

## Idaho Division of Purchasing

### Renewal

**Purchase Order Name:** IT Services - SBPO15201065  
**Contract Number:** SBPO15201065  
**Parties:** State of Idaho  
CAMBRIDGE SYSTEMATICS, INC

**This Renewal Value:** 100,000.00 USD  
**Total Contract Value:** 823,334.00 USD  
**Start Date:** 7/1/2020 12:00 AM  
**End Date:** 6/30/2021 11:59 PM

**Contract Manager:** Jason Urquhart; jason.urquhart@adm.idaho.gov  
**Purchasing Lead:** Jason Urquhart; jason.urquhart@adm.idaho.gov

### Instructions

SBPO15201065, IT Contracted Services - SBPO15201065 (the "Contract") is renewed for the time period, as provided above. All of the terms and conditions contained in the Contract shall remain in effect, except expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Additionally, the prices reflected in the attached document (see the document with the document file name "Cambridge Systematics\_2020 Rates.xlsx" are incorporated and are effective as of July 1, 2020.

NO OTHER CHANGES NOTED.

Renewal Term: 7/1/20 – 6/30/21. Total estimated amount: \$100,000.00.

**Supplier**  
CAMBRIDGE SYSTEMATICS, INC  
510-879-4310  
wwilliamson@camsys.com

**Bill To Address**

As detailed in sourcing  
event or contract  
instructions

**Ship To Address**

As detailed in sourcing  
event or contract  
instructions

**Payment Details Payment**

**Terms:** Net 30

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**Special Instructions:**

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**Internal Comments:**

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**Signature signed by:**

**Jason R.  
Urquhart**

Digitally signed by  
Jason R. Urquhart  
Date: 2020.06.22  
11:17:20 -06'00'



**BRAD LITTLE**  
Governor  
**D. KEITH REYNOLDS**  
Director  
**STEVE BAILEY**  
Administrator

**State of Idaho**  
Department of Administration  
Division of Purchasing

304 N 8<sup>th</sup> Street, Rm 403 (83702)  
P. O. Box 83720  
Boise, ID 83720-0075  
Telephone (208) 327-7465  
Fax: 208-327-7320  
<http://purchasing.idaho.gov>

April 13, 2020

Cambridge Systematics, Inc.  
Attn: Wendy Williamson

VIA E-MAIL TRANSMISSION  
wwilliamson@camsys.com

RE: Renewal of Contract SBPO15201065, a Contract for IT Contracted Services for the various State of Idaho Agencies, Institutions, and Departments. **Expiring 6/30/2020**

The State of Idaho would like to renew the above referenced contract for a period of One (1) Year or until new contracts for IT Contracted Services are put in place, whichever comes first.

The contract renewal period is July 1, 2020 to June 30, 2021, or until new contracts for IT Contracted Services are put in place, whichever comes first. The same terms and conditions prevail for this final renewal except as expressly modified herein. Price increases in accordance with the contract are allowed (see Appendix A, Special Terms and Conditions, section 2, Initial Term of the Agreement and Renewals).

**Contractors wishing to increase their pricing** are to download the "IT Services Contracts Award by Category and Pricing" Excel file from the Statewide Contract Page on the Division of Purchasing website: <https://purchasing.idaho.gov/statewide-contracts/>. Once there, click on the grey band that contains the words "Statewide Contracts" and then use the Search function to find your company name. Download the file, update pricing, **SAVE THE FILE AS AN EXCEL FILE**, and email the updated Excel file to [jason.urquhart@adm.idaho.gov](mailto:jason.urquhart@adm.idaho.gov). **Pricing provided in any other manner will not be accepted. Password protected Excel files will not be accepted.** Your updated pricing will be copied and pasted to create the 2020-2021 Master Pricing list. **It is requested that all updated pricing be received no later than May 12, 2020.**

If the terms of this renewal letter are acceptable to your company, please sign below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. **If you need to update the contact information for your contract, please do so on the following page.** Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,

**Jason R. Urquhart**  
Digitally signed by Jason R. Urquhart  
Date: 2020.04.13 07:04:14 -06'00'  
Jason Urquhart  
Idaho Division of Purchasing

Contractor agrees to the terms detailed above:

COMPANY: Cambridge Systematics, Inc.

