract renewal period, except as expressly modified herein.

If the terms of this renewal letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,

Chelsea Cameron  
Idaho Division of Purchasing

APPROVED:  YES  NO

COMPANY: ORASURE Technologies, Inc.

\* BY: *Tony Zezzo*  
(Signature)

TONY Zezzo  
(Printed Name)

Date: 9/17/2015

UPDATED CONTACT INFORMATION for PADD1117:

Contact Name	<u>Pat Reis</u>
Title	<u>Contracts Admin.</u>
Address	<u>220 E. First St. Bethlehem, PA 18015</u>
Phone	<u>610-782-3119</u>
Fax	<u>610-882-3572</u>
E-mail	<u><a href="mailto:preis@orasure.com">preis@orasure.com</a></u>



State of Idaho

**CHANGE ORDER - 01****PLEASE DO NOT DUPLICATE THIS ORDER.****Change Order Summary**

**Purchase Order Number:** PADD1117  
**Account Number:** AC-1  
**Revision Number:** 01  
**Change Order Date:** February 3, 2015  
**Service Start Date:** January 14, 2015  
**Service End Date:** January 15, 2016  
**Payment Method:** Invoice  
**Payment Terms:** No Payment Terms specified  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) : Purchase Order Change

**Supplier**

Joanne Hannabery  
 ORASURE TECHNOLOGIES, INC.  
 ORASURE TECHNOLOGIES, INC.  
 220 East First Street  
 Bethlehem, PA 18015  
 800-869-3538

**Contract Number:****Bill To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Ship To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Instructions**

PADD1117, HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing Kits for various State of Idaho agencies (the "Contract") is renewed for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Original Contract 03/18/2013 - 01/14/2014 - \$1,000,000.00

Change Order #1 01/15/2014 - 01/14/2015 - \$1,000,000.00

Change Order #2 01/15/2015 - 01/14/2016 - \$1,000,000.00

Supplier		Items				
Part Number	Quantity	Back Order	Unit	Unit Price	Total	

---

19388	1	0	ANN	\$1,000,000.00	\$1,000,000.00
-------	---	---	-----	----------------	----------------

**Item Description** #2

HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing, per Arkansas Contract Number SP-12-0038 Renewal period 1-15-2015 thru 1-14-2016



**Delivery Date:** January 15, 2015

**Shipping Method:** Delivery

**Shipping Instructions:**

**Ship FOB:**

**Attachment(s)**

**Special Instructions:**

---

<b>Sub-Total (USD)</b>	\$1,000,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$1,000,000.00

**Note:** If there is a  next to an item's unit price, that indicates that the price has been discounted.

---

---



**State of Idaho**  
**Department of Administration**  
**Division of Purchasing**

C.L. "BUTCH" OTTER     650 W State Street, Room B15  
 Governor                P. O. Box 83720  
 TERESA LUNA           Boise, ID 83720-0075  
 Director                Telephone (208) 327-7465  
 BILL BURNS             FAX (208) 327-7320  
 Administrator         <http://www.purchasing.idaho.gov>

January 8, 2015

Orasure Technologies, Inc.  
 Attn: Pat Reis

VIA E-MAIL TRANSMISSION  
[preis@orasure.com](mailto:preis@orasure.com)

RE:     Extension of Contract PADD1117, a Contract for HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing Kits for various State of Idaho Agencies, Institutions, and Departments  
 Expiring January 14, 2015

The State of Idaho would like to extend the above referenced contract for a period of One (1) Year.

The contract extension period is January 15, 2015 to January 14, 2016. The same terms and conditions prevail for the contract extension period, except as expressly modified herein.

If the terms of this extension letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

APPROVED:     YES     NO

Sincerely,

Chelsea Cameron  
 Idaho Division of Purchasing

COMPANY: \_\_\_\_\_

BY: Tony Zero  
 (Signature)

Tony Zero  
 (Printed Name)

Date: 1/14/15

UPDATED CONTACT INFORMATION for PADD1117:

Contact Name	
Title	
Address	
Phone	
Fax	
E-mail	



THIS NUMBER MUST  
APPEAR  
ON ALL DOCUMENTS

State of Idaho

\*\*\*\*

Send invoices to the  
address listed  
below or as indicated in  
the  
comments or  
instructions field  
Boise, ID 83720-0075

State of Idaho

# Participating Addendum CHANGE ORDER - 01

Participating  
Addendum  
**PADD1117 - 01**

**DELIVER** State of Idaho Various Agencies

**TO:** Various State Agencies  
located throughout Idaho  
\*\*\*

Various, ID 83701  
Sarah.Hilderbrand@adm.idaho.gov

Date: **Fri Jan 17, 2014**

F.O.B.: **Destination**

Terms:

**VENDOR:** ORASURE TECHNOLOGIES, INC.

220 East First Street  
Bethlehem, PA 18015  
Attn: Director Client Services  
Vendor Nbr:  
Emailed To: [contractadmin@orasure.com](mailto:contractadmin@orasure.com)  
Phone: 610 882-1820  
Fax: 610 814-3405  
eCommerce ID: P00000073603

Start of Service Date **Wed Jan 15, 2014**

End of Service Date: **Wed Jan 14, 2015**

Solicitation#: [RFQ09884](#)  
DOC#: **PREQ21376**

[3 Header Attachments](#)

Buyer: [MARY JEPSEN](#) 208-332-1607

Item No	Description	Quantity UOM	Unit Price	Extension
000	BLANKET PURCHASE AGREEMENT ( line item particulars follow )	1 lot		2000000.00
	<b>Total:</b>			2000000.00
<b>Blanket Comments:</b>				

Item No	Description	Quantity UOM	Unit Price	Extension
---------	-------------	--------------	------------	-----------

001	<b>HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing, per Arkansas Contract Number SP-12-0038 ( 193-88 ) ( nt )</b>	1 YEAR	\$1,000,000.00	\$1,000,000.00
002	<b>HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing, per Arkansas Contract Number SP-12-0038 Renewal period 1-15-2014 thru 1-14-2015 ( 193-88 ) ( nt )</b>	1 YEAR	\$1,000,000.00	\$1,000,000.00
<b>General Comments:</b>	<p>.....NOTICE OF STATEWIDE CONTRACT (SBPO) AWARD</p> <p>This Contract for is for HIV Rapid Testing Kits/Saliva Alcohol Testing Kits and Hepatitis C Rapid Testing and WSCA Master Price Agreement (Arkansas Contract Number SP-12-0038). The contract is for the benefit of State of Idaho Agencies, institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327. The Division of Purchasing or the requisitioning agency will issue individual releases (delivery or purchase orders) against this Master Contract on an as needed basis.</p> <p>Contract Title:..... HIV Rapid Testing Kits/Saliva Alcohol Testing Kits and Hepatitis C Rapid Testing Contract Usage Type:.....Optional Use Public Agency Clause: .....Yes Contract Administration:....Mary Jepsen ---Phone Number:.....208-332-1607 ---Fax Number:.....208-327-7320 ---E-Mail:.....mary.jepsen@adm.idaho.gov</p> <p>Contractor's Primary Contacts ---Attn:..... Pat Reis ---Address:..... 220 E First Street ---City, State, Zip:..... Bethlehem PA 18015</p> <p>Phone Number:..... 916-782-3119 Fax Number:..... 610-332-2930 E-Mail:..... preis@orasure.com</p> <p><b>CONTRACTOR: Ship to the FOB DESTINATION point and BILL DIRECTLY to the ORDERING AGENCY. DO NOT MAIL INVOICES TO THE DIVISION OF PURCHASING. Notating the Contract Award Number on any invoices/statement will facilitate the efficient processing of payment.</b></p>			

**QUANTITIES:** The State of Idaho, Division of Purchasing can only give approximations of quantities and will not be held responsible for figures given in this document.

**For ordering and payment information see the above contact information**

**THIS CONTRACT, (including any files attached), CONSTITUTES THE STATE OF IDAHO'S ACCEPTANCE OF YOUR SIGNED BID, QUOTATION, OR OFFER (including any electronic bid submission), WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL.**

**In the event of any inconsistency, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:**

- 1. This Statewide Blanket Purchase Order document.**
- 2. The state of Arkansas's original solicitation document.**
- 3. The Contractor's signed bid, quotation, or offer.**

**INVOICES MUST BE SENT TO THE IDAHO ORDERING AGENCY.**

**Instructions:**

**Freight / Handling Included in Price**

**Signed By: MARY  
JEPSEN**

Amendment No. 01  
to  
Contract for PADD1117 with OraSure Technologies

**Parties:** Department of Administration "AGENCY ACRONYM"  
By and Through the Division of Purchasing "DOP"  
  
and  
  
OraSure Technologies, Inc. "Contractor"

**Recitals:**

A. The Parties entered into a Contract for purchase of HIV, Saliva Alcohol, and Hepatitis C Testing kits ("Contract"), effective March 18, 2013, PADD1117-00.

