

NASPO ValuePoint Computer Equipment (2023-2028)

**CONTROL SET**

**Master Agreement:** 23016

**Contractor Name:** NetApp, Inc.

**Awarded Bands:**

- Band 1: Personal Computing Devices (Windows)
- Band 2: Personal Computing Devices (Non-Windows)
- Band 3: Servers and Storage

Band	Category Code	Category Description	Discount off Baseline List
3	3B	Band 3 - Minimum Discount	16.35%
3	3B-1	Exception 1	1.00%
3	3T	Band 3 - Third Party Product Minimum Discount	16.35%
	S-1	Professional Services	16.35%
	S-2	Product Cloud Services & Related Offerings	1.00%
	S-3	Support Services	16.35%

**Exhibit D: Price Schedule**

**Discount Structure**

**Master Agreement:** 23016  
**Contractor Name:** NetApp, Inc.  
**Baseline Price List:** Posted on Contractor's dedicated NASPO ValuePoint website

<b>Band 3: Servers and Storage</b>			
<b>Band</b>	<b>Category Code</b>	<b>Category Description</b>	<b>Discount off Baseline List</b>
3	3B	<b>Band 3 - Minimum Discount</b>	16.35%
3	3B-1	Exception 1	1.00%
3	3T	<b>Band 3 - Third Party Product Minimum Discount</b>	16.35%

**Exhibit D: Price Schedule**

**Volume-Based Discounts**

**Master Agreement:** 23016  
**Contractor Name:** NetApp, Inc.

**All Awarded Bands**

**1. Per Transaction Multiple Unit Discount(s)**

*Contractor provides a contractual volume discount program as follows based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Purchasing Entity, or multiple entities conducting a cooperative purchase.*

Min \$ Single Transaction	Max \$ Single Transaction	Per Transaction Multiple Unit Discount
\$750,000.00	no max	10.00%

**2. Cumulative Discount(s)**

*Contractor provides a cumulative volume discount as follows based on dollars resulting from the cumulative purchases by all purchases made by Purchasing Entities for the duration of the Master Agreement.*

N/A
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**3. Other Discount(s)**

*Additional discount(s) available.*

N/A
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**Exhibit D: Price Schedule**

**Services**

**Master Agreement:** 23016  
**Contractor Name:** NetApp, Inc.

Each Purchasing Entity will determine if and how services will be offered in the Participating Addendum.

Travel for Services will be negotiated with each Participating Entity in the Participating Addendum.

<b>All Awarded Bands</b>		
<b>Category Code</b>	<b>Description of Service</b>	<b>Discount off Baseline List</b>
S-1	Professional Services	16.35%
S-2	Product Cloud Services & Related Offerings	1%
S-3	Support Services	16.35%

## Exhibit D: Price Schedule

Lease Rates

**Master Agreement:** 23016

**Contractor Name:** NetApp, Inc.

### All Awarded Bands

#### Optional: Lease Rates

Current Lease Rate: 3 years 4.5% Current formula: Like Term swap rates + 300 bps

Master Agreement: 23016  
Contractor Name: NetApp, Inc.

**All Awarded Bands**

<input type="checkbox"/>		in 30
<input type="checkbox"/>		in 15, Net 30
<input type="checkbox"/>		in 10, Net 30
<input checked="" type="checkbox"/>		Net 30
<input type="checkbox"/>	Other (specify):	<input type="text"/>