

Contract Instructions
SBPO17200277-Software VAR
SHI International Corp

1. For questions regarding product, licensing, or placing an order, contact Andrea Keno (andrea_keno@shi.com; 425-457-2462).

2. We also have a contract with Dell, Inc. for Software VAR (contract SBPO1388; also listed on the statewide contracts website).

Agencies are encouraged to make purchases from the contractor whose price, availability, support services and delivery (in accordance with the terms of their contract) are most advantageous to the agency.