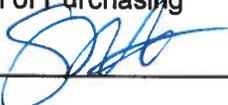
B. This contract is for Rapid HIV Test Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing supplies.

C. This Contract is amended to extend the contract period for (12) months beginning January 15, 2014 through January 14, 2015.

Except as expressly modified in this Amendment, all other terms and conditions of the Contract remain in full force and effect.

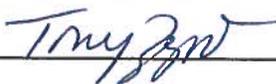
This Amendment is effective on January 15, 2014. In no event will this Amendment be effective until executed by DOP.

DOP  
Division of Purchasing

  
\_\_\_\_\_

Sarah Hilderbrand,  
Title: State Purchasing Manager

Contractor  
OraSure Technologies

  
\_\_\_\_\_

Tony Zezzo,  
Title: EVP

Date: 1/15/14

Date: 1/13/14

**PARTICIPATING ADDENDUM  
Idaho PADD 1117**

WSCA/NASPO Cooperative Purchasing Organization  
**HIV Rapid Testing Kits/Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing**

**MASTER PRICE AGREEMENT**

between

**OraSure Technologies, Inc.** ("Contractor")  
(Arkansas Contract Number: SP-12-0038)

And

**State of Idaho** ("Participating State")

**1. Scope**

This Participating Addendum (PADD) covers the Rapid HIV Test Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing supplies available on the Master Price Agreement issued by the state of Arkansas (SP-12-0038), for the WSCA/NASPO Cooperative Purchasing Organization, for use by Idaho state agencies as well as other public agencies within Idaho, as defined below.

**2. Participation**

Use of this PADD is subject to the prior approval of the Administrator of the Idaho Division of Purchasing. Issues of interpretation and eligibility for participation are solely within the authority of the Administrator.

All state governmental entities within the State of Idaho and public agencies (as defined by Idaho Code, §67-2327) are hereby authorized to purchase products and services under the terms and conditions of the Arkansas Master Price Agreement. "Public agency" is defined in Idaho Code to include any city or political subdivision of the State of Idaho, including, but not limited to counties, schools districts, highway districts, port authorities, instrumentalities of the counties, cities, or any political subdivision created under the laws of the State of Idaho; as well as public schools and institutions of higher education.

Purchasing Entities are Individual Customers:

Contractor will treat each Purchasing Entity (Idaho public agency authorized to use the Master Price Agreement) as an Individual Customer. Contractor will apply the charges to each Purchasing Entity as an individual customer; and the Purchasing Entity will be responsible for its own charges, fees and liabilities associated with orders made by that Entity. Except to the extent modified by this Participating Addendum, each Purchasing Entity will be responsible to follow the terms and conditions of the Master Price Agreement; and will have the same rights and responsibilities for its purchases as the Lead State has in the Master Price Agreement.

**3. Idaho-specific Additional Terms and Conditions**

The following Idaho-specific provisions are in addition to, and in the event of conflict, take precedence over the terms and conditions included in Master Price Agreement SP-12-0038.

**3.1 Governing Law:**

The State of Idaho's PADD and all purchase orders issued against the PADD by Purchasing Entities shall be construed in accordance with, and governed by the laws of the State of Idaho. Except to the extent the provisions of the PADD are clearly inconsistent therewith, the PADD shall also be governed by the applicable provisions of the Idaho Uniform Commercial Code (IUCC). Any action to enforce the provisions of this PADD shall be brought in District Court in Ada County, Boise, Idaho. In the event any term of this PADD is held to be invalid or unenforceable by a court of competent jurisdiction, the remaining terms of this PADD will remain in full force and effect.

### 3.2. Administrative Fee:

A 1.25% Administrative Fee will apply to all purchases made under the resulting contract by any public agency in Idaho (e.g. state agency, city, county, K-12, etc.). On a quarterly basis, Contractor shall remit to the State of Idaho an amount equal to one and one-quarter percent (1.25%) of the Contractor's net (sales minus credits) quarterly Contract sales, along with quarterly reports in a format designated by the State. Administrative Fee payments and reports to the state of Idaho are due no later than 30 days after the end of each quarter.

#### State of Idaho Reporting Time Line:

1<sup>st</sup> - Quarter July 1- Sept 30

2<sup>nd</sup> - Quarter Oct 1 – Dec 31

3<sup>rd</sup> - Quarter Jan 1 – Mar 31

4<sup>th</sup> - Quarter Apr 1 – Jun 30

Two (2) Quarterly reports must accompany each Administrative Fee payment, furnished electronically in Microsoft Excel format:

**Detailed Usage Report:** At a minimum, the detailed usage report must include the name(s) of the Purchasing Entities, corresponding to the account numbers and a listing of all items purchased during the prior quarter using the following format: Item #; Quantity (per each); Item description; # of cases; case cost unit net prices after discount; and the total dollar amount (as well as any other elements required by the State). Purchasing Entities must be grouped, with state agencies grouped by agency; separately from political subdivisions/non-state entities (e.g. cities, counties, school districts, etc.).

**Summary Report:** A summary usage report must accompany each Detailed Usage Report, on a form provided by the State: "SBPO Summary Usage Report" found at <http://purchasing.idaho.gov/forms.html>.

Both reports must be submitted electronically (in Excel) via email to: [purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov).

Administrative Fee Payments must accompany the quarterly reports, made out and mailed to:

State of Idaho  
Attn: Division of Purchasing  
PO Box 83720  
Boise, ID 83720-0075

#### **Recordkeeping and Additional Reports:**

The Contractor shall maintain all records necessary to properly account for all payments made to Contractor pursuant to the resulting contract. These records shall be retained by the Contractor for at least three (3) years after the Contract terminates, or until all audits initiated within the three (3) year period have been completed, whichever is later.

The Division of Purchasing may request custom reports from Contractor. Custom reports may include reporting on most common items procured; Purchasing Entity comparisons; reports to aid an Purchasing Entity in inventory control; reports tracking ordering/delivery times; etc. Contractor will provide custom reports as requested by the State, on an occasional basis (no more than 3 per contract year), at no additional charge.

### 3.3 Assignment

This PADD shall not be assigned without the written consent of the Administrator of the Division of Purchasing, which shall not be unreasonably withheld.

4. **Primary Contact:**

**Lead State**

**Name:** Judy Shirley, CPPB  
**Address:** 1509 W. 7<sup>th</sup>, Room 300, Little Rock, AR 72201  
**Telephone:** (501) 324-9316  
**Fax:** (501) 324-9311  
**E-mail:** judy.shirley@dfa.arkansas.gov

**Contractor:**

**Name:** Pat Reis  
**Contractor:** OraSure Technologies, Inc.  
**Address:** 220 E. First Street, Bethlehem, PA 18015  
**Telephone:** (916) 782-3119  
**Fax:** (610) 332-2930  
**E-mail:** preis@orasure.com

**Participating State:**

**Name:** State of Idaho  
**Attention:** Mary Jepsen, CPPB  
**Address:** 650 W. State Street, Room B-15, Boise, ID 83720-0075  
**Telephone:** 208-332-1607  
**Fax:** 208-327-7320  
**E-mail:** mary.jepsen@adm.idaho.gov

5. **Ordering Information:**

All purchase orders issued by Purchasing Entities (public agencies) within Idaho will include the following price agreement numbers: **SP-12-0038** (Arkansas) and **PADD1117** (Idaho).

