

## Idaho Division of Purchasing

### Amendment

<b>Purchase Order Name</b>	Ironhawk/PADD
<b>Contract Number</b>	PADD19200201
<b>Parties</b>	State of Idaho Ironhawk Industrial Distribution LLC
<b>This Amendment's Value</b>	200,000.00 USD
<b>Total Contract Value</b>	850,000.00 USD
<b>Start Date</b>	7/1/2021 12:00 AM
<b>End Date</b>	6/30/2022 11:59 PM

**Contract Manager:** State of Idaho, Joseph Nelson

**Purchasing Lead:** Joseph Nelson, 208-332-1602, [joseph.nelson@adm.idaho.gov](mailto:joseph.nelson@adm.idaho.gov)

### Instructions

PADD19200201, ironhawk/PADD (the "Contract") is amended as detailed in the attached executed amendment document. All of the terms and conditions contained in the Contract shall remain in effect, except expressly modified herein.

Note: The dollar amount listed in the contract Amendment pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Shannon McCue

+1 888-843-8612  
[shannonmccue@ironhawkindustrial.com](mailto:shannonmccue@ironhawkindustrial.com)

**Bill To Address**

As detailed in sourcing  
event or contract  
instructions

**Ship To Address**

As detailed in sourcing  
event or contract  
instructions

**Payment Details Payment**

**Terms:** Net 30

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**Special Instructions:**

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**Internal Comments:**

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**Signature signed By: Joseph Nelson**

Digitally signed  
by Joseph Nelson  
Date: 2021.06.16  
15:25:58 -06'00'

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

## CONTRACT



**Supplier 0000345436**  
**Ironhawk Industrial Distribution LLC**  
**1090 E 222nd Street**  
**Euclid OH 44117**  
**United States**

<b>Contract ID</b> 0000000000000000000029548		<b>Page</b> 1 of 6
<b>Contract Dates</b> 06/30/2015 to 06/30/2022	<b>Origin</b> CPS	
<b>Description:</b> SNOWPLOW BLADE CUTTING EDGES	<b>Contract Maximum</b> \$9,999,990.00	
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (888) 843-8612**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		SNOWPLOW BLADE CUTTING EDGES	EA	0.01000	0.00	0.00

BLADES AND PRICES PER THE ATTACHED LIST

STANDARD CONTRACT FOR SNOWPLOWBLADE CUTTING EDGES

1. Parties. This is a contract for services between the State of Vermont, Office of Purchasing and Contracting (hereafter called "State"), and Ironhawk Industrial Distribution LLC, with the principal place of business in Euclid, OH 44117, (hereafter called "Contractor"). Contractor's form of business organization is Corporation. It is the contractor's responsibility to contact the Vermont Department of Taxes to determine if, by law, the contractor is required to have a Vermont Department of Taxes Business Account Number.

2. Subject Matter. The subject matter of this contract is services generally on the subject of Snowplow Blade Cutting Edges.

3. Contract Term. The period of contractor's performance shall begin on June 30, 2015 and end on June 30, 2017, with option to renew for five (5) one year periods.

If the state exercises the option, it will provide written notice to contractor prior to the end of the term. If exercised, the provision of the option letter shall become part of and be incorporated into the original master price agreement. The total duration of this master price agreement, including the exercise of any options, shall not exceed five years.

4. Prior Approvals. If approval by the Attorney General's Office or the Secretary of Administration is required, (under current law, bulletins, and interpretations), neither this contract nor any amendment to it is binding until it has been approved by either or both such persons.

- Approval by the Attorney General's Office is required.
- Approval by the Secretary of Administration is required.
- Approval by the CIO/Commissioner DII is not required.

5. Amendment. This agreement represents the entire agreement between the parties; No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

6. Cancellation. This contract may be canceled by either party by giving written notice at least thirty (30) days in advance.

7. Attachments. This contract consists of 136 pages including the following attachments which are incorporated herein:

Attachment A - Master Agreement Terms and Conditions  
Attachment B - Payment Provisions  
Attachment B1-Price Schedule  
Attachment C - "Standard State Provisions for Contracts and Grants" a preprinted form (revision date March 1, 2015).  
Attachment D - Snowplow Blade Cutting Edges Detailed Specifications

8. Order of Precedence. Any ambiguity, conflict or inconsistency in the Contract Documents shall be resolved according to the following order of precedence:

- (1) Standard Contract
- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment A
- (4) Attachment D
- (5) Attachment B

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

## CONTRACT



**Supplier 0000345436**  
**Ironhawk Industrial Distribution LLC**  
**1090 E 222nd Street**  
**Euclid OH 44117**  
**United States**

<b>Contract ID</b> 0000000000000000000029548		<b>Page</b> 2 of 6
<b>Contract Dates</b> 06/30/2015 to 06/30/2022	<b>Origin</b> CPS	
<b>Description:</b> SNOWPLOW BLADE CUTTING EDGES	<b>Contract Maximum</b> \$9,999,990.00	
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (888) 843-8612**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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(6) Attachment B1

CONTRACTOR POC:  
CINDI SULLIVAN  
TEL.#888-843-8612  
FAX: 216-481-1156  
EMAIL: CINDISULLIVAN@IRONHAWKINDUSTRIAL.COM  
ALTERNATE EMAIL: SALES@IRONHAWKINDUSTRIAL.COM

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE. THE VISA PURCHASING CARD MAY BE USED AS A FORM OF PAYMENT UNDER THIS CONTRACT.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

## CONTRACT



**Supplier 0000345436**  
**Ironhawk Industrial Distribution LLC**  
**1090 E 222nd Street**  
**Euclid OH 44117**  
**United States**

<b>Contract ID</b> 0000000000000000000029548		<b>Page</b> 3 of 6
<b>Contract Dates</b> 06/30/2015 to 06/30/2022		<b>Origin</b> CPS
<b>Description:</b> SNOWPLOW BLADE CUTTING EDGES		<b>Contract Maximum</b> \$9,999,990.00
<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (888) 843-8612**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

07/15/2016 - CONTRACT AMENDMENT #01

THIS CONTRACT AMENDMENT IS TO INCORPORATE REVISED PRICE SHEETS, PAGES 1-6 INTO THE CONTRACT.

PRICES DECREASED ON FOUR ITEMS.

THE FOLLOWING CHANGES WERE MADE TO THE PRICE SHEETS:

VERMONT, MASSACHUSETTS, MAINE, NEW HAMPSHIRE, CONNECTICUT & NEW YORK  
OTHER BLADES OR BLADE SYSTEMS

ITEM #13: Articulating Carbide Plow Blade, Lake Effect, 3 ft blade

QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE36

NEW PRICE: \$505.42

ITEM #14: Articulating Carbide Plow Blade, Lake Effect, 4 ft blade

QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE48

NEW PRICE: \$ 640.54

COLORADO, UTAH, IDAHO, & NEBRASKA  
OTHER BLADES OR BLADE SYSTEMS

ITEM #13: Articulating Carbide Plow Blade, Lake Effect, 3 ft blade

QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE36

NEW PRICE: \$517.79

ITEM #14: Articulating Carbide Plow Blade, Lake Effect, 4 ft blade

QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE48

NEW PRICE: \$659.65

APRIL 10, 2017

AMENDMENT #02 - TO EXTEND CONTRACT FOR A ONE YEAR PERIOD TO JUNE 30, 2018 AT THE SAME PRICES, TERMS AND CONDITIONS.

JUNE 20, 2018

AMENDMENT #03 - TO EXTEND CONTRACT FOR A ONE YEAR PERIOD TO JUNE 30, 2019 AND TO INCORPORATE THE ATTACHED REVISED PRICE LIST INTO CONTRACT. ALL OTHER PRICING, TERMS AND CONDITIONS REMAIN THE SAME.