BY:   
(Signature)

Sarah Anderson, Vice President  
(Printed Name)

DATE: 4/15/2020

UPDATED CONTACT INFORMATION for SBPO15201065:

Contact Name	
Title	
Address	
Phone	
Fax	
E-mail	

**IDAHO**

State of Idaho

**CHANGE ORDER - 03**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Supplier**

**Purchase Order Number:** SBPO15201065  
**Account Number:** AC-1  
**Revision Number:** 03  
**Change Order Date:** May 30, 2019  
**Service Start Date:** July 1, 2019  
**Service End Date:** June 30, 2020  
**Payment Method:** Invoice  
**Payment Terms:** Vendor Specified  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

Jonathan Ho  
 CAMBRIDGE SYSTEMATICS, INC  
 101 Station Lndg Ste 410  
 Medford, MA 02155  
 Phone: 7815396799-  
 Fax: 7815396701  
 Email: jho@camsys.com

**Buyer Contact**

Jory Lindstrom  
 Tel:208-332-1609  
 gregory.lindstrom@adm.idaho.gov

**Contract Number:**

**Bill To Address**

**Ship To Address**

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 304 N 8th Street Rm 403  
 PO Box 83720  
 Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 304 N 8th Street Rm 403  
 PO Box 83720  
 Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

**Instructions**

STATE OF IDAHO DIVISION OF PURCHASING CONTRACT RENEWAL.

Effective Date: JULY 1, 2019.

Contract Change Order Number SBPO15201065-03.

STATEWIDE IT CONTRACTED SERVICES.

THIS CONTRACT RENEWAL between CAMBRIDGE SYSTEMATICS, INC. as "Contractor", and the STATE OF IDAHO as "State", including any files attached, CONSTITUTES THE STATE OF IDAHO ACCEPTANCE OF YOUR SIGNED BID, WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL, and Contractor renewal FULLY BURDENED MAXIMUM HOURLY SERVICE RATES. THIS CONTRACT RENEWAL is made part of that certain STATE OF IDAHO contract number SBPO15201065-02 dated JUNE 13, 2018.

This Statewide Blanket Purchase Order (SBPO) is for services as needed for the benefit of STATE OF IDAHO AGENCIES, INSTITUTIONS, AND DEPARTMENTS; AND, ELIGIBLE POLITICAL SUBDIVISIONS OR PUBLIC AGENCIES AS DEFINED BY IDAHO CODE § 67-2327, OR OTHER AUTHORIZED ENTITIES. The amount listed is an estimate and not guaranteed. The ordering agency will issue a PROJECT SERVICE ORDER (PSO) against this SBPO for services covered under the contract, and in accordance with the instructions listed for IT Contracted Services use on the State Division of Purchasing website. PSOs issued shall be subject to the terms of the contract.

IN THE EVENT OF ANY INCONSISTENCY, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:

1. This Contract Purchase Order document.
2. The State of Idaho's original solicitation document.
3. The Contractor's signed bid, quotation or offer.

