

Allsteel

Utah Contract Number: MA144 and State of Idaho Contract Number PADD1113

Appendix B: Supplemental Freight, Shipping and Dealer Installation Information

Freight Terms: Contractor shall ship all products F.O.B. destination, freight prepaid. Shipping costs must be included in the product price for all participating entities.

Drop Ship - Products will be delivered by a common carrier to a dock. It will be the responsibility of the ordering entity to move it or set it in place.

*** For Inside Delivery please see the following rates:

Inside Delivery - Products will be delivered by the Authorized Dealer inside an office building location as designated on a purchase order. Products will be unloaded and unboxed with no assembly required.

	Area A	Area B	Area C
Dealer Inside Delivery Rates	North ID	SW ID	East ID

Kershaws Inc.

Business Interiors of Idaho

MBI Inc.

All Listed Dealers - All Areas		
\$55.00 /hr	\$55.00 /hr	\$55.00 /hr

Note: these rates can be negotiated lower on larger orders based on the project size and scope.

*** Additional services are available for Installation, New Design and Reconfigure Services

Installation Services - Products will be delivered, unloaded, and assembled according to design plan and to a move in ready condition incorporating 3.13 Installation of Product requirements per the RFP.

	Area A	Area B	Area C
Dealer Installation Rates	North ID	SW ID	East ID

Kershaws Inc.

Business Interiors of Idaho

MBI Inc.

All Listed Dealers - All Areas		
\$55.00 /hr	\$55.00 /hr	\$55.00 /hr

Note: these rates can be negotiated lower on larger orders based on the project size and scope.

New Design Services - Space Planning for new furniture or new spaces. This would include someone coming out to design a new space, make mock up drawings etc

	Area A	Area B	Area C
Dealer New Design Rates	North ID	SW ID	East ID

Kershaws Inc.

Business Interiors of Idaho

MBI Inc.

All Listed Dealers - All Areas		
\$50.00 /hr	\$50.00 /hr	\$50.00 /hr

Note: these rates can be negotiated on larger orders based on the project size and scope.

Reconfigure Design Services - Space Planning for re-designing or reconfiguring existing spaces. This would include someone coming out to redesign an existing space or, to reconfigure an existing space, make mock up drawings etc.

	Area A	Area B	Area C
Dealer Reconfigure Design Rates	North ID	SW ID	East ID

Kershaws Inc.

Business Interiors of Idaho

MBI Inc.

All Listed Dealers - All Areas		
\$30.00 /hr	\$30.00 /hr	\$30.00 /hr

Note: these rates can be negotiated lower on larger orders based on the project size and scope.

09/28/15