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED DECEMBER 15, 2017 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
United States

## CONTRACT



**Supplier 0000345436**  
**Ironhawk Industrial Distribution LLC**  
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<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (888) 843-8612**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

CERTIFICATION REGARDING SUSPENSION OR DEBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

PARTY FURTHER CERTIFIES UNDER PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS AGREEMENT IS SIGNED, PARTY IS NOT PRESENTLY DEBARRED, SUSPENDED, NOR NAMED ON THE STATE'S DEBARMENT LIST AT:  
[HTTP://BGS.VERMONT.GOV/PURCHASING/DEBARMENT](http://BGS.VERMONT.GOV/PURCHASING/DEBARMENT).

AMENDMENT#4 (MAY 2019). THIS CHANGE ORDER EXERCISES THE THIRD OF THE FIVE ONE-YEAR OPTIONS TO RENEW, AND EXTENDS THE CONTRACT FOR ONE ADDITIONAL YEAR TO 06/30/2020, AT THE SAME PRICING, TERMS, AND CONDITIONS.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED DECEMBER 15, 2017 IS ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT AS OF THE DATE THIS AMENDMENT IS SIGNED, CONTRACT IS IN GOOD STANDING TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

CERTIFICATION REGARDING SUSPENSION OR DISBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

CHILD SUPPORT (APPLICABLE TO NATURAL PERSONS ONLY; NOT APPLICABLE TO CORPORATIONS, PARTNERSHIPS OR LLCs):

CONTRACTOR IS UNDER NO OBLIGATION TO PAY CHILD SUPPORT OR IS IN GOOD STANDING WITH RESPECT TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL CHILD SUPPORT PAYABLE UNDER A SUPPORT ORDER AS OF THE DATE OF THIS AMENDMENT.

PARTY FURTHER CERTIFIES UNDER PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS AGREEMENT IS SIGNED, PARTY IS NOT PRESENTLY DEBARRED, SUSPENDED, NOR NAMED ON THE STATE'S DEBARMENT LIST AT:  
[HTTP://BGS.VERMONT.GOV/PURCHASING/DEBARMENT](http://BGS.VERMONT.GOV/PURCHASING/DEBARMENT).

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

BILL VIVIAN  
PURCHASING AGENT  
802-828-4681  
FAX 802-828-2222  
[bill.vivian@Vermont.gov](mailto:bill.vivian@Vermont.gov)

STATE OF VERMONT  
CONTRACT AMENDMENT #5

It is hereby agreed by and between the State of Vermont, Office of Purchasing and Contracting (the "State") and Ironhawk Industrial Distribution LLC, with a principal place of business in CITY, STATE (the "Contractor") that the contract between them originally dated as of June 30, 2015, Contract # 29548, as amended to date, (the "Contract") is hereby amended as follows:

I. Contract Term. The Contract end date, wherever such reference appears in the Contract, shall be changed from June 30, 2020 to June 30, 2021. The Contract Term may be renewed for one additional one-year period at the discretion of the State.

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
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## CONTRACT



**Supplier 0000345436**  
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<b>Contract ID</b> 0000000000000000000029548		<b>Page</b> 5 of 6
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<b>Buyer Name</b> William A Vivian Jr.	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: (888) 843-8612**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Taxes Due to the State. Contractor certifies under the pains and penalties of perjury that, as of the date this contract amendment is signed, the Contractor is in good standing with respect to, or in full compliance with a plan to pay, any and all taxes due the State of Vermont.

Child Support (Applicable to natural persons only; not applicable to corporations, partnerships or LLCs). Contractor is under no obligation to pay child support or is in good standing with respect to or in full compliance with a plan to pay any and all child support payable under a support order as of the date of this amendment.

Certification Regarding Suspension or Debarment. Contractor certifies under the pains and penalties of perjury that, as of the date this contract amendment is signed, neither Contractor nor Contractor's principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in federal programs, or programs supported in whole or in part by federal funds.

Contractor further certifies under pains and penalties of perjury that, as of the date this contract amendment is signed, Contractor is not presently debarred, suspended, nor named on the State's debarment list at: <http://bgs.vermont.gov/purchasing-contracting/debarment>

This document consists of 5 pages. Except as modified by this Amendment No. 5, all provisions of the Contract remain in full force and effect.

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STATE OF VERMONT June 7, 2021  
CONTRACT AMENDMENT #6

It is hereby agreed by and between the State of Vermont, Office of Purchasing and Contracting (the "State") and Ironhawk Industrial Distribution LLC, with a principal place of business in Euclid, OH (the "Contractor") that the contract between them originally dated as of June 30, 2015, Contract # 29548, as amended to date, (the "Contract") is hereby amended as follows:

I. Contract Term. The Contract end date, wherever such reference appears in the Contract, shall be changed from June 30, 2021 to June 30, 2022.

II. Change Order #6 also incorporates 2021 pricing as found in exhibit A.

Taxes Due to the State. Contractor certifies under the pains and penalties of perjury that, as of the date this contract amendment is signed, the Contractor is in good standing with respect to, or in full compliance with a plan to pay, any and all taxes due the State of Vermont.

Child Support (Applicable to natural persons only; not applicable to corporations, partnerships or LLCs). Contractor is under no obligation to pay child support or is in good standing with respect to or in full compliance with a plan to pay any and all child support payable under a support order as of the date of this amendment.

Certification Regarding Suspension or Debarment. Contractor certifies under the pains and penalties of perjury that, as of the date this contract amendment is signed, neither Contractor nor Contractor's principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in federal programs, or programs supported in whole or in part by federal funds.

Contractor further certifies under pains and penalties of perjury that, as of the date this contract amendment is signed, Contractor is not presently debarred, suspended, nor named on the State's debarment list at: <http://bgs.vermont.gov/purchasing-contracting/debarment>

Sole Source Contract for Services. This Contract results from a "sole source" procurement under State of Vermont Administrative Bulletin 3.5 process and Contractor hereby certifies that it is and will remain in compliance with the campaign contribution restrictions under 17 V.S.A. § 2950.  
SOV Cybersecurity Standard 19-01. All products and service provided to or for the use of the State under this Contract shall be in compliance with State of Vermont Cybersecurity Standard 19-01, which Contractor acknowledges has been provided to it, and is available on-line at the following



# State of Vermont

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## CONTRACT



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Phone #: (888) 843-8612

Line #	ItemID	ItemDesc	UOM	Unit Price	Max Qty	Max Amt
URL: <a href="https://digitalservices.vermont.gov/cybersecurity/cybersecurity-standards-and-directives">https://digitalservices.vermont.gov/cybersecurity/cybersecurity-standards-and-directives</a>						

This document consists of 6 pages. Except as modified by this Amendment No. 6, all provisions of the Contract remain in full force and effect.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

Date: E-SIGNED by Jennifer Fitch

Signature: on 2021-06-11 19:05:56 GMT

Name: Jennifer Fitch - Commissioner

Buildings & General Services

Title:

Email:

By the CONTRACTOR

Date: 6/10/2021

Signature:

Name: Patrick Hawkins

Title: President, Ironhawk Industrial Distribution LLC

Email: [patrickhawkins@ironhawkindustrial.com](mailto:patrickhawkins@ironhawkindustrial.com)



# Exhibit A

Ironhawk Industrial Distribution - 2021 NASPO Pricing					
Type	Category	Description	Part #	List Price	NASPO Price
Articulating Blade Systems					
Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	8 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 8' (TEC)	PBA-LE8-TEC		\$3,300.54
		Lake Effect™ - 48" interlocked articulating blade (QTY 2)	LE48		incl.
		Lake Effect™ - 4" x 48" Carbide Adaptor (QTY 2)	AB48A4C		incl.
		Lake Effect™ - 4" x 48" Clamp Bar - Trip Edge (QTY 2)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 8'-12' Initial Bolt Kit (QTY 1)	KIT-LE12-TE		incl.
Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	9 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 9' (TEC)	PBA-LE9-TEC		\$3,756.22
		Lake Effect™ - 36" interlocked articulating blade (QTY 3)	LE36		incl.
		Lake Effect™ - 4" x 36" Carbide Adaptor (QTY 3)	AB48A4C		incl.
		Lake Effect™ - 4" x 36" Clamp Bar - Trip Edge (QTY 3)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 8'-12' Initial Bolt Kit (QTY 1)	KIT-LE12-TE		incl.