This PADD and the Master Price Agreement, together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this PADD and the Master Price Agreement, together with its exhibits, shall not be added to or incorporated into this PADD by any subsequent purchase order or otherwise. The terms and conditions of this PADD and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

**This Participating Addendum is effective as of the date of last signature, below.**

**State of Idaho**

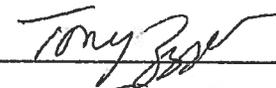
Signed: 

Printed Name: Sarah Hilderbrand

Title: State Purchasing Manager

Date: 3.25.13

**OraSure Technologies, Inc.**

Signed: 

Printed Name: TONY ZIZZO

Title: SVP

Date: 3/25/13

State of Arkansas  
OFFICE OF STATE PROCUREMENT  
1509 West Seventh Street, Room 300  
Little Rock, Arkansas 72201-3966

**TERM CONTRACT**

THIS IS A **TERM CONTRACT** ISSUED BY THE OFFICE OF STATE PROCUREMENT. THIS DOES NOT REPRESENT YOUR AUTHORITY TO SHIP. THE ORDERING AGENCY WILL ISSUE A PURCHASE ORDER TO AUTHORIZE SHIPMENT. THIS CONTRACT CONSTITUTES ACCEPTANCE OF YOUR BID ALONG WITH ALL TERMS AND CONDITIONS THEREIN AND SIGNIFIES THE OFFERER'S KNOWLEDGE AND ACCEPTANCE OF ALL TERMS AND CONDITIONS SET FORTH WITHIN THE INVITATION FOR BID.

---

**BUYER:** Judy Shirley (501-324-9316)

**AWARD #:** SP-12-0038

---

**DESCRIPTION:** HIV Rapid Testing Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing  
**CONTRACT VALUE:** \$1,749,875.00  
**PURCHASE REQUEST NO:** As Referenced  
**VENDOR CONTACT/PHONE:** Pat Reis, (916) 782-3119

---

**CONTRACT PERIOD:** The term of this contract shall be for a period of (12) months beginning January 15, 2013 through January 14, 2014 with option to renew in five (5) one (1) year increments or a portion thereof upon mutual agreement. The total term of contract not to exceed seven (7) years.

---

**INVOICE TO:**  
PO Referenced

**FOB DELIVERY LOCATION:**  
PO Referenced

**CONTRACT AWARD TO:**  
OraSure Technologies, Inc.  
220 E. First Street  
Bethlehem, PA 18015

**CONTACT NAME:** Pat Reis  
**PHONE:** 916-782-3119  
**FAX:** 610-332-2930  
**EMAIL:** preis@orasure.com  
**FEDERAL ID:** 36-4370966

STATE OF ARKANSAS OFFICE OF STATE PROCUREMENT

BY: \_\_\_\_\_ DATE 1-2-13

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 2 of 19

**SCOPE:** This is a **TERM** contract to provide **Rapid HIV Test Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing** for the State of Arkansas as well as to all participating National Association of State Procurement Officials (NASPO) members, on an as-requested basis, at various locations throughout the geographic regions of all participating NASPO members.

The resulting contract will be permissive use price agreements for NASPO participating states, for use in the participating states as provided in each state's Participating Addendum.

**PRICING:** The total bid price covers all of the materials and operations necessary for the production of items specified.

**HIV RAPID TESTING KIT(S), SALIVA ALCOHOL TESTING KIT(S), and HEPATITIS C RAPID TESTING**

**ALL PRODUCTS SHIPPED MUST BE OF MOST CURRENT MANUFACTURE, DESIGN, AND VERSION AVAILABLE AT TIME OF ORDER PLACEMENT, UNLESS OTHERWISE INDICATED BY ORDERING FACILITY.**

**Group 1**

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
1. 1001-0077	1,000	OraQuick®ADVANCE Rapid HIV-1/2 Control	\$ <u>25.00</u>
ITEM NUMBER BID: <u>1001-0077</u>			
BRAND BID: <u>OraQuick® Advance Rapid HIV ½ Control</u>			
COST PER TEST: <u>\$25.00</u>		TEST PER BOX: <u>1</u>	BOXES PER CASE: <u>1</u>
2. 1001-0079	25,500	OraQuick®ADVANCE™Rapid HIV ½ Test, 25ct	\$ <u>300.00</u>
ITEM NUMBER BID: <u>1001-0079</u>			
BRAND BID: <u>OraQuick® Rapid HIV ½ Test, 25 ct</u>			
COST PER TEST: <u>\$ 12.00</u>		TEST PER BOX: <u>25</u>	BOXES PER CASE: <u>1</u>
3. 1001-0078	110,000	OraQuick® ADVANCE™ Rapld HIV ½ Test, 100ct	\$ <u>1,200.00</u>
ITEM NUMBER BID: <u>1001-0078</u>			
BRAND BID: <u>OraQuick®Advance Rapid HIV ½ Test, 100 ct</u>			
COST PER TEST: <u>\$ 12.00</u>		TEST PER BOX: <u>100</u>	BOXES PER CASE: <u>1</u>
4. 503-0050	5,000	OraSure HIV-1 Oral Fluid Devices, 50ct	\$ <u>237.60</u>
ITEM NUMBER BID: <u>503-0050</u>			
BRAND BID: <u>OraSure HIV-1 Oral Fluid Devices, 50 ct</u>			
COST PER TEST: <u>\$ 4.75</u>		TEST PER BOX: <u>50</u>	BOXES PER CASE: <u>1</u>

**GROUP (1): HIV Rapid Testing**

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 3 of 19

**Group 2**

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
5. 31150B	3,000	Q.E.D.® A150-30 ct.	<u>\$ 120.05</u>

ITEM NUMBER BID: 31150B  
 BRAND BID: Q.E.D.® A150-30 ct.  
 COST PER TEST: \$ 4.00 TEST PER BOX: 30 BOXES PER CASE: 1

6. 31150C	10,000	Q.E.D.® A150-100 ct.	<u>\$ 351.25</u>
-----------	--------	----------------------	------------------

ITEM NUMBER BID: 31150C  
 BRAND BID: Q.E.D.® A150-100 ct.  
 COST PER TEST: \$ 3.51 TEST PER BOX: 100 BOXES PER CASE: 1

7. 31050S	200	Q.E.D.® DOT Ethanol Control – 2 Vials	<u>\$ 10.00</u>
-----------	-----	---------------------------------------	-----------------

ITEM NUMBER BID: 31050S  
 BRAND BID: Q.E.D.® DOT Ethanol Control  
 COST PER TEST: \$ 10.00 TEST PER BOX: 2 Vials BOXES PER CASE: 1

8. 31150S	200	Q.E.D.® A-150 Ethanol Control – 2 Vials	<u>\$ 10.00</u>
-----------	-----	---	-----------------

ITEM NUMBER BID: 31150S  
 BRAND BID: Q.E.D.® A-150 Ethanol Control  
 COST PER TEST: \$ 10.00 TEST PER BOX: 1 BOXES PER CASE: 1

GROUP (2): Q.E.D. Alcohol Testing

**GROUP 3**

<u>ITEM NUMBER</u>	<u>ESTIMATED QTY PER EACH</u>	<u>DESCRIPTION</u>	<u>CASE COST</u>
9. 1001-0180	1,000	OraQuick HCV Rapid Anitbody Tests (100 tests per case)	<u>\$ 1,850.00</u>

ITEM NUMBER BID: 1001-0180  
 BRAND BID: OraQuickHCV Rapid Antibody Tests, 100 ct.  
 COST PER TEST: \$ 17.50 TEST PER BOX: 100 BOXES PER CASE: 1

10. 1001-0181	1,000	OraQuick HCV Rapid Antibody Tests (25 tests per case)	<u>\$ 462.50</u>
---------------	-------	--	------------------

ITEM NUMBER BID: 1001-0181  
 BRAND BID: OraQuick HCV Rapid Antibody Tests, 25 ct.  
 COST PER TEST: \$17.50 TEST PER BOX: 25 BOXES PER CASE: 1

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 4 of 19

11. 1001-0182 1,000 OraQuick HCV Rapid Antibody Test Controls (1 each) \$ 35.00

ITEM NUMBER BID: 1001-0182

BRAND BID: OraQuick HCV Rapid Antibody Test

COST PER TEST: \$ 35.00 TEST PER BOX: 1 set BOXES PER CASE: 1

**GROUP (3): HCV Rapid Antibody Tests**

**NASPO INFORMATION:** NASPO is a non-profit association dedicated to strengthening the procurement community through education, research and communication. The procurement strategy adopted for this Invitation for Bid has been approved by the NASPO Cooperative Purchasing Committee.

NASPO is comprised of the directors of the central purchasing offices in each of the fifty (50) states, the District of Columbia and the territories of the United States. NASPO is an organization through which member purchasing officials provide leadership in professional public purchasing, and improving the quality of purchasing and procurement, by exchanging information and cooperation to attain greater efficiency and economy.

The NASPO Cooperative Purchasing Drug Testing Contract is a cooperative group-contracting consortium for state government departments, institutions and political subdivisions (i.e colleges, school districts, counties, cities, etc.) for the various states. The purpose of establishing a Rapid HIV Test Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing is to enable participating states and the purchasing entities within those participating states, to join together in a cooperative multi-state contracting alliance, to achieve cost effective and efficient acquisition of quality products.