**CONTRACTOR'S PRIMARY CONTACT**

- Wendy Williamson
- Cambridge Systematics, Inc.
- 555 12th Stret, Suite 1600
- Oakland, CA 94607
- 510-879-4310 (Office)
- 510.873.8701 (fax)
- wwilliamson@camsys.com

**STATE DIVISION OF PURCHASING CONTRACT MANAGEMENT & ADMINISTRATION**

- Jory Lindström, CPPO, CPPB
- State IT Purchasing Officer
- 650 W. State St - Rm B15
- Boise, ID 83720-0075
- 208-332-1609
- [gregory.lindstrom@adm.idaho.gov](mailto:gregory.lindstrom@adm.idaho.gov)

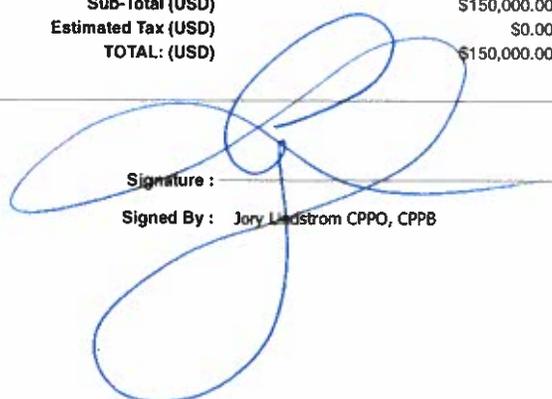
Supplier Part Number	Quantity	Items Back Order	Unit	Unit Price	Total
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<b>Item Description</b>	#1	1.00	0	ANN	150,000.00	\$150,000.00
<b>One-Year Contract Renewal for Statewide Information Technology Contracted Services for Geographic Information System Analyst.</b>						
<ul style="list-style-type: none"> <li>• ESTIMATED CONTRACT VALUE TO DATE.....\$573,334.00</li> <li>• ESTIMATED VALUE OF THIS AMENDMENT.....\$150,000.00</li> <li>• ESTIMATED CONTRACT VALUE:.....\$723,334.00</li> </ul>						

**Delivery Date:** July 01, 2019  
**Shipping Method:** Delivery  
**Shipping Instructions:**  
**Ship FOB:** Destination  
**Attachment(s)**  
**Special Instructions:**

<b>Sub-Total (USD)</b>	\$150,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$150,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

**Signature :** 

**Signed By :** Jory Lindstrom CPPO, CPPB

## IDAHO

State of Idaho

**CHANGE ORDER - 02**  
**PLEASE DO NOT DUPLICATE THIS ORDER.****Change Order Summary**

**Purchase Order Number:** SBPO15201065  
**Account Number:** AC-1  
**Revision Number:** 02  
**Change Order Date:** June 13, 2018  
**Service Start Date:** July 1, 2018  
**Service End Date:** June 30, 2019  
**Payment Method:** Invoice  
**Payment Terms:** Vendor Specified  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

**Supplier**

Nicole Gianoukos  
 CAMBRIDGE SYSTEMATICS, INC  
 100 CAMBRIDGEPARK DRIVE  
 STE 400  
 CAMBRIDGE, MA 02140  
**Phone:** 617-354-0167-

**Fax:** 617-354-1542**Email:** ngianoukos@camsys.com**Buyer Contact**

Gregory Lindstrom  
 Tel:208-332-1609  
 gregory.lindstrom@adm.idaho.gov

**Contract Number:****Bill To Address**

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 304 N 8th Street Rm 403  
 PO Box 83720  
 Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

**Ship To Address**

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 304 N 8th Street Rm 403  
 PO Box 83720  
 Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

**Instructions****STATE OF IDAHO DIVISION OF PURCHASING CONTRACT RENEWAL.****Effective Date:** JULY 1, 2018.**Contract Change Order Number** SBPO15201065-02.**STATEWIDE IT CONTRACTED SERVICES.**

THIS CONTRACT RENEWAL between CAMBRIDGE SYSTEMATICS, INC. as "Contractor", and the STATE OF IDAHO as "State", including any files attached, CONSTITUTES THE STATE OF IDAHO ACCEPTANCE OF YOUR SIGNED BID, WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL, and Contractor renewal FULLY BURDENED MAXIMUM HOURLY SERVICE RATES. THIS CONTRACT RENEWAL is made part of that certain STATE OF IDAHO contract number SBPO15201065-01 dated AUGUST 14, 2015.