# Exhibit A

Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	10 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 10' (TEC)	PBA-LE10-TEC		\$4,117.43
		Lake Effect™ - 36" interlocked articulating blade (QTY 2)	LE36		incl.
		Lake Effect™ - 4" x 36" Carbide Adaptor (QTY 2)	AB48A4C		incl.
		Lake Effect™ - 4" x 36" Clamp Bar - Trip Edge (QTY 2)	LE48CB-TE		incl.
		Lake Effect™ - 48" interlocked articulating blade (QTY 1)	LE48		incl.
		Lake Effect™ - 4" x 48" Carbide Adaptor (QTY 1)	AB48A4C		incl.
		Lake Effect™ - 4" x 48" Clamp Bar - Trip Edge (QTY 1)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 8'-12' Initial Bolt Kit (QTY 1)	KIT-LE12-TE		incl.
Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	11 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 11' (TEC)	PBA-LE11-TEC		\$4,482.02
		Lake Effect™ - 36" interlocked articulating blade (QTY 1)	LE36		incl.
		Lake Effect™ - 4" x 36" Carbide Adaptor (QTY 1)	AB48A4C		incl.
		Lake Effect™ - 4" x 36" Clamp Bar - Trip Edge (QTY 1)	LE48CB-TE		incl.
		Lake Effect™ - 48" interlocked articulating blade (QTY 2)	LE48		incl.
		Lake Effect™ - 4" x 48" Carbide Adaptor (QTY 2)	AB48A4C		incl.
		Lake Effect™ - 4" x 48" Clamp Bar - Trip Edge (QTY 2)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 8'-12' Initial Bolt Kit (QTY 1)	KIT-LE12-TE		incl.

# Exhibit A

Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	12 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 12' (TEC)	PBA-LE12-TEC		\$4,846.60
		Lake Effect™ - 48" interlocked articulating blade (QTY 3)	LE48		incl.
		Lake Effect™ - 4" x 48" Carbide Adaptor (QTY 3)	AB48A4C		incl.
		Lake Effect™ - 4" x 48" Clamp Bar - Trip Edge (QTY 3)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 8'-12' Initial Bolt Kit (QTY 1)	KIT-LE12-TE		incl.
Lake Effect™ 4 inch Adaptor Initial Set-Up Kit	14 Foot Lake Effect™ Articulating Blade Initial Set-Up Kit				
		Lake Effect™ - Trip Edge Initial - 4" x 14' (TEC)	PBA-LE14-TEC		\$5,267.50
		Lake Effect™ - 36" interlocked articulating blade (QTY 2)	LE36		incl.
		Lake Effect™ - 4" x 36" Carbide Adaptor (QTY 2)	AB48A4C		incl.
		Lake Effect™ - 4" x 36" Clamp Bar - Trip Edge (QTY 2)	LE48CB-TE		incl.
		Lake Effect™ - 48" interlocked articulating blade (QTY 2)	LE48		incl.
		Lake Effect™ - 4" x 48" Carbide Adaptor (QTY 2)	AB48A4C		incl.
		Lake Effect™ - 4" x 48" Clamp Bar - Trip Edge (QTY 2)	LE48CB-TE		incl.
		Lake Effect™ - Left Curb Guard (QTY 1)	SG126112LL		incl.
		Lake Effect™ - Right Curb Guard (QTY 1)	SG126112LR		incl.
		Lake Effect™ - 14' Initial Bolt Kit (QTY 1)	KIT-LE14-TE		incl.

# Exhibit A

Lake Effect™ Articulating Blade Components					
Type	Category	Description	Part #	List Price	NASPO Price
Lake Effect™ 4 inch Carbide Adaptor Replacement Components	Replacement Blades Kits	Lake Effect™ - Trip Edge Replacement- 4" x 8' (R-TE)	PBA-LE8R-TE		\$2,096.67
		Lake Effect™ - Trip Edge Replacement- 4" x 9' (R-TE)	PBA-LE9R-TE		\$2,439.37
		Lake Effect™ - Trip Edge Replacement- 4" x 10' (R-TE)	PBA-LE10R-TE		\$2,687.90
		Lake Effect™ - Trip Edge Replacement- 4" x 11' (R-TE)	PBA-LE11R-TE		\$2,892.15
		Lake Effect™ - Trip Edge Replacement- 4" x 12' (R-TE)	PBA-LE12R-TE		\$3,096.38
		Lake Effect™ - Trip Edge Replacement- 4" x 14' (R-TE)	PBA-LE14R-TE		\$3,594.65
	Blade Segments	Lake Effect™ - 36" interlocked articulating blade	LE36		\$630.47
		Lake Effect™ - 48" interlocked articulating blade	LE48		\$840.62
	Carbide Adaptors	Lake Effect™ - Carbide Adaptor - 4" x 36"	AB36A4C		\$460.10
		Lake Effect™ - Carbide Adaptor - 4" x 48"	AB48A4C		\$613.48
	Clamp Bars	Lake Effect™ - Trip Edge Clamp Bar - 4" x 36"	LE36CB-TE		\$78.84
		Lake Effect™ - Trip Edge Clamp Bar - 4" x 48"	LE48CB-TE		\$105.11
	Bolt Kits	Lake Effect™ - Bolt Kit - 4" 8'-12' Replacement Kit	KIT-LE12R-TE		\$37.57
		Lake Effect™ - Bolt Kit - 4" 14' Replacement Kit	KIT-LE12R-TE		\$43.21
	Curb Guards	Lake Effect™ - Left Curb Guard	SG126112LL		\$134.69
		Lake Effect™ - Right Curb Guard	SG126112LR		\$134.69
		Lake Effect™ - Center Guard	SG126112L		\$206.05
		Lake Effect HD™ - Left Curb Guard	SG126112LL		\$134.69
		Lake Effect HD™ - Right Curb Guard	SG126112LR		\$134.69

# Exhibit A

7 inch Carbide Adaptor Components	Replacement Blades Kits	Lake Effect™ - Trip Edge Replacement- 4" x 8' (R-TE)	PBA-LE8R-TE		\$2,096.67
		Lake Effect™ - Trip Edge Replacement- 4" x 9' (R-TE)	PBA-LE9R-TE		\$2,439.37
		Lake Effect™ - Trip Edge Replacement- 4" x 10' (R-TE)	PBA-LE10R-TE		\$2,687.90
		Lake Effect™ - Trip Edge Replacement- 4" x 11' (R-TE)	PBA-LE11R-TE		\$2,892.15
		Lake Effect™ - Trip Edge Replacement- 4" x 12' (R-TE)	PBA-LE12R-TE		\$3,096.38
		Lake Effect™ - Trip Edge Replacement- 4" x 14' (R-TE)	PBA-LE14R-TE		\$3,594.65
	Blade Segments	Lake Effect™ - 36" interlocked articulating blade	LE36		\$630.47
		Lake Effect™ - 48" interlocked articulating blade	LE48		\$840.62
	Carbide Adaptors	Lake Effect™ - Carbide Adaptor - 7" x 36"	AB36A7		\$488.86
		Lake Effect™ - Carbide Adaptor - 7" x 48"	AB48A7		\$651.83
	Clamp Bars	Lake Effect™ - Trip Edge Clamp Bar - 7" x 36"	LE36CB		\$78.84
		Lake Effect™ - Trip Edge Clamp Bar - 7" x 48"	LE48CB		\$106.11
	Bolt Kits	Lake Effect™ - Bolt Kit - 4" 8'-12' Replacement Kit	KIT-LE12R-TE		\$36.57
		Lake Effect™ - Bolt Kit - 4" 14' Replacement Kit	KIT-LE14R-TE		\$43.21
	Curb Guards	Lake Effect™ - Left Curb Guard	SG126112LL		\$134.69
		Lake Effect™ - Right Curb Guard	SG126112LR		\$134.69
		Lake Effect™ - Center Guard	SG126112CTR		\$206.05
		Lake Effect HD™ - Left Curb Guard	SG126112LL		\$134.69
		Lake Effect HD™ - Right Curb Guard	SG126112LR		\$134.69