A state may elect to execute a "Participating Addendum" with the Contractors and submit a copy of the executed agreement to the Arkansas Office of State Procurement. The initial intent is to develop a Rapid HIV Test Kits, Saliva Alcohol Testing Kit, and Hepatitis C Rapid Testing for use by the following states that have submitted an Intent to Participate with NASPO: Montana, Nevada, Utah, Delaware, Hawaii, and Minnesota.

Participation by any state, regardless of geographic location, or specific NASPO region, is permitted at any time during the term of the contract and upon any contract extensions by executing a "Participating Addendum" with the Contractors and submitting a copy to the Arkansas Office of State Procurement. Contractor must accept orders from and extend the contract prices to all participating states. The Contractors must allow qualified new state agencies, participating states facilities and political subdivisions joining the NASPO Cooperative Purchasing Rapid HIV Test Kits, Saliva Alcohol Testing Kits, and Hepatitis C Rapid Testing to be added to the current participants list and access contract prices throughout the term of the contract. The Arkansas Office of State Procurement reserves the right to add and delete other members, states, and political subdivision facilities during the term of this contract at the request of the Participating State and/or purchasing entity.

The laws of the State of Arkansas in accordance with the Uniform Commercial Code (UCC) as adopted by the State of Arkansas shall govern this procurement and any resulting contract. The laws of each participating state shall govern for purchases made by each respective participating state. A copy of the State of Arkansas Procurement Law and Regulations can be found at:

<http://www.dfa.arkansas.gov/offices/procurement/guidelines/Pages/default.aspx>

**CONTRACT ADMINISTRATION AND CORRESPONDENCE:** The State of Arkansas, Office of State Procurement, is the issuing state for this procurement and has been designated as the lead and administrative state for contract administration.

All correspondence related to this Invitation for Bid will be in writing. In the event it becomes necessary to revise any part of this Invitation for Bid, an addendum will be posted at: <http://www.arkansas.gov/dfa/procurement/bids/index.php>. It will be the responsibility of the vendor to monitor: <http://www.arkansas.gov/dfa/procurement/bids/index.php> for any updates or amendments. Any oral interpretations or clarifications of this Invitation for Bid will not be relied upon. All changes to this Invitation for Bid must be in writing and posted at <http://www.arkansas.gov/dfa/procurement/bids/index.php> to be valid.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 5 of 19

This solicitation is issued by the State of Arkansas, Office of State Procurement. The Office of State Procurement is the only contact for this solicitation. **Written question must be submitted via mail, email or fax to:**

**Judy Shirley, Buyer/Office of State Procurement**  
**1509 W. 7<sup>th</sup> Street, Room 300**  
**Little Rock, AR 72201-4222**  
**E-mail: judy.shirley@dfa.arkansas.gov or Fax: (501) 324-9311**

**DEFINITIONS:**

**"IFB" means Invitation for Bid.**

**"Lead State" is the State of Arkansas.**

**"Multiple Award is a contract whereby more than one vendor is awarded the same line item allowing the end user to purchase based on availability of item and best price.**

**"NASPO" means the NATIONAL ASSOCIATION of STATE PROCUREMENT OFFICIALS, which is a non-profit association dedicated to strengthening the procurement community through education, research, and communication. It is made up of the directors of the central purchasing offices in each of the (50) states, the District of Columbia and the territories of the United States. NASPO is an organization through which the member purchasing officials provide leadership in professional public purchasing, improve the quality of purchasing and procurement, exchange information and cooperate to attain greater efficiency and economy.**

**"NASPO Initial States" are states that have indicated their intent to participate at the time of IFB release.**

**"Ordering Entity" a state which has executed a Participating Addendum or other public agency authorized to place orders against the resulting contract.**

**REQUIREMENTS:**

**QUANTITY:** The quantities stated within are estimated for bidding purposes only. The State(s) may order more or less as is required during the term of the contract.

**CUSTOMER SERVICE REPRESENTATIVES:** Contractors must designate a Contract Manager, as well as a network of technical experts, customer service representatives and sales representatives capable of adequately serving all Ordering Entities under the resulting contract.

**ORDERING PROCEDURES:** Contractor must establish and maintain a toll-free phone number as well as an Internet-based ordering system for order placement, order inquiry, price and availability inquiries. Contractor must maintain a web site, accessible by both the Ordering Entity and the State of Arkansas/Office of State Procurement, for the resulting contract. All orders placed against the resulting contract are subject to the Terms and Conditions of the contract. In the event of a conflict, the contract terms supersede. The website, at a minimum must provide:

1. Participating Entities the capability to search Contractor's catalog based on key word, brand name, description, etc.;
2. List Price, Discount Information, and Contract Pricing.
3. Participating Entities the capability to place an order on-line, with a secure means for storing procurement card information;
4. Tracking/status information after an order is submitted.
5. A database for each Participating Entity, identifying the entity by a account number, and containing an up-to-date listing of supplies which have been ordered during the life of the contract; the date and status of each order

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 6 of 19

(including the date of delivery); the quantity and pricing; as well as the contact information for the individual at the Participating Entity that placed the order.

6. Contact information for ordering, billing, credit, service and other complaints/issues.

**BACK-ORDERS:** Contractor will take every precaution to prevent back-order and out of stock contract items necessary for the operation of the Ordering Entities' facilities.

**ADDITIONS TO CONTRACT:** The State intends to obtain for the duration of this contract or any contract extensions thereof, products that reflect the industry's latest medical technology. The State recognizes that there will be medical technological modifications and improvements that will become available during the life of this contract that will be unavailable on the date of the contract award.

Vendor's may make upgrades consistent with the manufacturer's National Retail Price List; however all items offered under this IFB **must** remain within the scope of the contract in price and functionality.

New items may be included as they become available (when added to the Contractor's catalog or ordering site) during the term of the Contract, after obtaining the approval of the NASPO Contract Administrator, in accordance with the provisions of the resulting contract. Pricing of new items must be introduced at the same or lesser price than award items.

The State reserves the right to determine acceptability of new products offered, based on overall performance and specifications.

**ADMINISTRATIVE FEE:** The Contract prices proposed by Contractor and paid by Participating Entities shall include a contract usage administrative fee of one-half of one percent (0.5%). The percentage shall represent NASPO's contract usage administrative fee. No less than quarterly, the Contractor shall remit an amount equal to 0.5% of the Contractor's net (sales minus credits) quarterly Contract purchases to:

NASPO  
Attn: Lee Ann Pope  
201 East Main Street, Suite 1405  
Lexington, KY 40507

The Administrative Fee will be accompanied by the corresponding quarterly report for all sales (See Reporting Administrative Fee). In each Participating Addendum, participating states may add language establishing dollar requirements, require permissive or mandatory use of the Contract for their respective state, or other criteria required by each State, depending on their statutes, policies and procedures, or as mandated by each State Purchasing/Procurement Director as outlined in their individual Participating Addendum. Each state may also negotiate with the contractor to establish an additional administrative fee back to that particular state, for purchases made by Ordering Entities within the state. The negotiation of any additional administrative fees as well as any other state-specific terms and conditions, will be solely up to each state and the Contractor, and must be memorialized in that state's Participating Addendum.

Reporting Time Line:	1 <sup>st</sup> Quarter	July 1 – September 30
	2 <sup>nd</sup> Quarter	October 1 – December 31
	3 <sup>rd</sup> Quarter	January 1 – March 31
	4 <sup>th</sup> Quarter	April 1 – June 30

The reports should be in the same format as designated in NASPO Report Format (See attachment).

**MINIMUM ORDERS:** A minimum of \$50.00 per order (including shipping) must be acceptable to the contractor(s). The ordering entity is responsible for all shipping costs on orders less than \$50.00.

Ordering Entities requesting special handling (FedEx, UPS Next Day, etc.) may be required by the Contractor to pay additional freight charges not to exceed the carrier's actual freight charges.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 7 of 19

**DELIVERY (FOB Destination, freight paid – Normal Delivery)** is requested within ten (10) working days after receipt of order. If this delivery cannot be met, the bidder must state the number of days required to place the commodity in the ordering agency's designated location. Failure to state the delivery days obligates the bidder to complete delivery within ten (10) working days after receipt of order. Alternate delivery days/dates may be considered when in the best interest of the state.

"Working days" shall be defined as Monday through Friday of each week exclusive of all official State holidays.

Repeated failure to meet specified delivery requirements may result in Contract termination, or the State may pursue any other remedies that may be available to it, at its discretion.