This Statewide Blanket Purchase Order (SBPO) is for services as needed for the benefit of STATE OF IDAHO AGENCIES, INSTITUTIONS, AND DEPARTMENTS; AND, ELIGIBLE POLITICAL SUBDIVISIONS OR PUBLIC AGENCIES AS DEFINED BY IDAHO CODE § 67-2327, OR OTHER AUTHORIZED ENTITIES. The amount listed is an estimate and not guaranteed. The ordering agency will issue a PROJECT SERVICE ORDER (PSO) against this SBPO for services covered under the contract, and in accordance with the instructions listed for IT Contracted Services use on the State Division of Purchasing website. PSOs issued shall be subject to the terms of the contract.

IN THE EVENT OF ANY INCONSISTENCY, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:

1. This Contract Purchase Order document.
2. The State of Idaho's original solicitation document.
3. The Contractor's signed bid, quotation or offer.

**CONTRACTOR'S PRIMARY CONTACT**

- Sarah Ginand



6/13/2018, 4:20 PM

- Cambridge Systematics, Inc.
- 100 Cambridgepark Drive
- Cambridge, MA 02140
- 617-354-0167 (Office)
- 617.354.1542 (fax)
- prequalifications@camsys.com

**STATE DIVISION OF PURCHASING CONTRACT MANAGEMENT & ADMINISTRATION**

- Gregory Lindström, CPPO, CPPB
- State IT Purchasing Officer
- 650 W. State St – Rm B15
- Boise, ID 83720-0075
- 208-332-1609
- [gregory.lindstrom@adm.idaho.gov](mailto:gregory.lindstrom@adm.idaho.gov)

Supplier Part Number	Quantity	Items		Unit	Unit Price	Total
		Back Order				
	1.00	0		ANN	150,000.00	\$150,000.00
<b>Item Description</b>	#1					
		One-Year Contract Renewal for Statewide Information Technology Contracted Services for <b>Geographic Information System Analyst</b> .				
		<ul style="list-style-type: none"> <li>• ESTIMATED CONTRACT VALUE TO DATE:.....\$423,334.00</li> <li>• ESTIMATED VALUE OF THIS AMENDMENT:.....\$150,000.00</li> <li>• ESTIMATED CONTRACT VALUE:.....\$573,334.00</li> </ul>				
<b>Delivery Date:</b>		August 15, 2015				
<b>Shipping Method:</b>		Delivery				
<b>Shipping Instructions:</b>						
<b>Ship FOB:</b>		Destination				
<b>Attachment(s)</b>						
<b>Special Instructions:</b>						

<b>Sub-Total (USD)</b>	\$150,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$150,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature: 

Signed By: G Lindström, CPPO



State of Idaho

**CHANGE ORDER - 01**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Purchase Order Number:** SBPO15201065

**Account Number:** AC-1

**Revision Number:** 01

**Change Order Date:** August 14, 2015

**Service Start Date:** July 1, 2015

**Service End Date:** June 30, 2018

**Payment Method:** Invoice

**Payment Terms:** Vendor Specified

**Currency:** USD

**FOB Instruction:** Destination

**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

**Supplier**

Sarah Ginand  
 CAMBRIDGE SYSTEMATICS, INC  
 100 CAMBRIDGEPARK DRIVE  
 STE 400  
 CAMBRIDGE, MA 02140  
**Phone:** 617-354-0167

**Fax:** 617-354-1542

**Email:** prequalifications@camsys.com

**Buyer Contact**

Gregory Lindstrom  
 Tel:208-332-1609  
 gregory.lindstrom@adm.idaho.gov

**Contract Number:**

**Bill To Address**

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 650 West State St Rm B-15  
 PO Box 83720  
 Boise, Idaho 83720