# Exhibit A

Ice-O-Force™ Urethane Backer Blade Systems					
Type	Category	Description	Part #	List Price	NASPO Price
Ice-O-Force™ Blade Assemblies	Blade Kits	8' Ice-O-Force Blade Assembly	PBA-IF8-INT-C		\$2,046.12
		8' Ice-O-Force Replacement Blade Assembly	PBA-IF8R-INT-C		\$2,321.34
		9' Ice-O-Force Blade Assembly	PBA-IF9-INT-C		\$2,414.23
		9' Ice-O-Force Replacement Blade Assembly	PBA-IF9R-INT-C		\$2,643.63
		12' Ice-O-Force Blade Assembly	PBA-IF12-INT-C		\$2,873.02
		12' Ice-O-Force Replacement Blade Assembly	PBA-IF8-INT-C		\$3,364.49
	Replacement Damper	Ice-O-Force™ Urethane Damper - 36"	IO-36UD		\$79.37
		Ice-O-Force™ Urethane Damper - 48"	IO-48UD		\$99.22
	Clamp Bars	Ice-O-Force™ Clamp Bar - 36"	IO-36CB		\$61.91
		Ice-O-Force™ Clamp Bar - 48"	IO-48CB		\$82.54
	Curb Guards	Ice-O-Force left and right curb guards with bolts	KIT-BP-IOF-CURB		\$549.81
		Ice-O-Force™ - Left Curb Guard	BP126138CL		\$262.44
		Ice-O-Force™ - Right Curb Guard	BP126138CR		\$262.44
	Bolt Kits	Ice-O-Force™ Bolt Kit - up to 12'	KIT-IF-12		\$38.21
		Ice-O-Force™ Bolt Kit 14'	KIT-IF-14		\$40.55

# Exhibit A

Ice-O-Force™ HD Blade Assemblies	Blade Kits	8' Ice-O-Force HD Blade Assembly	PBA-IF8-INT-HD		\$2,153.27
		8' Ice-O-Force HD Replacement Blade Assembly	PBA-IF8R-INT-HD		\$1,910.23
		9' Ice-O-Force HD Blade Assembly	PBA-IF9-INT-HD		\$2,564.42
		9' Ice-O-Force HD Replacement Blade Assembly	PBA-IF9R-INT-HD		\$2,167.53
		10' Ice-O-Force HD Blade Assembly	PBA-IF10-INT-HD		\$2,762.27
		9' Ice-O-Force HD Replacement Blade Assembly	PBA-IF10R-INT-HD		\$2,353.54
		11' Ice-O-Force HD Blade Assembly	PBA-IF11-INT-HD		\$2,960.11
		11' Ice-O-Force HD Replacement Blade Assembly	PBA-IF11R-INT-HD		\$2,539.55
		12' Ice-O-Force Blade Assembly	PBA-IF12-INT-HD		\$3,222.27
		12' Ice-O-Force Replacement Blade Assembly	PBA-IF12R-INT-HD		\$2,821.56
		14' Ice-O-Force Blade Assembly	PBA-IF14-INT-HD		\$3,547.56
		14' Ice-O-Force Replacement Blade Assembly	PBA-IF14R-INT-HD		\$3,353.23
	Replacement Damper	Ice-O-Force™ Urethane Damper - 36"	IO-36UD		\$79.37
		Ice-O-Force™ Urethane Damper - 48"	IO-48UD		\$99.22
	Clamp Bars	Ice-O-Force™ Clamp Bar - 36"	IO-36CB		\$61.91
		Ice-O-Force™ Clamp Bar - 48"	IO-48CB		\$82.54
	Curb Guards	Ice-O-Force HD left and right curb guards with bolts	KIT-BP-IOF-CURB		\$549.81
		Ice-O-Force™ - Left Curb Guard	BP126138CL		\$262.44
		Ice-O-Force™ - Right Curb Guard	BP126138CR		\$262.44
	Bolt Kits	Ice-O-Force™ Bolt Kit - up to 12'	KIT-IF-12		\$38.21
		Ice-O-Force™ Bolt Kit 14'	KIT-IF-14		\$40.55
General Snowplow Blade Components					
Type	Category	Description	Part #	List Price	NASPO Price
General Snowplow Blade Components	Grader Blades	Grader/Underbody Ice-O-Force™ w/ cover plate beveled carbide 7/8" x5" x36"	IO-36C78-AR		\$466.82
		Grader/Underbody Ice-O-Force™ w/ cover plate beveled carbide 7/8" x5" x48"	IO-48C78-AR		\$596.36
	Blade Protectors	Blade Protector, Straight End Left - 12" on center	BP126xxxSEL		\$251.63
		Blade Protector, Straight End Right - 12" on center	BP126xxxSER		\$251.63
		Blade protector, Straight - 12" on center	BP126xxxS		\$166.18
		Blade Protector, Straight Mini 12" on center	BP126xxxSM		\$94.86
		Blade Protector, Curved End Left - 12" on center	BP126xxxCL		\$200.69
		Blade Protector, Curved End Right - 12" on center	BP126xxxCR		\$200.69
		Blade Protector AR, Curved End Left - 12" on center	BP126xxxARL		\$294.92
		Blade Protector AR, Curved End Right - 12" on center	BP126xxxARR		\$294.92



## Exhibit A

		Blade Protector AR, Straight - 12" on center	BP126xxxAR		\$230.68
		Blade Protector, Straight End Left - 8" on center	BP86xxxSEL		\$268.40
		Blade Protector, Straight End Right - 8" on center	BP86xxxSER		\$268.40
		Blade protector, Straight - 8" on center	BP86xxxS		\$204.53
		Blade Protector, Straight Mini 8" on center	BP86xxxSM		\$107.51
		Blade Protector, Curved End Left - 8" on center	BP86xxxCL		\$262.44
		Blade Protector, Curved End Right - 8" on center	BP86xxxCR		\$262.44
	Plow Guard	Universal Plow Guard 7/8" X 4"	UG-478		\$142.08



## Idaho Division of Purchasing

### Participating Addendum

**Purchase Order Name:** Ironhawk/PADD  
**Contract Number:** PADD19200201  
**Contract Value:** 200,000.00 USD  
**Purchase Order Date:** 6/26/2020  
**Submitted By:** Joseph Nelson

### Supplier

Ironhawk Industrial Distribution LLC  
1090 E. 222nd Street  
Euclid  
OH, 83702

**Phone:** +1 216-502-3700  
**Fax:** +1 216-481-1156  
**Email:** shannonmccue@ironhawkindustrial.com

### Shipping Details

**Ship FOB:** Destination, Prepaid  
**Shipping Instructions:** Legacy Contract

### Bill To Address

DOP - Various State Agencies  
State of Idaho  
Various Locations See  
Below for Details on  
Specific Locations  
Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP -Various Locations

### Ship To Address

Ship to Ordering  
Agency

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

### Payment Details

**Payment Terms:** Net 30

### Participating Addendum

PADD19200201, Snowplow Blade Cutting Edges for various State of Idaho Agencies, Institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327 (the "Contract") is renewed for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Contract History:

Original Contract: (11/8/18 - 6/30/19), \$250,000.00

Amendment 1: Renewal (7/1/19-6/30/20), \$200,000.00

Amendment 2: Renewal (7/1/20-6/30/21). \$200,000

Total estimated contract value: \$650,000.00

NO OTHER CHANGES NOTED.