Deliveries requiring additional charges to remote locations must be negotiated separately between the Contractor and State authorized. Remote locations being those not serviced by FedEx, UPS, DHL, United Postal Service, or other nationwide delivery services.

**Definition - Normal Delivery:** Unit prices quoted include, at no additional charge, the contractor providing "normal delivery" service. "Normal delivery" is defined in this contract as: "Delivery to a building with an accessible dock to one specific room or area by use of material handling equipment without breaking shipping container to hand truck deliver individual cartons."

Delivery locations falling in the perimeters of this definition will not be subject to additional delivery charges. Agencies are encouraged to check with the vendor prior to ordering to ascertain any possible additional delivery charge amounts.

**PACKAGING:** Finished items shall be packaged and cartoned so as to protect contents from damage during shipment, handling and storage. All cartons should indicate on the outside the name of item and the quantity contained if applicable.

**RETURN OF ITEMS:** Supplies which are unacceptable because of quality problems, duplicated shipments, outdated product, breakage, or other issues related to Contractor or product performance, shall be returned at Contractor's expense within five (5) business days after receipt of notification from the Ordering Entity; with no restocking charge. If the original packaging cannot be utilized for the return, Contractor will supply the Ordering Entity with appropriate return packaging within the five (5) business day period. Postage will be paid by Contractor, by issuing an appropriate label to the Ordering Entity via e-mail; and Contractor will assume the risk of loss in transit. The returned product shall either be replaced with acceptable supplies; or the Ordering Entity shall receive a credit or refund for the purchase price, at the Ordering Entity's discretion.

Supplies ordered in error by the Ordering Entities will be returned for credit within fifteen (15) days of receipt, at Ordering Entity's expense. However, they must be in a resalable condition (original container, unused). There shall be no restocking fee associated on returned products.

**INVOICING:** DO NOT INVOICE THE STATE OF ARKANSAS, OFFICE OF STATE PROCUREMENT. Contractor will invoice the Ordering Entity. All invoices must list the Entity name; identification number assigned by Contractor; Contract Number; date ordered; ship date; item description, including manufacturer name and model number, list price, discount applied; and net cost to Ordering Entity.

**CUSTOMER ACCOUNT NUMBERS:** Contractor must establish customer/account identification for use by each individual Ordering Entity. Some Ordering Entities may require (and Contractor will provide) multiple customer/account numbers (Agencies with multiple locations of service).

Contractor must establish each participating state(s) contract administrator with an account number or other option(s) for review of pricing information.

**STATE PURCHASING CARD:** The successful vendor must accept both VISA and MasterCard Procurement Purchasing Cards.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 8 of 19

**REPORTING REQUIREMENTS:**

**Quarterly Reports:** Every three (3) months the Contractor will furnish quarterly reports to NASPO and the State of Arkansas/Office of State Procurement. Quarterly reports will accompany each Administrative Fee payment required under the resulting contract; and will be furnished electronically, in the format provided as NASPO request (or other format that the state may designate). These reports will include, for each account number, a listing of all items purchased during the prior quarter indicating the Item # and description, the unit list prices, unit net prices after discount, and the total dollar amount (as well as all other elements identified on NASPO format). The Contractor's report shall include the names of the accounts corresponding to the account numbers, as well as the home state for each account.

The reports are to be provided by the Contractor promptly, within thirty (30) days following the end of the quarter, along with the Administrative Fees. Failure to do so may result in breach of contract and may be cause for cancellation of contract for default.

Quarterly reports are to be sent to:  
Arkansas Office of State Procurement  
1509 West 7th Street, Room 300  
Little Rock, AR 72201  
E-mail: [judy.shirley@dfa.arkansas.gov](mailto:judy.shirley@dfa.arkansas.gov)

Administrative Service Fee of 0.5% of total sales for the previous quarter will be sent to the following:

Lee Ann Pope  
NASPO Cooperative Purchasing Venture Revolving Fund  
Direct Deposit Account to Be Established

NOTE: FAILURE OF THE CONTRACTORS TO SUBMIT QUARTERLY USAGE REPORTS TO THE ARKANSAS OFFICE OF STATE PROCUREMENT, AND/OR FAILURE TO REMIT ADMINISTRATIVE FEE TO THE "NASPO COOPERATIVE PURCHASING VENTURE REVOLVING FUND" ON A QUARTERLY BASIS MAY BE CONSIDERED CONTRACT DEFAULT. FAILURE TO SUBMIT REMITTANCE OF EITHER ARTICLE WITHIN THIRTY - (30) DAYS AFTER THE END OF EACH QUARTER MAY BE CAUSE FOR CONTRACT CANCELLATION BY THE ARKANSAS OFFICE OF STATE PROCUREMENT.

**REPORTING ADMINISTRATIVE FEE:**

The Contractor shall pay the administration fee in accordance with the Terms and Conditions of this contract. The NASPO Board of Directors and the NASPO Cooperative Purchasing Committee approved the administration fee. The administration fee is not negotiable. Some States may require an additional fee be paid directly to the participating States on purchases made by the purchasing entities within the State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporate in the "Participating Addendum" that is made part of the contract. All such agreements shall have no effect on the administrative fees or prices associated with the resulting primary contract.

**RECORDS MAINTENANCE:** The Contractor shall be required to maintain all pertinent financial and accounting records and evidence pertaining to the contract in accordance with generally accepted principles of accounting and other procedures specified by the State of Arkansas. Access will be granted upon request, to State or Federal Government entities or any of their duly authorized representatives.

Financial and accounting records shall be made available, upon request, to the State of Arkansas' designee(s) at any time during the contract period and any extension thereof, and for five (5) years from expiration date and final payment on the contract or extension thereof.

**WARRANTY:** Contractor warrants that product delivered to Customer hereunder (i) shall be consistent with the product description and specifications for such product that contractor may supply to customer in effect at the time of shipment, and (ii) shall be free from defects in materials and workmanship for such product(s) stated shelf life (the "Warranty Period"). The foregoing warranty is in lieu of all other warranties or obligations, express or implied. Contractor expressly disclaims all implied warranties, including without limitation, the warranties of merchantability, fitness for a particular purpose and non-infringement. During the warranty period, contractor shall replace or, at contractor's option, refund the

price or credit (against the price of future purchases of product) the price of any product that does not comply with the warranty set forth in this section. At contractor's request and expense, customer shall return any product to be replaced or for which the price is to be refunded or credited. Contractor's obligation to replace defective product or refund or credit the price pursuant to this section shall not apply to any product that has been subjected to misuse, mishandling, storage in a manner inconsistent with product labeling, neglect, modification, or unusual physical or chemical stress after delivery to the shipper.

#### ITEM SPECIFICATIONS

**NOTE: ANY MANUFACTURER'S NAME, TRADE NAME, BRAND NAMES, INFORMATION AND/OR CATALOG NUMBERS LISTED IN A SPECIFICATION AND/OR REQUIREMENT ARE FOR SPECIFICATION PURPOSES ONLY AND ARE NOT INTENDED TO LIMIT COMPETITION.**

**BIDS WHICH DO NOT COMPLY WITH THE REQUIREMENTS AND SPECIFICATIONS, ARE SUBJECT TO REJECTION.**

**ALL ITEMS IN EACH GROUP MUST BE IN ORIGINAL PACKAGING FROM MANUFACTURER.**

**MUST MEET OR EXCEED THE FOLLOWING:**

#### **GROUP 1: HIV Rapid Testing**

**Item 1:** Brand Referenced : #1001-0077 OraQuick®ADVANCE Rapid HIV-1/2 Control

- Each Kit Control box contains a package insert and three (3) vials (one HIV-1 positive control, one HIV-2 positive control and one negative control) as described below:
- **HIV-1 POSITIVE CONTROL** – One black-capped vial containing 0.2ml of photochemical inactivated human plasma positive for antibodies to HIV-1, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- **HIV-2 POSITIVE CONTROL** – One red-capped vial containing 0.2 ml of photochemical inactivated human plasma positive for antibodies to HIV-2, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- **Negative Control** – One white-capped vial containing 0.2 ml of defibrinated pool of human plasma negative for antibodies to HIV-1 and HIV-2. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- Test results provided within twenty (20) to forty (40) minutes.
- Kit Storage in original container at 2°-8°C (35°-46°F).
- Minimum of 18 to 24 Month Shelf-Life from Date of Manufacture
- Greater than 99% Accurate
- Tests for all HCV Genotypes
- Portable
- Oral Fluid, Fingerstick or Venipuncture Whole Blood, Serum or Plasm Sample Collection
- CE-approved

**Item 2:** Brand Referenced: #1001-0079 OraQuick®ADVANCE™Rapid HIV ½ Test, 25ct

- Each Kit Control box contains a package insert and three (3) vials (one HIV-1 positive control, one HIV-2 positive control and one negative control) as described below:
- **HIV-1 POSITIVE CONTROL** – One black-capped vial containing 0.2ml of photochemical inactivated human plasma positive for antibodies to HIV-1, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.

