

## Exhibit A

IT SECURITY RELATED PRODUCTS AND SUPPORT		UNDER IDAHO LAW, THERE IS A 1.25% ADMINISTRATIVE FEE THAT WILL APPLY TO ALL ORDERS PLACED UNDER A RESULTING CONTRACT FROM THIS SOLICITATION AND THIS SHOULD ALREADY BE TAKEN INTO ACCOUNT IN THE PROPOSED PRICING.						
See Appendix A, Section 5, Items 5.1 to 5.38 for additional information	PRODUCT MANUFACTURER (PUBLISHER)	INITIAL TERM PRICING: See Section 9.2 in Bid. Percentage Discount off Manufacturer's List Price for Product Purchase/Initial Subscription (during initial one-year term). If multiple discounts are provided, for the purposes of evaluation, the Bidder will be scored based on the lowest discount.	ANNUAL RENEWAL PRICING (AFTER INITIAL TERM): See Section 9.2 in Bid. Percentage Discount off Manufacturer's List Price for Annual Renewals/Ongoing Subscription (after initial one-year term). If multiple discounts are provided, for the purposes of evaluation, the Bidder will be scored based on the lowest discount.	MAINTENANCE COST - HOURLY RATE: See Section 9.2 in Bid and Section 4.2 in Appendix A. If multiple rates are provided, for the purposes of evaluation, the Bidder will be scored based on the highest hourly rate.	TECHNICAL SUPPORT - HOURLY RATE: See Section 9.2 in Bid and Section 4.2 in Appendix A. If multiple rates are provided, for the purposes of evaluation, the Bidder will be scored based on the highest hourly rate.	COST OF PROFESSIONAL SERVICES - ONSITE HOURLY RATE: See Section 9.2 in Bid and Section 4.2 in Appendix A. This service shall be provided physically onsite. If multiple rates are provided, for the purposes of evaluation, the Bidder will be scored based on the highest hourly rate.	COST OF PROFESSIONAL SERVICES- OFFSITE HOURLY RATE: See Section 9.2 in Bid and Section 4.2 in Appendix A. This service shall be provided remotely. If multiple rates are provided, for the purposes of evaluation, the Bidder will be scored based on the highest hourly rate.	BEST VALUE: See Section 9.2 in Bid. How many of the listed Product Manufacturers can the Bidder actually provide access to (max numbers is 38 Manufacturers).
EXAMPLE 1	ABCD Company	25.00%	15.00%	\$100.00	\$75.00	\$225.00	\$175.00	27
EXAMPLE 2	XYZ Company	5.00%	25.00%	\$125.00	\$200.00	\$300.00	\$250.00	5
5.1	Arista							
5.2	Aruba Networks (a HP Enterprise Company)							
5.3	Barracuda							
5.4	Broadcom (formerly Symantec)							
5.5	Check Point							
5.6	Citrix							
5.7	Core Security by Help Systems							
5.8	CrowdStrike							
5.9	Duo Security							
5.10	F5 Inc							
5.11	Forcepoint	11.00%	11.00%	\$275.00	\$275.00	\$275+Travel Expenses	\$275.00	4
5.12	GFI Software							
5.13	Gigamon							
5.14	HID Global (HID Digital Persona formerly Crossmatch)							
5.15	Identiv							
5.16	Imperva							
5.17	InfoBlox							
5.18	Ivanti (formerly Mobile Iron)	15.00%	15.00%	\$325.00	\$325.00	325+Travel & Expenses	\$325.00	4
5.18.1	Ivanti (formerly Mobile Iron)	15.00%	15.00%	\$325.00	\$325.00	325+Travel & Expenses	\$325.00	4
5.18.2	Ivanti (Neurons)	15.00%	15.00%	\$325.00	\$325.00	355+Travel & Expenses	\$325.00	4
5.19	Juniper Networks							
5.20	Keysight Technologies (formerly IXIA)							
5.21	LogRhythm							
5.22	McAfee (also formerly known as Intel Security)							
5.23	Micro Focus (formerly under HP selling ArcSight)							
5.24	Mimecast							
5.25	NetScout							
5.26	Netskope							
5.27	Open Text (formerly Guidance Software)							
5.28	Palo Alto Networks							
5.29	Proofpoint							
5.30	Pulse Secure	15.00%	15.00%	\$325.00	\$325.00	325+Travel & Expenses	\$325.00	4
5.31	Rapid7							
5.32	RiskWatch							
5.33	Riverbed Technology							
5.34	RSA							
5.35	Tenable Network Security							
5.36	Trend Micro							
5.37	Varonis							
5.38	WS02							