

October 11, 2024

John Paul Culligan

Nutrien

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John Paul,

In regards to our current conversations around different Envu pricing being offered on the Idaho State contract sheet, please note that the current Envu herbicides prices on the state contracts should be as follows as of February 1, 2024 and expected to be thru February 1, 2025, and are identified in the table below:

|  |  |  |  |
| --- | --- | --- | --- |
| **Product** | **Container Size** | **Percent Change** | **Agency Price** |
| Escort XP | 8 x 8 oz bottle & 8 x 16 oz bottle | 0.0% |  |
| Esplanade 200 SC | 4 x 1 quart bottle | 5.0% | $415.36/qt |
| Esplanade 200 SC | 2 x 2.5 gal bottle | 5.0% | $1,509.12/gl |
| Esplanade 200 SC | 264 gal tote (Custom Blend) | 5.0% | $11.79/oz |
| Method 240 SL | 2 x 2.5 gal bottle | 4.1% | $357.12/gl |
| Method 240 SL | 250 gal tote (Custom Blend) | 4.1% | $2.79/oz |
| Oust XP | 8 x 3 lb bottle | 0.0% |  |
| Rejuvra | 4 x 1 quart bottle | 3.5% | $336.00/qt |
| Rejuvra | 2 x 2.5 gal bottle | 3.0% | $1,102.08/gl |
| Telar XP | 8 x 8 oz bottle | 0.0% |  |
| Velpar DF VU | 20 lb bag | 0.0% |  |

Globalization continues to shape and provide influence in the market for all of our customers and our businesses. As a result, we are seeing overall cost increases due to multiple factors:

* Transportation
* Global production costs & supply constraints
* Labor
* Regulatory

Please let me know if you have any questions.

Best Regards,

David Collins

Envu

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