**Special Instructions:**

**\*\*NOTE: SHIP TO AND BILL TO ADDRESSES WILL BE PROVIDED BY THE INDIVIDUAL ORDERING AGENCY AT THE TIME OF ORDER PLACEMENT**

**Total USD 650,000**

---

**Signature: Joseph Nelson**

**Signed By: Joseph Nelson**  
Digitally signed  
by Joseph  
Nelson  
Date: 2020.06.26  
09:52:49 -06'00'



**BRAD LITTLE**  
Governor  
**D. KEITH REYNOLDS**  
Director  
**STEVE BAILEY**  
Administrator

# State of Idaho

Department of Administration  
Division of Purchasing

304 N 8<sup>th</sup> Street, Rm 403 (83702)  
P. O. Box 83720  
Boise, ID 83720-0075  
Telephone (208) 327-7465  
Fax: 208-327-7320  
<http://purchasing.idaho.gov>

June 9, 2020

Ironhawk Industrial Distribution, LLC  
Attn: Shannon McCue

VIA E-MAIL TRANSMISSION  
[shannonmccue@ironhawkindustrial.com](mailto:shannonmccue@ironhawkindustrial.com)

RE: Renewal of Contract PADD19200201, a Contract for Snowplow Blade Cutting Edges for the various State of Idaho Agencies, Institutions, and Departments  
Expiring 6/30/2020

The State of Idaho would like to renew the above referenced contract for a period of One (1) Year.

The contract renewal period is July 1, 2020 to June 30, 2021. The same terms and conditions prevail for the contract renewal period, except as expressly modified herein.

If the terms of this renewal letter are acceptable to your company, please sign below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,

**Joseph Nelson**  
Digitally signed  
by Joseph Nelson  
Date: 2020.06.09  
10:30:54 -06'00'

Joseph Nelson  
Idaho Division of Purchasing

Contractor agrees to the terms detailed above:

COMPANY: IRONHAWK INDUSTRIAL DISTRIBUTION LLC

BY: [Signature]  
(Signature)

PATRICK HAWKINS  
(Printed Name)

DATE: 6.18.2020

## UPDATED CONTACT INFORMATION for PADD19200201

Contact Name	
Title	
Address	
Phone	
Fax	
E-mail	



## Idaho Division of Purchasing

### Participating Addendum

**Purchase Order Name:** Ironhawk/PADD  
**Contract Number:** PADD19200201  
**Contract Value:** 200,000.00 USD  
**Purchase Order Date:** 6/30/2015  
**Submitted By:** Daniel Downen

### Supplier

Ironhawk Industrial Distribution LLC  
1090 E. 222nd Street  
Euclid  
OH, 83702

**Phone:** +1 216-502-3700  
**Fax:** +1 216-481-1156  
**Email:** shannonmccue@ironhawkindustrial.com

### Shipping Details

**Ship FOB:** Destination, Prepaid  
**Shipping Instructions:** Legacy Contract

### Bill To Address

DOP - Various State Agencies  
State of Idaho  
Various Locations See  
Below for Details on  
Specific Locations  
Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

### Ship To Address

Ship to Ordering  
Agency

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

### Payment Details

**Payment Terms:** Net 30

### Participating Addendum

PADD19200201, Snowplow Blade Cutting Edges for various State of Idaho Agencies, Institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327 (the "Contract") is renewed for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.



Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

**Contract History:**

Original Contract: (11/8/18 - 6/30/19), \$250,000.00

Amendment 1: Renewal (7/1/19-6/30/20), \$200,000.00

Total estimated contract value: \$450,000.00

NO OTHER CHANGES NOTED.

**Special Instructions:**

**\*\*NOTE: SHIP TO AND BILL TO ADDRESSES WILL BE PROVIDED BY THE INDIVIDUAL ORDERING AGENCY AT THE TIME OF ORDER PLACEMENT**

**Total USD**

---

**Signature :** Daniel Downen

**Signed By :** \_\_\_\_\_

[Show Attachments](#)



State of Idaho

[open\\_in\\_new](#)

Participating Addendum

Purchase Order Summary

Purchase Order Name: ironhawk/PADD  
Purchase Order Number: PADD19200201  
Contract Number:  
Purchase Order Date: November 08, 2018  
Service Start Date: November 8, 2018  
Service End Date: June 30, 2019  
Submitted By: Danny Downen

Supplier

Karen Ryan  
Ironhawk Industrial Distribution L  
1090 East 222nd Street  
Euclid, OH 44117-1101  
Phone: 2165023700-

Fax: 2164811156

Email: sales@ironhawkindustrial.com

Bill To Address

DOP - Various State Agencies  
State of Idaho  
Various Locations  
See Below for Details  
on Specific Locations  
Various, Idaho 83702  
Phone: 208-327-7465  
Fax: 208-327-7320  
Email: purchasing@adm.idaho.gov  
Mail Stop: DOP - Various Locations

Payment Details

Payment Method: Invoice  
Payment Terms: NET30

Shipping Details

Delivery Date: June 29, 2019  
Shipping Method: Delivery  
Shipping Instructions:  
Ship FOB: Destination

Ship To Address

DOP - Various State Agencies  
State of Idaho  
Various Locations  
See Below for Details  
on Specific Locations  
Various, Idaho 83702  
Phone: 208-327-7465  
Fax: 208-327-7320  
Email: purchasing@adm.idaho.gov  
Mail Stop: DOP - Various Locations

Item Type Details

Item Type:  
Item Type Supplemental Data:

Additional Information



Quantity	Back Order	Unit	Supplier Part Number	Item Description	Commodity Code	Unit Price	Tax	Total
1.00	0	LO		#1 This Participating Addendum (PADD) covers the Snowplow Cutting Edges contract issued by the State of Vermont to Ironhawk Industrial Distribution, LLC (Master Agreement No. 29548) fo rus by state agencies and other entities located in the State of Idaho. 🇺🇸	76006	250,000.00	\$0.00	\$250,000.00

Special Instructions: Bill to and ship to address to be provided by the Ordering Agency  
Internal Comments:

TOTAL: (USD) \$250,000.00

Signature : \_\_\_\_\_  
Signed By :

## Attachment B1: Price Schedule

IRONHAWK		FOB Destination	
STATE:	DESCRIPTION	ESTIMATED QUANTITY	TOTAL
Item #			
	Curb runners & nose piece)		
56	Part # CR5312FL - Left Curb Runner QUOTING: MFR: Unique - Part #SG126112LL DELIVERY ARO: 45 /DAYS	140	\$10,714.20
57	Part #CR5312FR - Right Curb Runner QUOTING: MFR: Unique - Part #SG126112LR DELIVERY ARO: 45 /DAYS	10	\$785.30
	Curb runners & nose piece)		
56	Part # CR5312FL - Left Curb Runner QUOTING: MFR: Unique - Part #SG126112LL DELIVERY ARO: 45 /DAYS	140	\$10,714.20
57	Part #CR5312FR - Right Curb Runner QUOTING: MFR: Unique - Part #SG126112LR DELIVERY ARO: 45 /DAYS	10	\$785.30
24	BLADE, SNOPLow JOMA, 36" CARB ADAPT.TXT QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB36A7 DELIVERY ARO: 45 /DAYS	113	\$29,541.59
25	BLADE, SNOPLow JOMA, 36" STRAP JM20315s QUOTING: MFR: Unique - Part #LE36CB DELIVERY ARO: 45 /DAYS	68	\$1,523.88
26	BLADE, SNOPLow JOMA, 36" X 6", JM20315 QUOTING: MFR: DELIVERY ARO: /DAYS	251	\$0.00
27	BLADE, SNOPLow JOMA, 48" CARB ADAPT.TXT QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB48A7 DELIVERY ARO: 45 /DAYS	283	\$98,645.31
28	BLADE, SNOPLow JOMA, 48" STRAP JM20415s QUOTING: MFR: Unique - Part #LE48CB DELIVERY ARO: 45 /DAYS	170	\$5,079.60
33	BLADE, SNOWPLOW CURB SHOE (L) PC6312EL QUOTING: MFR: Unique - Part #BP126138CL DELIVERY ARO: 14-21 /DAYS	1,165	\$163,496.10
34	BLADE, SNOWPLOW CURB SHOE (R) PC6312ER QUOTING: MFR: Unique - Part #BP126138CR DELIVERY ARO: 14-21 /DAYS	854	\$119,850.36
	Curb Runner universal Winter CR463U QUOTING: MFR: Unique - Part #UG-478 DELIVERY ARO: 14-21 /DAYS	100	\$7,833.00
	Plow guard 6'x 21" x 1-1/8" Winter PS6412E QUOTING: MFR: Unique - Part #BP126138S DELIVERY ARO: 14-21 /DAYS	1,500	\$168,120.00
	<b>Plow Systems</b>		
	Ironhawk lake effect PBA-LE11 QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11 DELIVERY ARO: 45 /DAYS	30	\$69,880.00
	Ironhawk lake effect PBA-LE12 QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12 DELIVERY ARO: 45 /DAYS	30	\$96,419.10
	<b>OTHER BLADES OR BLADE SYSTEMS</b>		
State:	<b>VERMONT, MASSACHUSETTS, MAINE, NEW HAMPSHIRE, CONNECTICUT &amp; NEW YORK</b>		
	<b>OTHER BLADES OR BLADE SYSTEMS</b>		
		QUANTITY	TOTAL
1	Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8 DELIVERY ARO: 45 /DAYS	100	\$230,807.00
2	Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8R DELIVERY ARO: 45 /DAYS	100	\$146,820.00
3	Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9 DELIVERY ARO: 45 /DAYS	100	\$262,673.00
4	Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9R DELIVERY ARO: 45 /DAYS	100	\$170,585.00
5	Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10 DELIVERY ARO: 45 /DAYS	100	\$287,932.00
6	Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10R DELIVERY ARO: 45 /DAYS	100	\$187,965.00

