

Category 1: Office Seating and Accessories - Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
Allsteel	Evo, Inspire, Lyric, Mimeo, O6, Pli, Quip, Relate, Seek, Svelte	61.30%	61.30%	61.30%
Allsteel	Acuity	61.80%	61.80%	61.80%
Gunlocke	Gunlocke Seating	57.00%	58.50%	60.00%
HBF	HBF Seating	46.00%	47.00%	48.50%

Category 2: Lounge and Public Seating and Accessories Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
Allsteel	Gather, Clubhouse, Jetty:Mod, Recharge, Rise, Vicinity, Rock, Peak, Summit, Picnic, Cloud, Retreat, Two-Thirds, Park, Belong, Parallel, Harvest, Clarity	55.10%	55.10%	55.10%
Gunlocke	Gunlocke Seating	57.00%	58.50%	60.00%
HBF	HBF Seating	46.00%	47.00%	48.50%

Category 3: Desks and Tables and Accessories Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
Allsteel	Cadence, Involve, Approach, Altitude Tables, Mural, Daybook, Universal Screens, Power Mod, Cable Mgmt Tray, Overheads/Shelves, Worksurfaces, Electrical, Accessories	73.60%	73.60%	73.60%
Allsteel	Stride Desking	74.30%	74.30%	74.30%
Allsteel	Ergonomic Tools, Wand Lights, Splitty Lights	58.80%	58.80%	58.80%
Gunlocke	Gunlocke Desking	57.00%	58.50%	60.00%
Allsteel	Admix, Aware, Structure	63.60%	63.60%	63.60%
Allsteel	Gather, Park, Recharge, Townhall Collection (Peak, Picnic)	55.10%	55.10%	55.10%
Allsteel	Altitude Height Adjustable	73.60%	73.60%	73.60%
Gunlocke	Gunlocke Tables	57.00%	58.50%	60.00%
HBF	Conference Tables, Occasional Tables	46.00%	47.00%	48.50%

Category 4: Panel Systems and Accessories Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
Allsteel	Concensys, Optimize, Terrace	73.60%	73.60%	73.60%
Allsteel	Terrace, Further, Metal/Acrylic Screens	73.60%	73.60%	73.60%
Allsteel	Further Adaptive Supports	71.00%	72.00%	73.00%
Allsteel	Stride, FIT Gallery Panels	74.30%	74.30%	74.30%

Category 5: Storage and Accessories Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
Allsteel	Essentials Pedestals, Further Pedestals	73.60%	73.60%	73.60%
Allsteel	Essentials Storage Towers, Overfiles, Bookcases	65.50%	65.50%	65.50%
Allsteel	Essentials Laterals	70.00%	70.00%	70.00%
Allsteel	Align Metal Storage, Radii	73.50%	73.50%	73.50%
Allsteel	Ergo Accessories, LED Lights	58.80%	58.80%	58.80%
Allsteel	Involve	73.60%	73.60%	73.60%
Gunlocke	Gunlocke Storage	57.00%	58.50%	60.00%

Category 6: Architectural Products and Accessories Detail

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
APG	Aspect & Beyond Architectural Products *	56.30%	57.50%	59.40%