- HIV-2 POSITIVE CONTROL – One red-capped vial containing 0.2 ml of photochemical inactivated human plasma positive for antibodies to HIV-2, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- Negative Control – One white-capped vial containing 0.2 ml of defibrinated pool of human plasma negative for antibodies to HIV-1 and HIV-2. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- Test results provided within twenty (20) to forty (40) minutes.
- Kit Storage in original container at 2°-8°C (35°-46°F).
- Minimum of 18 to 24 Month Shelf-Life from Date of Manufacture
- Greater than 99% Accurate
- Tests for all HCV Genotypes
- Portable
- Oral Fluid, Fingerstick or Venipuncture Whole Blood, Serum or Plasm Sample Collection
- CE-approved

Item 3: Brand Referenced: #1001-0078 OraQuick® Rapid ADVANCE™ HIV ½ Test, 100ct

- Each Kit Control box contains a package insert and three (3) vials (one HIV-1 positive control, one HIV-2 positive control and one negative control) as described below:
- HIV-1 POSITIVE CONTROL – One black-capped vial containing 0.2ml of photochemical inactivated human plasma positive for antibodies to HIV-1, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- HIV-2 POSITIVE CONTROL – One red-capped vial containing 0.2 ml of photochemical inactivated human plasma positive for antibodies to HIV-2, diluted in a defibrinated pool of normal human plasma. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- Negative Control – One white-capped vial containing 0.2 ml of defibrinated pool of human plasma negative for antibodies to HIV-1 and HIV-2. Preservative: ProClin 5000. Negative for Hepatitis B surface antigen and Hepatitis C antibody.
- Test results provided within twenty (20) to forty (40) minutes.
- Kit Storage in original container at 2°-8°C (35°-46°F).
- Minimum of 18 to 24 Month Shelf-Life from Date of Manufacture
- Greater than 99% Accurate
- Tests for all HCV Genotypes
- Portable
- Oral Fluid, Fingerstick or Venipuncture Whole Blood, Serum or Plasm Sample Collection
- CE-approved

ITEM 4: Brand Referenced: 503-0050 OraSure HIV-1 Oral Fluid Devices, 50 ct

- CLIA-waived
- Easy to Administer
- Fast and Simple Collect – Place the pad between the cheek and gum for 2 – 5 minutes
- Confirmatory Test

NOTE: All items bid must have minimum shelf life of between 18 to 24 months from date of manufacture.

GROUP 2: TESTING (Salvia Alcohol) Q.E.D.

Item 5: Brand Referenced: 31150B Q.E.D.@ A150-30 ct.

- CLIA-waived and DOT approved

- On-Site
- Rapid
- Easy to Administer
- Provides Quantitative Results comparable to a blood test.
- Minimum of 12 to 14 month shelf life from date of manufacture

Item 6: Brand Referenced: 31150C Q.E.D.® A150-100 ct.

- CLIA-waived and DOT approved
- On-Site
- Rapid
- Easy to Administer
- Provides Quantitative Results comparable to a blood test.
- Minimum of 12 to 14 month shelf life from date of manufacture

Item 7: Brand Referenced: 31050S Q.E.D.® DOT Ethanol Control – 2 Vials

Item 8: Brand Referenced: 31150S Q.E.D.® A-150 Ethanol Control – 2 Vials

**NOTE:** All items bid must have a minimum shelf life of between 12 to 14 months from date of manufacture.

**GROUP 3: Hepatitis C Rapid Antibody Test**

Item 9 through Item 11: Brand Referenced: OraQuick Hepatitis C Rapid Antibody Test.

- FDA Approved for detecting HCV antibodies in fingerstick and venipuncture whole blood.
- Accurate diagnosis in 20 minutes
- Greater than 99% accurate
- Easy to Administer, Non-evasive method, Onsite method
- CLIA waived desired
- Minimum shelf life of 18 months from date of manufacture

**GENERAL INFORMATION**

**CANCELLATION:** In the event the State no longer needs the service or commodity specified in the contract or purchase order due to program changes, changes in laws, rules, or regulations, relocation of offices, or lack of appropriated funding, the State may cancel the contract or purchase order by giving the contractor written notice of such cancellation 60 days prior to the date of cancellation.

**TERMS AND CONDITIONS**

1. **GENERAL:** All terms and conditions stated in the invitation for bid govern this contract.
2. **PRICES:** Prices are firm and not subject to escalation, unless otherwise specified in the invitation for bid.
3. **DISCOUNTS:** All cash discounts offered will be taken if earned.
4. **TAXES:** Most state agencies must pay state sales tax. Before billing, the contractor should contact the ordering agency to find out if that agency must pay sales tax. Itemize state sales tax when applicable on invoices.
5. **BRAND NAME REFERENCES:** The contractor guarantees that the commodity delivered is the same as specified in the bid.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 12 of 19

6. **GUARANTY:** All items delivered are to be newly manufactured, in first- class condition, latest model and design, including, where applicable, containers suitable for shipment and storage unless otherwise indicated in the bid invitation. The contractor guarantees that everything furnished hereunder will be free from defects in design, workmanship, and material; that if sold by drawing, sample or specification, it will conform thereto and will serve the function for which furnished. The contractor further guarantees that if the items furnished hereunder are to be installed by the contractor, such items will function properly when installed. The contractor also guarantees that all applicable laws have been complied with relating to construction, packaging, labeling, and registration. The contractor's obligations under this paragraph shall survive for a period of one year from the date of delivery, unless otherwise specified in the invitation for bid.

7. **AWARD:** This contract award does not authorize shipment. Shipment against this contract is authorized by the receipt of a purchase order from the ordering agency. A written purchase order mailed or otherwise furnished to the contractor results in a binding obligation without further action by either party.

8. **DELIVERY:** The term of the contract is shown on the face of the contract award. The contractor is required to supply the state's needs during this term. The number of days required to place the commodity in the receiving agency's designated location under normal conditions is also shown. Consistent failure to meet delivery without a valid reason may cause removal from the bidders' list or suspension of eligibility for award.

9. **BACK ORDERS OR DELAY IN DELIVERY:** Back orders or failure to deliver within the time required may be default of the contract. The contractor must give written notice to the Office of State Procurement and ordering agency of the reason and the expected delivery date. If the reason is not acceptable, the contractor is in default. The Office of State Procurement has the right to extend delivery if reasons appear valid. If the date is not acceptable, the agency may buy elsewhere.

10. **DELIVERY REQUIREMENTS:** No substitutions or cancellations are permitted without written approval of the Office of State Procurement. Delivery shall be made during agency work hours only, 8:00 a.m. to 4:30 p.m., unless prior approval for other delivery has been obtained from the agency. Packing memoranda shall be enclosed with each shipment.

11. **STORAGE:** The ordering agency is responsible for storage if the contractor delivers within the time required and the agency cannot accept delivery.

12. **DEFAULT:** All commodities furnished will be subject to inspection and acceptance of the ordering agency after delivery. Default in promised delivery or failure to meet specifications authorizes the Office of State Procurement to cancel this contract or any portion of same and reasonably purchase commodities elsewhere and charge full increase, if any, in cost and handling to the defaulting contractor.

13. **VARIATION IN QUANTITY:** The state assumes no liability for commodities produced, processed or shipped in excess of the amount specified herein.

14. **INVOICING:** The contractor shall submit an original and two copies of an itemized invoice showing the bid number and purchase request number when itemized in the invitation for bid. Invoices must be sent to "Invoice to" point shown on the purchase order.

15. **STATE PROPERTY:** Any specifications, drawing, technical information, dies, cuts, negatives, positives, data or any other commodity furnished to the contractor hereunder or in contemplation hereof or developed by the contractor for the use hereunder shall remain property of the state, be kept confidential, be used only as expressly authorized, and be returned at the contractor's expense to the F.O.B. point, properly identifying what is being returned.

16. **ASSIGNMENT:** This contract is not assignable nor the duties hereunder delegable by either party without the written consent of the other party to the contract.