## Attachment B1: Price Schedule

7 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11 DELIVERY ARO: 45 /DAYS	100	\$3,134.28	\$313,428.00
8 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11R DELIVERY ARO: 45 /DAYS	100	\$2,022.48	\$202,248.00
9 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12 DELIVERY ARO: 45 /DAYS	100	\$3,389.23	\$338,923.00
10 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12R DELIVERY ARO: 45 /DAYS	100	\$2,165.30	\$216,530.00
11 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14 DELIVERY ARO: 45 /DAYS	100	\$3,970.89	\$397,089.00
12 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14R DELIVERY ARO: 45 /DAYS	100	\$2,513.74	\$251,374.00
13 Articulating Carbide Plow Blade, Lake Effect, 3 ft blade QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE38 DELIVERY ARO: 45 /DAYS	100	\$521.05	\$52,105.00
14 Articulating Carbide Plow Blade, Lake Effect, 4 ft blade QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE48 DELIVERY ARO: 45 /DAYS	100	\$694.73	\$69,473.00
15 Blade, Adaptor for Lake Effect, 3 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB3BA7 DELIVERY ARO: 45 /DAYS	100	\$261.42	\$26,142.00
16 Blade, Adaptor for Lake Effect, 4 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB4BA7 DELIVERY ARO: 45 /DAYS	100	\$348.57	\$34,857.00
17 Blade, Clamp Bar for Articulating Blade, 3 ft QUOTING: MFR: Unique - Part #LE36CB DELIVERY ARO: 45 /DAYS	100	\$23.89	\$2,389.00
18 Blade, Clamp Bar for Articulating Blade, 4 ft QUOTING: MFR: Unique - Part #LE46CB DELIVERY ARO: 45 /DAYS	100	\$31.85	\$3,185.00
19 Guard, Articulating Blade (Left - driver side) QUOTING: MFR: Unique - Part #SG126112LL DELIVERY ARO: 45 /DAYS	100	\$76.53	\$7,653.00
20 Guard, Articulating Blade (Right - passenger side) QUOTING: MFR: Unique - Part #SG126112LR DELIVERY ARO: 45 /DAYS	100	\$76.53	\$7,653.00
21 Guard, Articulating Blade (Center) QUOTING: MFR: Unique - Part #SG126112L DELIVERY ARO: 45 /DAYS	100	\$93.66	\$9,366.00
22 Hardware, Bolt Kit for Lake Effect Assembly (Initial) - Up to 12' QUOTING: MFR: Chula Ind. - Part #KIT-LE12 DELIVERY ARO: 45 /DAYS	100	\$43.24	\$4,324.00
23 Hardware, Bolt Kit for Lake Effect Assembly (Replacement) - Up to 12' QUOTING: MFR: Chula Ind. - Part #KIT-LE12R DELIVERY ARO: 45 /DAYS	100	\$26.90	\$2,690.00
24 Hardware, Bolt Kit for Lake Effect Assembly (Initial) - Up to 14' QUOTING: MFR: Chula Ind. - Part #KIT-LE14 DELIVERY ARO: 45 /DAYS	100	\$50.72	\$5,072.00
25 Hardware, Bolt Kit for Lake Effect Assembly (Replacement) - Up to 14' QUOTING: MFR: Chula Ind. - Part #KIT-LE14R DELIVERY ARO: 45 /DAYS	100	\$24.90	\$2,490.00
26 Blade, Ice-O-Force Inter-Locking Assembly 8 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF8-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,094.18	\$109,418.00
27 Blade, Ice-O-Force Inter-Locking Assembly 9 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF9-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,241.38	\$124,138.00
28 Blade, Ice-O-Force Inter-Locking Assembly 10 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF10-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,371.72	\$137,172.00
29 Blade, Ice-O-Force Inter-Locking Assembly 11 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF11-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,502.06	\$150,206.00
30 Blade, Ice-O-Force Inter-Locking Assembly 12 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF12-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,632.40	\$163,240.00
31 Blade, Ice-O-Force Inter-Locking Assembly 14 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF14-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,911.64	\$191,164.00
32 Blade, Ice-O-Force Inter-Locking Carbide, 3/4" x 6" x 36" QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-36CIL	100	\$278.08	\$27,808.00

## Attachment B1: Price Schedule

	DELIVERY ARO: 21-30 /DAYS			
33	Blade, Ice-O-Force Inter-Locking Carbide, 3/4" x 6" x 48" QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-48CIL DELIVERY ARO: 21-30 /DAYS	100	\$372.08	\$37,208.00
34	Blade, Grader/Underbody, Ice-O-Force w/ cover plate, beveled Carbide, 7/8" x 5" x 36" QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-36C7B-AR DELIVERY ARO: 21-30 /DAYS	100	\$262.92	\$26,292.00
34	Blade, Grader/Underbody, Ice-O-Force, beveled Carbide, 7/8" x 5" x 48" QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-48C7B-AR DELIVERY ARO: 21-30 /DAYS	100	\$301.19	\$30,119.00
36	Blade, Ice-O-Force Urethane Dampener, 3 ft QUOTING: MFR: Superior R & T - Part #IO-36UD DELIVERY ARO: 21-30 /DAYS	100	\$72.15	\$7,215.00
37	Blade, Ice-O-Force Urethane Dampener, 4 ft QUOTING: MFR: Superior R & T - Part #IO-48UD DELIVERY ARO: 21-30 /DAYS	100	\$90.20	\$9,020.00
38	Blade, Ice-O-Force Clamp Bar, 3 ft QUOTING: MFR: Unique - Part #IO-36CB DELIVERY ARO: 21-30 /DAYS	100	\$40.20	\$4,020.00
39	Blade, Ice-O-Force Clamp Bar, 4 ft QUOTING: MFR: Unique - Part #IO-48CB DELIVERY ARO: 21-30 /DAYS	100	\$53.60	\$5,360.00
40	Hardware, Bolt Kit for Ice-O-Force - Up to 12" QUOTING: MFR: Chula Ind - Part #KIT-IF12 DELIVERY ARO: 21-30 /DAYS	100	\$31.58	\$3,158.00
41	Hardware, Bolt Kit for Ice-O-Force - 14" QUOTING: MFR: Chula Ind - Part #KIT-IF14 DELIVERY ARO: 21-30 /DAYS	100	\$28.80	\$2,880.00
42	Blade, Snowplow Blade Protector, Straight End (Left/Driver side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxSEL DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00
43	Blade, Snowplow Blade Protector, Straight End (Right/Passenger side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxSER DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00
44	Blade, Snowplow Blade Protector, Curve (Left/Driver side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxCL DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00
45	Blade, Snowplow Blade Protector, Curve (Right/Passenger side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxCR DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00
46	Blade, Snowplow Blade Protector, Straight 12" OC QUOTING: MFR: Unique - Part #BP126xxxS DELIVERY ARO: 14-21 /DAYS	100	\$116.21	\$11,621.00
47	Blade, Snowplow Blade Protector, Straight Mini 12" OC QUOTING: MFR: Unique - Part #BP126xxxSM DELIVERY ARO: 14-21 /DAYS	100	\$67.49	\$6,749.00
48	Blade, Snowplow Blade Protector, Straight End (Left/Driver side) 12" OC QUOTING: MFR: Unique - Part #BP86xxxSEL DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00
49	Blade, Snowplow Blade Protector, Straight End (Right/Passenger side) 12" OC QUOTING: MFR: Unique - Part #BP86xxxSER DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00
50	Blade, Snowplow Blade Protector, Curve (Left/Driver side) 8" OC QUOTING: MFR: Unique - Part #BP86xxxCL DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00
51	Blade, Snowplow Blade Protector, Curve (Right/Passenger side) 8" OC QUOTING: MFR: Unique - Part #BP86xxxCR DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00
52	Blade, Snowplow Blade Protector, Straight 8" OC QUOTING: MFR: Unique - Part #BP86xxxS DELIVERY ARO: 14-21 /DAYS	100	\$116.21	\$11,621.00
53	Blade, Snowplow Blade Protector, Straight Mini 8" OC QUOTING: MFR: Unique - Part #BP86xxxSM DELIVERY ARO: 14-21 /DAYS	100	\$67.49	\$6,749.00
54	Blade, Snowplow Blade Protector AR, Curve (Left/Driver side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxARL DELIVERY ARO: 14-21 /DAYS	100	\$167.57	\$16,757.00
55	Blade, Snowplow Blade Protector AR, Curve (Right/Passenger side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxARR DELIVERY ARO: 14-21 /DAYS	100	\$167.57	\$16,757.00
56	Blade, Snowplow Blade Protector AR, Straight 12" OC QUOTING: MFR: Unique - Part #BP126xxxAR DELIVERY ARO: 14-21 /DAYS	100	\$131.07	\$13,107.00
57	Blade, Universal Plow Guard, 7/8" x 4" QUOTING: MFR: Unique - Part #UG-478 DELIVERY ARO: 14-21 /DAYS	100	\$75.98	\$7,598.00
State: COLORADO, UTAH, IDAHO, & NEBRASKA				

