



**State of Idaho Contract Number SBPO20241800  
Amendment No. 1**

**Parties**

Agency	Contractor
Department of Administration 650 W. State St. Boise, ID 83702	Cumulus Solutions, Inc. 3812 25 <sup>th</sup> Street N. Arlington, VA 22207

**Contract Summary**

<b>Contract Name:</b> Zoom Teleconferencing Software <b>Contract Description:</b> Zoom Teleconferencing Software for Idaho Public Agencies <b>Original Effective Date:</b> 7/14/2023 <b>Current Expiration Date:</b> 7/13/2025	<b>Current Contract Value:</b> \$120,000.00 <b>Estimated Lifetime Value:</b> \$300,000.00 <b>Contract Usage Type:</b> Open
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**Agency Contacts**

Contact Name	Contact Type	Contact Email
DOP Contract Administration	Contract Administrator	contractadmin@adm.idaho.gov

**Contractor Contacts**

Contact Name	Contact Phone	Contact Email
Don Stocking	(540) 718-2933	dstocking@cumulussolutionsinc.com

**Recitals**

1. The Parties entered into a Contract (SBPO20241800) for Zoom Teleconferencing Software for Idaho Public Agencies, effective 7/14/2023.
2. With this Amendment No. 1, the Parties desire to include additional teleconferencing service licenses, adjust pricing, and renew the term of the Contract.

**Agreement**

Based on the above recitals, and good and valuable consideration, the receipt of which is hereby acknowledged, the Contract is amended as follows:

1. Attachment 2, Bid Schedule, of the Contract is updated and replaced in full with Attachment 2, Bid Schedule Amendment 1, below.
2. Section 5 Specifications of the ITB document of the Contract is updated and replaced with the following:
  - 5.1 Licenses must be for the Enterprise level of Zoom.
    - 5.1.1 Must be able to host up to five hundred (500) to one thousand (1,000) attendees.
    - 5.1.2 Must have unlimited meetings with up to thirty (30) hours per meeting.
    - 5.1.3 Must have unlimited cloud recording storage.

- 5.1.4 Must have automated and translated captions.
- 5.1.5 Must have unlimited editable boards with standard features.
- 5.1.6 Must have the capability to have team chats and channels for collaboration and file sharing.
- 5.1.7 Must have a mail and calendar client service beta.
- 5.1.8 Must have a single sign-on.
- 5.1.9 Must have managed domains.
- 5.1.10 Must have the ability to have company branding.
- 5.1.11 Must make available, Add-on Options as detailed on Attachment 2 – Bid Schedule Amendment 1 below, for agencies to include with their order(s) at their discretion.

5.2 Licenses must be for the Pro level of Zoom.

- 5.2.1 Meetings up to 30 hours per meeting
- 5.2.2 100 Attendees per meeting
- 5.2.3 Whiteboard 3 included
- 5.2.4 Team Chat
- 5.2.5 Mail & Calendar
- 5.2.6 Client & Service
- 5.2.7 Cloud Storage 5GB

5.3 Licenses must be for the Business level of Zoom.

- 5.3.1 Meetings up to 30 hours per meeting
- 5.3.2 300 Attendees per meeting
- 5.3.3 Whiteboard Unlimited
- 5.3.4 Team Chat
- 5.3.5 Mail & Calendar
- 5.3.6 Client & Service
- 5.3.7 Cloud Storage 5GB

5.4 Licenses must be for the Business Plus level of Zoom.

- 5.4.1 Meetings up to 30 hours per meeting
- 5.4.2 300 Attendees per meeting
- 5.4.3 Whiteboard Unlimited
- 5.4.4 Team Chat
- 5.4.5 Mail & Calendar
- 5.4.6 Client & Service
- 5.4.7 Cloud Storage 10GB

- 3. The term of the contract is renewed for one (1) year from July 14, 2024, to July 13, 2025. The estimated value of the renewal period is \$60,000.00.
- 4. Except as expressly modified in this Amendment, all other terms and conditions of the Contract remain in full force and effect.
- 5. This Amendment is effective upon the date of the last signature below. In no event will this Amendment be effective until executed by the Department of Administration.

