

CONTROL SET

Master Agreement: 23006
Contractor Name: Dynabook Americas, Inc.

Awarded Bands:

- ☒ Band 1: Personal Computing Devices (Windows)
- ☐ Band 2: Personal Computing Devices (Non-Windows)
- ☐ Band 3: Servers and Storage

Band	Category Code	Category Description	Discount off Baseline List
1	1B	Band 1 - Minimum Discount	2.0%
1	1B-1	Laptop & Tablet Category A	25.0%
1	1B-2	Laptop & Tablet Category B	20.0%
1	1B-3	Laptop & Tablet Category C	15.0%
1	1B-4	Laptop & Tablet Category D	10.0%
1	1B-5	Laptop & Tablet Category E	7.5%
1	1B-6	Laptop & Tablet Category F	5.0%
1	1B-7	Laptop & Tablet Category G	2.0%
1	1B-8	Accessories & Warranties Category H	30.0%
1	1B-9	Accessories & Warranties Category I	18.0%
1	1B-10	Accessories & Warranties Category J	5.0%
1	1B-11	Accessories & Warranties Category K	2.0%
1	1T	Band 1 - Third Party Product Minimum Discount	10.0%
1	1T-1	Third Party Accessories Category L	20.0%
1	1T-2	Third Party Accessories Category M	10.0%
	S	Warranty Upgrades	18.0%
	S	Accidental Damage Warranty Upgrades	18.0%
	S	CTO Services	18.0%

Exhibit D: Price Schedule**Discount Structure**

Master Agreement: 23006
Contractor Name: Dynabook Americas, Inc.
Baseline Price List: Posted on Contractor's dedicated NASPO ValuePoint website

Band 1: Personal Computer Equipment (Windows OS)			
Band	Category Code	Category Description	Discount off Baseline List
1	1B	Band 1 - Minimum Discount	2.0%
1	1B-1	Laptop & Tablet Category A	25.0%
1	1B-2	Laptop & Tablet Category B	20.0%
1	1B-3	Laptop & Tablet Category C	15.0%
1	1B-4	Laptop & Tablet Category D	10.0%
1	1B-5	Laptop & Tablet Category E	7.5%
1	1B-6	Laptop & Tablet Category F	5.0%
1	1B-7	Laptop & Tablet Category G	2.0%
1	1B-8	Accessories & Warranties Category H	30.0%
1	1B-9	Accessories & Warranties Category I	18.0%
1	1B-10	Accessories & Warranties Category J	5.0%
1	1B-11	Accessories & Warranties Category K	2.0%
1	1T	Band 1 - Third Party Product Minimum Discount	10.0%
1	1T-1	Third Party Accessories Category L	20.0%
1	1T-2	Third Party Accessories Category M	10.0%

Exhibit D: Price Schedule**Volume-Based Discounts****Master Agreement:**

23006

Contractor Name:

Dynabook Americas, Inc.

All Awarded Bands

For both transaction and cumulative volume purchase discounts:

- 1) After a cumulative threshold is achieved, the applicable additional discount will become effective one full calendar month following the month within which the threshold was reached (not retroactive);
- 2) Counting towards volume thresholds will commence on the effective date of the Master Agreement, and run through the initial contract period;
- 3) Accounts that receive discounts greater than the above specified category discounts are not eligible for additional transaction or cumulative discounts; and
- 4) Transaction and cumulative discounts are not combinable.

1. Per Transaction Multiple Unit Discount(s)

Contractor provides a contractual volume discount program as follows based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Purchasing Entity, or multiple entities conducting a cooperative purchase.

Dynabook will offer additional per transaction (i.e., one PO from a single purchaser within a Purchasing Entity) discounts on Accessories & Warranties (Categories H, I, J, & K) with volume purchases:

Min \$ Single Transaction	Max \$ Single Transaction	Per Transaction Multiple Unit Discount
\$15,000.00	\$99,999.99	0.50%
\$100,000.00	\$199,999.99	1.25%
\$200,000.00	\$349,999.99	2.00%
\$350,000.00 +	none	2.75%

2. Cumulative Discount(s)

Contractor provides a cumulative volume discount as follows based on dollars resulting from the cumulative purchases by all purchases made by Purchasing Entities for the duration of the Master Agreement.

Dynabook will offer additional discounts on Accessories & Warranties (Categories H, I, J, & K) based on cumulative volume purchases by a single Purchasing Entity:

Threshold	Discount Level
\$5,000,000.00 cumulative purchase per year - \$9,999,999.99 cumulative purchase per year	0.50%
\$10,000,000.00 cumulative purchase per year - \$29,999,999.99 cumulative purchase per year	1.25%
\$30,000,000.00 cumulative purchase per year - \$49,999,999.00 cumulative purchase per year	2.25%
\$50,000,000.00 + cumulative purchase per year	3.00%

3. Other Discount(s)

Additional discount(s) available.

N/A

Exhibit D: Price Schedule

Services

Master Agreement: 23006
Contractor Name: Dynabook Americas, Inc.

Each Purchasing Entity will determine if and how services will be offered in the Participating Addendum.

Travel for Services will be negotiated with each Participating Entity in the Participating Addendum.

All Awarded Bands		
Category Code	Description of Service	Percent Discount
S	Warranty Upgrades	18.0%
S	Accidental Damage Warranty Upgrades	18.0%
S	CTO Services	18.0%

Exhibit D: Price Schedule

Lease Rates

Master Agreement: 23006
Contractor Name: Dynabook Americas, Inc.

All Awarded Bands

Optional: Lease Rates

n/a

Exhibit D: Price Schedule

Prompt Payment Discount

Master Agreement: 23006
Contractor Name: Dynabook Americas, Inc.

All Awarded Bands

		in 30
		in 15, Net 30
		in 10, Net 30
X		Net 30
	Other (specify):	