## Attachment B1: Price Schedule

OTHER BLADES OR BLADE SYSTEMS		QUANTITY	UNIT PRICE	TOTAL
1 Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8 DELIVERY ARO: 45 /DAYS		100	\$2,355.17	\$235,517.00
2 Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8R DELIVERY ARO: 45 /DAYS		100	\$1,496.12	\$149,612.00
3 Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9 DELIVERY ARO: 45 /DAYS		100	\$2,650.33	\$268,033.00
4 Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9R DELIVERY ARO: 45 /DAYS		100	\$1,740.65	\$174,066.00
5 Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10 DELIVERY ARO: 45 /DAYS		100	\$2,938.00	\$293,808.00
6 Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10R DELIVERY ARO: 45 /DAYS		100	\$1,918.00	\$191,800.00
7 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11 DELIVERY ARO: 45 /DAYS		100	\$2,996.00	\$299,600.00
8 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11R DELIVERY ARO: 45 /DAYS		100	\$2,063.75	\$206,375.00
9 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12 DELIVERY ARO: 45 /DAYS		100	\$3,213.97	\$321,397.00
10 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12R DELIVERY ARO: 45 /DAYS		100	\$2,209.48	\$220,948.00
11 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14 DELIVERY ARO: 45 /DAYS		100	\$4,051.92	\$405,192.00
12 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14R DELIVERY ARO: 45 /DAYS		100	\$2,513.74	\$251,374.00
13 Articulating Carbide Plow Blade, Lake Effect, 3 ft blade QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE36 DELIVERY ARO: 45 /DAYS		100	\$537.16	\$53,716.00
14 Articulating Carbide Plow Blade, Lake Effect, 4 ft blade QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #LE46 DELIVERY ARO: 45 /DAYS		100	\$716.21	\$71,621.00
15 Blade, Adaptor for Lake Effect, 3 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB36A7 DELIVERY ARO: 45 /DAYS		100	\$261.43	\$26,143.00
16 Blade, Adaptor for Lake Effect, 4 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/McSweeney - Part #AB48A7 DELIVERY ARO: 45 /DAYS		100	\$348.57	\$34,857.00
17 Blade, Clamp Bar for Articulating Blade, 3 ft QUOTING: MFR: Unique - Part #LE36CB DELIVERY ARO: 45 /DAYS		100	\$22.41	\$2,241.00
18 Blade, Clamp Bar for Articulating Blade, 4 ft QUOTING: MFR: Unique - Part #LE48CB DELIVERY ARO: 45 /DAYS		100	\$29.88	\$2,988.00
19 Guard, Articulating Blade (Left - driver side) QUOTING: MFR: Unique - Part #SG126112LL DELIVERY ARO: 45 /DAYS		100	\$76.53	\$7,653.00
20 Guard, Articulating Blade (Right - passenger side) QUOTING: MFR: Unique - Part #SG126112LR DELIVERY ARO: 45 /DAYS		100	\$76.53	\$7,653.00
21 Guard, Articulating Blade (Center) QUOTING: MFR: Unique - Part #SG126112L DELIVERY ARO: 45 /DAYS		100	\$96.55	\$9,655.00
22 Hardware, Bolt Kit for Lake Effect Assembly (Initial) - Up to 12' QUOTING: MFR: Chula Ind. - Part #KIT-LE12 DELIVERY ARO: 45 /DAYS		100	\$44.57	\$4,457.00
23 Hardware, Bolt Kit for Lake Effect Assembly (Replacement) - Up to 12' QUOTING: MFR: Chula Ind. - Part #KIT-LE12R DELIVERY ARO: 45 /DAYS		100	\$29.70	\$2,970.00
24 Hardware, Bolt Kit for Lake Effect Assembly (Initial) - Up to 14' QUOTING: MFR: Chula Ind. - Part #KIT-LE14 DELIVERY ARO: 45 /DAYS		100	\$52.26	\$5,226.00
25 Hardware, Bolt Kit for Lake Effect Assembly (Replacement) - Up to 14' QUOTING: MFR: Chula Ind. - Part #KIT-LE14R DELIVERY ARO: 45 /DAYS		100	\$25.67	\$2,567.00
26 Blade, Ice-O-Force Inter-Locking Assembly 8 ft		100	\$1,128.00	\$112,800.00