17. **OTHER REMEDIES:** In addition to the remedies outlined herein, the contractor and the state have the right to pursue any other remedy permitted by law or in equity.

18. **LACK OF FUNDS:** The state may cancel this contract to the extent funds are no longer legally available for expenditures under this contract. Any delivered but unpaid for goods will be returned in normal condition to the contractor by the state. If the state is unable to return the commodities in normal condition and there are no funds legally available to

pay for the goods, the contractor may file a claim with the Arkansas Claims Commission. If the contractor has provided services and there are no longer funds legally available to pay for the services, the contractor may file a claim.

19. QUANTITIES: The state may order more or less than the estimated quantity in the invitation for bid.

20. DISCLOSURE: Failure to make any disclosure required by the Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, shall be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency.

### WSCA – NASPO TERMS AND CONDITIONS

**PARTICIPANTS:** The National Association of State Procurement Officials (“NASPO”) is a national association of Chief Procurement Officers that has established a procurement cooperative for state government departments, institutions and political subdivisions (i.e., colleges, school districts, counties, cities, etc.) for the NASPO Member States and territories of the United States.

The Western States Contracting Alliance (WSCA) is fifteen members of NASPO who have focused on creating and managing multi-state cooperative contracts since 1993.

Obligations under contracts that result from this cooperative procurement are limited to those states and other eligible purchasing entities that execute a Participating Addendum.

Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds.

Participating States incur no financial obligations on behalf of political subdivisions.

Unless otherwise specified in the solicitation, the resulting master price agreement(s) will be permissive.

### DEFINITIONS:

“**Lead State**” means the State conducting this cooperative solicitation and centrally administering any resulting master price agreement with the permission of the Signatory States.

“**Master Price Agreement**” means this cooperative solicitation and contract, between the designated Lead State and the awarded contractors.

“**Offer**” or “**Bid**” or “**Proposal**” refers to the offer submitted in response to a solicitation, whether denominated as an invitation to bid, invitation for bid, request for proposal, or otherwise. “**Bidder**” or “**Offeror**” similarly refers to the person, company, or other entity submitting the bid or proposal that constitutes an offer capable of acceptance, regardless of the solicitation method used.

“**Permissive Price Agreement**” means that placement of orders through the price agreement is discretionary with Purchasing Entities. They may satisfy their requirements through the master price agreement without using statutory or regulatory procedures (e.g. invitations for bids) to solicit competitive bids or proposals. Purchasing Entities may, however, satisfy requirements without using the master price agreement so long as applicable procurement statutes and rules are followed.

“**Participating Addendum**” means a bilateral agreement executed by a contractor and a Participating State (or a political subdivision with the consent of its state’s chief procurement officer) that clarifies the operation of the master price agreement for the State concerned, e.g. ordering procedures specific to a State, and may add other state-specific language or other requirements.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 14 of 19

**“Participating State”** means a Signatory State that has indicated its intent to participate in a specific cooperative procurement/master price agreement by executing an Intent to Participate, or who has subsequently executed a Participating Addendum where required.

**“Purchasing Entity”** means a Participating State, or other legal entity, properly authorized by a Participating State to enter into a contract for the purchase of goods and/or services described in the cooperative procurement. Unless otherwise limited in the cooperative procurement or in a Participating Addendum, political subdivisions of Participating States are deemed Purchasing Entities.

**QUANTITY ESTIMATES:** Estimated quantities are informational and not to be construed as a warranty of accuracy of historical or anticipated volumes or a guarantee to purchase any amount.

**SPECIFICATIONS:** Any deviation from specifications must be clearly indicated by offeror, otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the solicitation says “no substitute.” Offers will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

**ACCEPTANCE OR REJECTION OF BIDS AND PROPOSALS:** The Lead State reserves the right to accept or reject any or all bids or proposals, or parts of bids or proposals, and to waive informalities therein.

**SAMPLES:** Generally, when required, samples will be specifically requested in the solicitation. Samples, when required, are to be furnished free of charge. Except for those samples destroyed or mutilated during testing, samples will be returned at an offeror's request, transportation collect.

**CASH DISCOUNT TERMS:** Offeror may quote a cash discount based upon early payment; however discounts offered for less than 30 days will not be considered in making the award. The date from which discount time is calculated shall be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise.

**TAXES:** Offered prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

**MODIFICATION OR WITHDRAWAL OF BIDS AND PROPOSALS:** Bids and proposals may be modified or withdrawn prior to the time set for receipt of bids or proposals. After the time set for receipt of bids or proposals, no proposal may be modified or withdrawn.

**PATENTS, COPYRIGHTS, ETC:** The Contractor shall release, defend, indemnify, and hold harmless NASPO, the Participating States, and the Purchasing Entities, as well as the officers, agents and employees of NASPO, the Participating States and the Purchasing Entities, from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, process, patented or unpatented invention, article or appliance furnished or used in performance of this contract.

**AWARD:** Multiple master price agreements may be awarded as a result of this solicitation. Awards in requests for proposals (competitive sealed proposals) shall be made to the responsible offeror(s) whose proposals are determined to be the most advantageous to the Participating States, taking into consideration price and the other evaluation factors set forth in the solicitation. Unless otherwise stated in the solicitation, an award in a solicitation denominated as an invitation to bid will be made to the lowest responsive and responsible bidder(s) meeting specifications and all bid terms and conditions. The Participating States reserve the right to award items separately or by grouping items, or by total lot.

**NON-COLLUSION:** By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the solicitation, designed to limit independent bidding or competition.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 15 of 19

**TERMINATION:** Unless otherwise stated in the solicitation, any master price agreement entered into as a result of this solicitation may be terminated by either party upon 60-days notice, in writing, prior to the effective date of the termination. Further, any Participating State may terminate its participation upon 30-days written notice, unless otherwise limited or stated in the special terms and conditions of the solicitation. Any termination under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of any Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order.

**DEFAULT AND REMEDIES:**

A. Any of the following shall constitute cause to declare the master price agreement or any order under this master price agreement in default:

- (1) Nonperformance of contractual requirements; or
- (2) A material breach of any term or condition of this master price agreement.

B. A written notice of default, and an opportunity to cure, shall be issued by the party claiming default, whether the Lead State (in the case of breach of the master price agreement), a Participating State (in the case of a breach of the Participating Addendum), the Purchasing Entity (with respect to any order), or the Contractor. Time allowed for cure shall not diminish or eliminate any liability for liquidated or other damages.

C. If the default remains after the opportunity for cure, the non-defaulting party may:

- (1) Exercise any remedy provided by law or equity;
- (2) Terminate the master price agreement or any portion thereof, including any orders issued against the master price agreement;
- (3) Impose liquidated damages, as specified in the solicitation or master price agreement;
- (4) In the case of default by the contractor, and to the extent permitted by the law of the Participating State or Purchasing Entity, suspend contractor from receiving future solicitations.

**LAWS AND REGULATIONS:** Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

**CONFLICT OF TERMS:** In the event of any conflict between these standard terms and conditions and any special terms and conditions in the solicitation, the special terms and conditions shall govern.

**REPORTS:** The contractor shall submit quarterly reports to the Lead State contract administrator, and upon request to any Participating State, showing the quantities and dollar volume of purchases by each Purchasing Entity.

**HOLD HARMLESS:** The contractor shall release, defend, indemnify and hold harmless NASPO, the Participating States, and the Purchasing Entities, as well as the officers, agents and employees of NASPO, the Participating States and the Purchasing Entities, from and against any damage, cost or liability, including reasonable attorneys fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, its employees or subcontractors or volunteers.

**ORDER NUMBERS:** Master price agreement numbers and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

**GOVERNING LAW AND VENUE:** This procurement shall be governed and the resulting master price agreement construed in accordance with the laws of the Lead State. The construction and effect of any Participating Addendum or order against the master price agreement shall be governed by and construed in accordance with the laws of the Purchasing Entity's State. Venue for any claim, dispute or action concerning the construction and effect of the master price agreement shall be in the Lead State. Venue for any claim, dispute or action concerning an order placed against the master price agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.

**DELIVERY:** The prices offered shall be the delivered price to any NASPO state agency or purchasing entity. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until final inspection and acceptance when responsibility shall pass to the Purchasing Entity except as to latent defects, fraud and Contractor's warranty obligations. The minimum

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 16 of 19

shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

**WARRANTY:** The contractor acknowledges that the Uniform Commercial Code applies to this master price agreement. In general, the contractor warrants that: (a) the product will do what the salesperson said it would do, (b) the product will live up to all specific claims that the manufacturer makes in their advertisements, (c) the product will be suitable for the ordinary purposes for which such product is used, (d) the product will be suitable for any *special purposes* that the Purchasing Entity has relied on the contractor's skill or judgment to consider when it advised the Purchasing Entity about the product, (e) the product has been properly designed and manufactured, and (f) the product is free of significant defects or unusual problems about which the Purchasing Entity has not been warned.

