Bridgestone Pricing Summary Sheet

3.1 Tires and Tubes Percentage Discounts by Subcategory

Tire and Tube pricing includes all anticipated charges, including but not limited to, freight to dealer locations, cost of product and services, transaction fees, overhead, profits, and other costs or expenses incidental to the Contractor's performance. Tire and Tube pricing does not include delivery to Purchasing Entities. Contractor's discount off of Manufacturer's Price List (MPL) pricing is shown below:

| Tires and Tubes Percentage Discounts by Subcategory | | | | | | | | | |
|---|---|---------------------|-----------------------|----------|---------------------|--|--|--|--|
| Sub- category # | Tire and Tube Type | Percent Discount | MPL Name | MPL Date | MPL REF. Numbers | | | | |
| B1 | Pursuit and Performance Tires | 57% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| B2 | Automobile/Passenger Vehicles | 41% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| В3 | Light Duty Trucks (Radial Only): | 37% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| B4 | Medium Commercial/Heavy Duty Trucks/Buses | 46% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| B5 | Off Road | 37% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| | 5a. Off Road Radial | 37% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| | 5b. Off Road Bias | 37% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| В6 | Agriculture/Farm | 23% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |
| В7 | Industrial | 23% | GOVERNMENT CATALOG | 7/1/2018 | N/A | | | | |

3.2 Tire Service Pricing

Tire services include all minor parts and labor as a total service rate. Flat rate pricing and availability of services is shown below:

| Type of Service | | Product Sub- Category 1 & 2 Pursuit, | Product Sub- Category #3 Light Duty Trucks | Product Sub-Category #4 Medium Commercial/ Heavy | | | | |
|-----------------|--|--|--|---|---------|--|--|--|
| | | | | Duty/Bus | | | | |
| | | | | Single | Dual | | | |
| 1 | Tire Installation w/purchase in store includes dismount of used tires and tubes (per tire) | \$5.00 | \$5.00 | \$25.00 | \$28.00 | | | |
| 2 | Change tire, dismount and mount | \$5.00 | \$5.00 | \$25.00 | \$28.00 | | | |
| 3 | Flat Repair, remove, repair and mount | \$15.00 | \$15.00 | \$25.00 | \$28.00 | | | |
| 4 | Flat repair, off vehicle | \$12.00 | \$12.00 | \$30.00 | \$33.00 | | | |
| 5 | Rotate mounted tires (per tire) | \$3.50 | \$3.50 | \$5.00 | \$5.00 | | | |
| 6 | New valve stem rubber or metal (per tire) | \$3.00 | \$3.00 | \$9.00 | \$9.00 | | | |
| 7 | Wheel balance-computer spin balance (Per Tire) | \$9.50 | \$9.50 | \$18.00 | \$18.00 | | | |
| 8 | Wheel balance/Valve stem combo (per tire) | \$12.50 | \$12.50 | \$27.00 | \$27.00 | | | |
| 9 | Alignment services | | | | | | | |
| | 9a. Standard two wheel alignment | \$55.00 | \$55.00 | | | | | |
| | 9b. Four wheel alignment | \$70.00 | \$70.00 | | | | | |
| | 9c. Bushing/cam alignment | price for parts; Labor based on | t Current Mfg's list price for parts; Labor based on Mitchell Manual. | | | | | |
| 10. | Studding (Per Tire) – To be performed on new tires only. | 15.00 | 15.00 | | | | | |
| 11 | Used tire recycle/disposal fee (per tire) | 3.00 | 3.00 | | | | | |
| 12 | Tire pressure monitoring kit (per Tire) | 10.00 | 10.00 | | | | | |

3.3 Price and Rate Guarantee Period

The percentage discounts off MPL for tires and tubes must remain the same for the duration of the Contract. The Contractor will provide an updated tire and tube price list annually with updated effective dates.

Tire and tube pricing updates are allowed annually. A request for price increase must be submitted to the Lead State Contract Administrator sixty (60) days prior to March 31 each year for approval by the Lead State. Acceptable supporting documentation could include providing a comparison of indices from the Producer Price Index which show an increase in the tire manufacturing costs over a period of several years. Acceptable supporting documentation could also include a copy of a letter from a supplier stating they are increasing their price to the Contractor. The Lead State will determine whether the supporting documentation provided is sufficient to justify the requested price increase and reserves the right to clarify or request additional documentation.

The Lead State will provide written acceptance or denial of the proposed price increases to the Contractor within 30 days of receipt of the request for price adjustment.