## Attachment B1: Price Schedule

QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF6-INT DELIVERY ARO: 21-30 /DAYS				
27 Blade, Ice-O-Force Inter-Locking Assembly 9 ft				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF9-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,279.77	\$127,977.00	
28 Blade, Ice-O-Force Inter-Locking Assembly 10 ft				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF10-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,414.14	\$141,414.00	
29 Blade, Ice-O-Force Inter-Locking Assembly 11 ft				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF11-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,548.52	\$154,852.00	
30 Blade, Ice-O-Force Inter-Locking Assembly 12 ft				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF12-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,682.88	\$168,288.00	
31 Blade, Ice-O-Force Inter-Locking Assembly 14 ft				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF14-INT DELIVERY ARO: 21-30 /DAYS	100	\$1,070.76	\$107,076.00	
32 Blade, Ice-O-Force Inter-Locking Carbide, 3/4" x 6" x 36"				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-36CIL DELIVERY ARO: 21-30 /DAYS	100	\$287.69	\$28,769.00	
33 Blade, Ice-O-Force Inter-Locking Carbide, 3/4" x 6" x 48"				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-48CIL DELIVERY ARO: 21-30 /DAYS	100	\$383.59	\$38,359.00	
34 Blade, Grader/Underbody, Ice-O-Force w/ cover plate, beveled Carbide, 7/8" x 5" x 36"				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-36C7B-AR DELIVERY ARO: 21-30 /DAYS	100	\$291.67	\$29,167.00	
34 Blade, Grader/Underbody, Ice-O-Force, beveled Carbide, 7/8" x 5" x 48"				
QUOTING: MFR: Ironhawk Contracted Mfr(s) Kennametal Inc/ McSweeney - Part #IO-48C7B-AR DELIVERY ARO: 21-30 /DAYS	100	\$310.50	\$31,050.00	
36 Blade, Ice-O-Force Urethane Dampener, 3 ft				
QUOTING: MFR: Superior R & T - Part #IO-38UD DELIVERY ARO: 21-30 /DAYS	100	\$74.38	\$7,438.00	
37 Blade, Ice-O-Force Urethane Dampener, 4 ft				
QUOTING: MFR: Superior R & T - Part #IO-48UD DELIVERY ARO: 21-30 /DAYS	100	\$99.17	\$9,917.00	
38 Blade, Ice-O-Force Clamp Bar, 3 ft				
QUOTING: MFR: Unique - Part #IO-36CB DELIVERY ARO: 21-30 /DAYS	100	\$41.44	\$4,144.00	
39 Blade, Ice-O-Force Clamp Bar, 4 ft				
QUOTING: MFR: Unique - Part #IO-48CB DELIVERY ARO: 21-30 /DAYS	100	\$55.25	\$5,525.00	
40 Hardware, Bolt Kit for Ice-O-Force - Up to 12"				
QUOTING: MFR: Chula Ind - Part #KIT-IF12 DELIVERY ARO: 21-30 /DAYS	100	\$32.56	\$3,256.00	
41 Hardware, Bolt Kit for Ice-O-Force - 14"				
QUOTING: MFR: Chula Ind - Part #KIT-IF14 DELIVERY ARO: 21-30 /DAYS	100	\$29.69	\$2,969.00	
42 Blade, Snowplow Blade Protector, Straight End (Left/Driver side) 12" OC				
QUOTING: MFR: Unique - Part #BP126xxxSEL DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00	
43 Blade, Snowplow Blade Protector, Straight End (Right/Passenger side) 12" OC				
QUOTING: MFR: Unique - Part #BP126xxxSER DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00	
44 Blade, Snowplow Blade Protector, Curve (Left/Driver side) 12" OC				
QUOTING: MFR: Unique - Part #BP126xxxCL DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00	
45 Blade, Snowplow Blade Protector, Curve (Right/Passenger side) 12" OC				
QUOTING: MFR: Unique - Part #BP126xxxCR DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00	
46 Blade, Snowplow Blade Protector, Straight 12" OC				
QUOTING: MFR: Unique - Part #BP126xxxS DELIVERY ARO: 14-21 /DAYS	100	\$116.21	\$11,621.00	
47 Blade, Snowplow Blade Protector, Straight Mini 12" OC				
QUOTING: MFR: Unique - Part #BP126xxx5M DELIVERY ARO: 14-21 /DAYS	100	\$67.49	\$6,749.00	
48 Blade, Snowplow Blade Protector, Straight End (Left/Driver side) 8" OC				
QUOTING: MFR: Unique - Part #BP86xxxSEL DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00	
49 Blade, Snowplow Blade Protector, Straight End (Right/Passenger side) 8" OC				
QUOTING: MFR: Unique - Part #BP86xxxSER DELIVERY ARO: 14-21 /DAYS	100	\$162.50	\$16,250.00	
50 Blade, Snowplow Blade Protector, Curve (Left/Driver side) 8" OC				
QUOTING: MFR: Unique - Part #BP86xxxCL DELIVERY ARO: 14-21 /DAYS	100	\$140.34	\$14,034.00	
51 Blade, Snowplow Blade Protector, Curve (Right/Passenger side) 8" OC				
QUOTING: MFR: Unique - Part #BP86xxxCR DELIVERY ARO: 14-21 /DAYS	100	\$143.29	\$14,329.00	

## Attachment B1: Price Schedule

52 Blade, Snowplow Blade Protector, Straight 8" OC QUOTING: MFR: Unique - Part #BP86xxxS DELIVERY ARO: 14-21 /DAYS	100		\$119.60	\$11,960.00
53 Blade, Snowplow Blade Protector, Straight Mini 8" OC QUOTING: MFR: Unique - Part #BP86xxxSM DELIVERY ARO: 14-21 /DAYS	100		\$60.57	\$6,057.00
54 Blade, Snowplow Blade Protector AR, Curve (Left/Driver side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxARL DELIVERY ARO: 14-21 /DAYS	100		\$172.75	\$17,275.00
55 Blade, Snowplow Blade Protector AR, Curve (Right/Passenger side) 12" OC QUOTING: MFR: Unique - Part #BP126xxxARR DELIVERY ARO: 14-21 /DAYS	100		\$172.75	\$17,275.00
56 Blade, Snowplow Blade Protector AR, Straight 12" OC QUOTING: MFR: Unique - Part #BP126xxxAR DELIVERY ARO: 14-21 /DAYS	100		\$135.12	\$13,512.00
57 Blade, Universal Plow Guard, 7/8" x 4" QUOTING: MFR: Unique - Part #UG-478 DELIVERY ARO: 14-21 /DAYS	100		\$78.33	\$7,833.00
State: ALASKA				
OTHER BLADES OR BLADE SYSTEMS				
	QUANTITY	UNIT PRICE	TOTAL	
1 Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8 DELIVERY ARO: 45 /DAYS	100		\$3,623.34	\$362,333.65
2 Articulating Carbide Plow Blade, Lake Effect Assembly 8 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE8R DELIVERY ARO: 45 /DAYS	100		\$2,301.72	\$230,172.31
3 Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9 DELIVERY ARO: 45 /DAYS	100		\$4,123.58	\$412,358.46
4 Articulating Carbide Plow Blade, Lake Effect Assembly 9 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE9R DELIVERY ARO: 45 /DAYS	100		\$2,677.94	\$267,793.65
5 Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10 DELIVERY ARO: 45 /DAYS	100		\$4,520.12	\$452,012.31
6 Articulating Carbide Plow Blade, Lake Effect Assembly 10 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE10R DELIVERY ARO: 45 /DAYS	100		\$2,950.77	\$295,076.92
7 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11 DELIVERY ARO: 45 /DAYS	100		\$4,609.23	\$460,923.08
8 Articulating Carbide Plow Blade, Lake Effect Assembly 11 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE11R DELIVERY ARO: 45 /DAYS	100		\$3,175.00	\$317,500.00
9 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12 DELIVERY ARO: 45 /DAYS	100		\$4,944.57	\$494,456.92
10 Articulating Carbide Plow Blade, Lake Effect Assembly 12 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE12R DELIVERY ARO: 45 /DAYS	100		\$3,399.20	\$339,920.00
11 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft, 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14 DELIVERY ARO: 45 /DAYS	100		\$6,233.72	\$623,372.31
12 Articulating Carbide Plow Blade, Lake Effect Assembly 14 ft (replacement), 12" or 8" OC QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc - Part #PBA-LE14R DELIVERY ARO: 45 /DAYS	100		\$3,867.29	\$386,729.23
13 Blade, Ice-O-Force Inter-Locking Assembly 8 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF8-INT DELIVERY ARO: 21-30 /DAYS	100		\$2,169.23	\$216,923.08
14 Blade, Ice-O-Force Inter-Locking Assembly 9 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF9-INT DELIVERY ARO: 21-30 /DAYS	100		\$2,461.10	\$246,109.62
15 Blade, Ice-O-Force Inter-Locking Assembly 10 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF10-INT DELIVERY ARO: 21-30 /DAYS	100		\$2,719.50	\$271,950.00
16 Blade, Ice-O-Force Inter-Locking Assembly 11 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF11-INT DELIVERY ARO: 21-30 /DAYS	100		\$2,977.82	\$297,792.31
17 Blade, Ice-O-Force Inter-Locking Assembly 12 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF12-INT DELIVERY ARO: 21-30 /DAYS	100		\$3,236.31	\$323,630.77
18 Blade, Ice-O-Force Inter-Locking Assembly 14 ft QUOTING: MFR: Ironhawk Contracted Mfr(s) Superior R & T / Kennametal Inc/ McSweeney - Part #PBA-IF14-INT DELIVERY ARO: 21-30 /DAYS	100		\$3,789.92	\$378,992.31