The contractor agrees to warrant and assume responsibility for each hardware, firmware, and/or software product (hereafter called the product) that it licenses, or sells, to the Purchasing Entity under this master price agreement. When applicable, Contractor warrants that product(s) furnished pursuant to this contract shall, when used in accordance with the product documentation, be able to accurately process date/time data (including, but not limited to, calculating, comparing, and sequencing) transitions, including leap year calculations. Where a contractor proposes or an acquisition requires that specific products must perform as a package or system, this warranty shall apply to the products as a system.

Where contractor is providing ongoing services, including but not limited to: i) consulting, integration, code or data conversion, ii) maintenance or support services, iii) data entry or processing, or iv) contract administration services (e.g., billing, invoicing, claim processing), contractor warrants that services shall be provided in an accurate and timely manner without interruption, failure or error due to the inaccuracy of contractor's business operations in processing date/time data (including, but not limited to, calculating, comparing, and sequencing) various date/time transitions, including leap year calculations. Contractor shall be responsible for damages resulting from any delays, errors or untimely performance resulting therefrom, including but not limited to the failure or untimely performance of such services.

This Date/Time Warranty shall survive beyond termination or expiration of this contract through: a) ninety (90) days or b) the contractor's or product manufacturer/developer's stated date/time warranty term, whichever is longer. Nothing in this warranty statement shall be construed to limit any rights or remedies otherwise available under this contract for breach of warranty.

**AMENDMENTS:** The terms of this master price agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Master Price Agreement Administrator of the Lead State.

**ASSIGNMENT/SUBCONTRACT:** Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this master price agreement, in whole or in part, without the prior written approval of the Master Price Agreement Administrator of the Lead State.

**NONDISCRIMINATION:** The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to Participating State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This master price agreement may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in every subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

**SEVERABILITY:** If any provision of this master price agreement is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the master price agreement did not contain the particular provision held to be invalid.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 17 of 19

**INSPECTIONS:** Goods furnished under this master price agreement shall be subject to inspection and testing by the Purchasing Entity at times and places determined by the Purchasing Entity. If the Purchasing Entity finds goods furnished to be incomplete or not in compliance with proposal specifications, the Purchasing Entity may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price, which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Purchasing Entity, the Purchasing Entity may cancel the order in whole or in part. Nothing in this paragraph shall adversely affect the Purchasing Entity's rights including the rights and remedies under the Uniform Commercial Code.

**PAYMENT:** Payment for completion of a master price agreement order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. The Contractor may assess overdue account charges on the outstanding balance in accordance with, and up to the maximum allowed by, the laws of the participating state. Payments may be remitted by mail or electronic funds transfer. Payments may also be made via a Purchasing Entity's "Purchasing Card".

**FORCE MAJEURE:** Neither party to this master price agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this master price agreement after determining such delay or default will reasonably prevent successful performance of the master price agreement.

**HAZARDOUS CHEMICAL INFORMATION:** The Contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the Purchasing Entity agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

**FIRM PRICE:** Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of receipt of bids or proposals. Prices must remain firm for the full term of the master price agreement.

**EXTENSION OF PRICES:** In the case of error in the extension of prices in the proposal, the unit prices will govern.

**PROPOSAL PREPARATION COSTS:** NASPO and the lead state are not liable for any costs incurred by the offeror in preparation of the bid or proposal.

**CERTIFICATION REGARDING CONFLICT OF INTEREST:** Contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any Participating State to any officer or employee of NASPO or Participating States to secure favorable treatment with respect to being awarded this contract.

**INDEPENDENT CONTRACTOR:** Contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind the Participating States to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for NASPO or the states, except as expressly set forth herein.

**POLITICAL SUBDIVISION PARTICIPATION:** Participation under this master price agreement by political subdivisions (i.e., statutorily eligible colleges, school districts, counties, cities, etc.,) of the NASPO participating states shall be voluntarily determined by the political subdivision.

After the solicitation has closed, and an award has been made, additional non-NASPO purchasing entities in non-Participating States may be added with the consent of the chief procurement official in the non-Participating State, the contractor and the Lead State (on behalf of the NASPO Participating States) through the execution of an agreement as required by the lead state, and the execution of a Participating Addendum.

The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

**CERTIFICATION REGARDING DEBARMENT:** The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the Contractor cannot certify this statement, attach a written explanation for review by NASPO.

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 18 of 19

**RECORDS ADMINISTRATION:** The Contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the Contractor for costs authorized by this master price agreement. These records will be retained by the Contractor for at least four years after the master price agreement terminates, or until all audits initiated within the four years have been completed, whichever is later.

**AUDIT OF RECORDS:** The Contractor agrees to allow NASPO, State and Federal auditors, and state agency staff access to all the records related to this master price agreement, and the right to copy those records, for audit, inspection and monitoring of services. Such access will be during normal business hours, or by appointment.

**PRICES AS CEILING:**

Master Price Agreement prices represent ceiling prices for the supplies and services priced in the master price agreement.

The vendor shall report to the Lead State any price reduction or discount, or other more favorable terms, offered to any Purchasing Entity.

In instances NOT related to the established standards, committed volumes or volume bulk purchases of a participating state or states, the awarded vendor agrees to negotiate in good faith to reestablish ceiling prices or other more favorable terms and conditions applicable to future orders.

**STATE PARTICIPATION/UNIQUE TERMS AND CONDITIONS:**

Apart from the Lead State conducting the solicitation, the States indicated on Attachment A have signified their initial intent to participate in a Master Price Agreement resulting from this Solicitation. Attachment A of the Solicitation includes any significant modifications to these terms and conditions or State-specific provisions required by the laws, regulations, or procurement practices of the State(s). Final participation in the Master Price Agreement by the State(s) shall be signified through the execution of a Participating Addendum.

After the solicitation has closed and an award has been made, additional NASPO Procurement Cooperative member States may be added with the consent of the contractor and the Lead State (on behalf of the NASPO Participating States) through execution of a Participating Addendum.

**RENTAL AND LEASES:**

**Rental:**

Individual Participating States and Participating Entities may enter in to rental agreements for the products covered in the contracts resulting from the RFP, if they have the legal authority to enter into these types of agreements without going through a competitive process. Responders who wish to participate in rental agreements with these individual states/entities must subject copies of all of their rental agreements with their responses to this RFP. The rental agreements will not be reviewed or evaluated as part of the RFP evaluation process defined in this RFP. The agreements will simply be made available to any state or entity who wishes to negotiate a rental agreement with a Contractor.

**Leases:**

Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the contracts resulting from the RFP, if they have the legal authority to enter into these types of agreements without going through a competitive process. Responders who wish to participate in lease agreements with these individual states/entities must submit copies of all of their lease agreements with their response to this RFP. The lease agreements will not be reviewed or evaluated as part of the RFP evaluation process defined in this RFP. The agreements will simply be made available to any state or entity who wishes to negotiate a lease agreement with a Contractor.

Comprehensive financial options that should be included:

Purchase

Operational Leases - with varying buyout ownership options at end of term including no ownership option

Capital Leases – Traditional financing with ownership at end of term (software, buyouts of existing leases)

Cancelable Rentals – Cancel with four month penalty on rental payment

All leases and rentals must have a non appropriations clause

STATE OF ARKANSAS  
State Term Contract

CONTRACT NO: SP-12-0038

PAGE 19 of 19

---

**Non-Appropriation:**

The terms of the Agreement and any purchase order issued for multiple years under this Agreement is contingent upon sufficient appropriations being made by the Legislature or other appropriate governing entity. Notwithstanding any language to the contrary in this Agreement or in any purchase order or other document, a Purchasing Entity may terminate its obligations under this Agreement, if sufficient appropriations are not made by the governing entity at a level sufficient to allow for payment of the goods or services due for multiple year agreements, or if operations of the paying entity are being discontinued. The Purchasing Entity's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final and binding.

A Purchasing Entity shall provide sixty (60) days notice, if possible, of its intent to terminate for reason cited above. Such termination shall relieve the Purchasing Entity, its officers and employees from any responsibility or liability for the payment of any further amounts under the relevant Purchase Order.