**Phone:** 208-332-1600

**Fax:** 208-327-7320

**Email:** purchasing@adm.idaho.gov

**Mail Stop:** DOP Program Manager

**Ship To Address**

DOP - Prog Mgr  
 Dept of Administration  
 Division of Purchasing  
 650 West State St Rm B-15  
 PO Box 83720  
 Boise, Idaho 83720

**Phone:** 208-332-1600

**Fax:** 208-327-7320

**Email:** purchasing@adm.idaho.gov

**Mail Stop:** DOP Program Manager

**Instructions**

SBPO15201065-01 Contract for STATEWIDE IT CONTRACTED SERVICES, as needed for the benefit of STATE OF IDAHO AGENCIES, INSTITUTIONS, AND DEPARTMENTS; AND, ELIGIBLE POLITICAL SUBDIVISIONS OR PUBLIC AGENCIES AS DEFINED BY IDAHO CODE § 67-2327, OR OTHER AUTHORIZED ENTITIES. This contract is a STATEWIDE BLANKET PURCHASE ORDER (SBPO), and the amount listed is an estimate and not guaranteed. Additionally, no orders are guaranteed for this SBPO. Entities requiring IT services will issue a Project Service Order (PSO) to all Contractors contracted to provide a required IT service, and fairly evaluate all responses. The order entity will then award the PSO to the lowest, responsible responder meeting the requirements of the PSO.

IN THE EVENT OF ANY INCONSISTENCY, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:

1. This Contract Purchase Order document.
2. The State of Idaho's original solicitation document.

3. The Contractor's signed bid, quotation or offer.

STATE DIVISION OF PURCHASING CONTRACT MANAGEMENT & ADMINISTRATION

Gregory Lindström, CPPO, CPPB

State IT Purchasing Officer

650 W. State St – Rm B15

Boise, ID 83720-0075

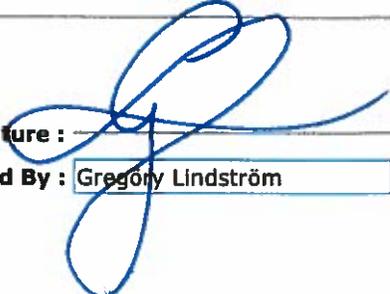
208-332-1609

gregory.lindstrom@adm.idaho.gov

Supplier Part Number	Quantity	Items		Unit	Unit Price	Total
		Back Order				
	3	0		ANN	\$250,000.00	\$750,000.00
<b>Item Description</b>	#1					
	SBPO15201065-01. Contract is amended to strike from the Contract, § 5 ADMINISTRATION FEE of the State of Idaho Standard Terms and Conditions per the attached signed Amendment 01 between the parties.					
				ESTIMATED CONTRACT VALUE TO DATE	\$750,000.00	
				ESTIMATED VALUE OF THIS AMENDMENT	\$0	
				ESTIMATED CONTRACT VALUE	\$750,000.00	
	Statewide Information Technology Contracted Services for the following IT Service Category.					
	Geographic Information System Analyst					
						
<b>Delivery Date:</b>	August 15, 2015					
<b>Shipping Method:</b>	Delivery					
<b>Shipping Instructions:</b>						
<b>Ship FOB:</b>	Destination					
<b>Attachment(s)</b>						
<b>Special Instructions:</b>						

<b>Sub-Total (USD)</b>	\$750,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$750,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature :   
 Signed By : Gregory Lindström



**First Amendment to  
Statewide Information Technology Contracted Services  
SBPO15201065**

NOW THEREFORE, the Parties have entered into this First Amendment as of the date signed by the State of Idaho, Department of Administration; Division of Purchasing.