Department of Administration

Signature: Jake Nay  
Name: Jake Nay  
Title: Contract Administrator  
Date: 5/20/2024

Cumulus Solutions, Inc.

Signature: Don Stocking  
Name: Don Stocking  
Title: Vice President  
Date: 5-20-2024

Attachment 2 – Bid Schedule  
Amendment 1



23-Feb-24

Cumulus Solutions, Inc.							
State of Idaho - Add Licenses	Price Year 1	Price Year 2	Price Year 3	Price Year 4	Price Year 5	Quantity	Total
Zoom Enterprise (Pro) License Section 5.1	\$ 178.42 198.00	\$ 178.42 198.00	\$ 178.42 198.00	\$ 178.42 198.00	\$ 178.42 198.00	10	\$ 8921.00 9,900.00
Zoom Pro Level Section 5.2	\$ 133.79	\$ 133.79	\$ 133.79	\$ 133.79	\$ 133.79	10	\$ 6,689.50
Zoom One Business Level Section 5.3	\$ 160.62 216.00	\$ 160.62 216.00	\$ 160.62 216.00	\$ 160.62 216.00	\$ 160.62 216.00	120	\$ 96,390.00 129,600.00
Zoom One Business Plus Section 5.4	\$ 223.13 243.00	\$ 223.13 243.00	\$ 223.13 243.00	\$ 223.13 243.00	\$ 223.13 243.00	10	\$ 11,156.50 12,150.00
<b>SUBTOTAL</b>	<b>695.99 790.79</b>	<b>\$ 695.99 790.79</b>	<b>\$ 695.99 790.79</b>	<b>\$ 695.99 790.79</b>	<b>\$ 695.99 790.79</b>		<b>\$ 123,157.00 158,339.50</b>

Cumulus Solutions, Inc.							
State of Idaho – Add-on Options	Price Year 1	Price Year 2	Price Year 3	Price Year 4	Price Year 5	Quantity	Total
Zoom Education	\$ 85.50	\$ 85.50	\$ 85.50	\$ 85.50	\$ 85.50	1	\$ 427.50
Zoom Room	\$ 474.00	\$ 474.00	\$ 474.00	\$ 474.00	\$ 474.00	1	\$ 2,370.00
Room Connector	\$ 474.00	\$ 474.00	\$ 474.00	\$ 474.00	\$ 474.00	1	\$ 2,370.00
Large Meeting 500	\$ 570.00	\$ 570.00	\$ 570.00	\$ 570.00	\$ 570.00	1	\$ 2,850.00
Large Meeting 1000	\$ 1,026.00	\$ 1,026.00	\$ 1,026.00	\$ 1,026.00	\$ 1,026.00	1	\$ 5,130.00
Webinar 500	\$ 656.00	\$ 656.00	\$ 656.00	\$ 656.00	\$ 656.00	1	\$ 3,280.00
Webinar 1000	\$ 3,230.00	\$ 3,230.00	\$ 3,230.00	\$ 3,230.00	\$ 3,230.00	1	\$ 16,150.00
Webinar 3000	\$ 9,405.00	\$ 9,405.00	\$ 9,405.00	\$ 9,405.00	\$ 9,405.00	1	\$ 47,025.00
Cloud Recording 30 GB	\$ 120.00	\$ 120.00	\$ 120.00	\$ 120.00	\$ 120.00	1	\$ 160.00
Cloud Recording 200 GB	\$ 480.00	\$ 480.00	\$ 480.00	\$ 480.00	\$ 480.00	1	\$ 2,400.00
Cloud Recording 1TB	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	1	\$ 6,000.00
Cloud Recording 5TB	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	1	\$ 30,000.00