**Cambridge Systematics, Inc.**



\_\_\_\_\_  
(signature)

**Vassili Alexiadis**

\_\_\_\_\_  
(printed name)

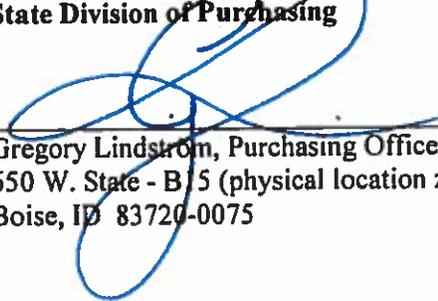
**Executive Vice President**

\_\_\_\_\_  
(title)

**8/13/2015**

\_\_\_\_\_  
Date

**State of Idaho Department of Administration  
State Division of Purchasing**



\_\_\_\_\_  
Gregory Lindstrom, Purchasing Officer  
650 W. State - B / 5 (physical location zip code 83702)  
Boise, ID 83720-0075

**8/13/15**

\_\_\_\_\_  
Date

## IDAHO

State of Idaho

## State Wide Blanket Purchase Order

## Purchase Order Summary

**Purchase Order Number:** SBPO15201065

**Account Number:** AC-1

**Purchase Order Date:** June 12, 2015

**Service Start Date:** July 1, 2015

**Service End Date:** June 30, 2018

**Payment Method:** Invoice

**Payment Terms:** Vendor Specified

**Currency:** USD

**FOB Instruction:** Destination

**Attachment(s):**

## Supplier

Sarah Ginand  
CAMBRIDGE SYSTEMATICS, INC  
100 CAMBRIDGEPARK DRIVE  
STE 400  
CAMBRIDGE, MA 02140  
**Phone:** 617-354-0167

**Fax:** 617-354-1542**Email:** prequalifications@camsys.com

## Buyer Contact

Gregory Lindstrom  
Tel: 208-332-1609  
gregory.lindstrom@adm.idaho.gov

## Contract Number:

## Bill To Address

DOP - Prog Mgr  
Dept of Administration  
Division of Purchasing  
650 West State St Rm B-15  
PO Box 83720  
Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

## Ship To Address

DOP - Prog Mgr  
Dept of Administration  
Division of Purchasing  
650 West State St Rm B-15  
PO Box 83720  
Boise, Idaho 83720  
**Phone:** 208-332-1600  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP Program Manager

## Instructions

Contract for STATEWIDE IT CONTRACTED SERVICES, as needed for the benefit of STATE OF IDAHO AGENCIES, INSTITUTIONS, AND DEPARTMENTS; AND, ELIGIBLE POLITICAL SUBDIVISIONS OR PUBLIC AGENCIES AS DEFINED BY IDAHO CODE § 67-2327, OR OTHER AUTHORIZED ENTITIES. This contract is a STATEWIDE BLANKET PURCHASE ORDER (SBPO), and the amount listed is an estimate and not guaranteed. Additionally, no orders are guaranteed for this SBPO. Entities requiring IT services will issue a Project Service Order (PSO) to all Contractors contracted to provide a required IT service, and fairly evaluate all responses. The order entity will then award the PSO to the lowest, responsible responder meeting the requirements of the PSO.

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3. The Contractor's signed bid, quotation or offer.

STATE DIVISION OF PURCHASING CONTRACT MANAGEMENT &amp; ADMINISTRATION

Gregory Lindström, CPPO, CPPB

State IT Purchasing Officer  
 650 W. State St - Rm B15  
 Boise, ID 83720-0075  
 208-332-1609  
 gregory.lindstrom@adm.idaho.gov

Supplier Part Number	Items				Total
	Quantity	Back Order	Unit	Unit Price	

	3	0	ANN	\$250,000.00	\$750,000.00
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**Item Description**

#1

Statewide Information Technology Contracted Services for the following IT Service Category.

Geographic Information System Analyst



**Delivery Date:**

July 1, 2015

**Shipping Method:**

Delivery

**Shipping Instructions:**

**Ship FOB:**

Destination

**Attachment(s)**

**Special Instructions:**

<b>Sub-Total (USD)</b>	\$750,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$750,000.00

**Note:** If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature :

Signed By :