

Idaho Dell Account Team

Mike Freeman and **Drew Fulton** are your main points of contact and are solely responsible for bringing the right Dell resources to solve your business problems with the right technology solution.



Daily Account Mgmt	Mike Freeman Account Executive Ed_freeman@Dell.com Ph: 208.863.5345	<ul style="list-style-type: none"> • Single point of accountability • Represents all product lines • Manages the virtual Dell team • Available for onsite visits
	Drew Fulton Inside Sales Account Manager Drew_fulton@dell.com Ph: 512 513 9002	<ul style="list-style-type: none"> • Overall daily account management • Product quotes
Data Center Resources Servers & Storage & Networking	Ben Nava Enterprise Systems Specialist Ben_Nava@Dell.com Ph: 208 391 9497	<ul style="list-style-type: none"> • Technical expertise in Enterprise solutions • Pre-sales technical support • Roadmap presentations
	Bradly Brown Inside Technical Sales Rep Bradly_brown@dell.com Ph: 512 513.8297	<ul style="list-style-type: none"> • Technical expertise in Enterprise solutions • Enterprise product quotes
	Don Taylor Networking Sales Specialist Don_t@dell.com Ph: 206.356.6433	<ul style="list-style-type: none"> • Dell Networking expertise • Networking roadmap presentations
	Darrin Wiens Networking Engineer Darrin_wiens@Dell.com Ph: 971.235.7902	<ul style="list-style-type: none"> • Networking architecture / infrastructure design • Pre-sales technical support
	Jeffrey Cady Senior Systems Engineer (presales) Jeffrey.cady@Dell.com Ph: 425.780.7372	<ul style="list-style-type: none"> • Dell Storage expertise • Storage roadmap presentations
	Michael Cullen Systems Engineer, Isilon Michael_cullen@Dell.com Ph: 206.218.8119	<ul style="list-style-type: none"> • Storage architecture / infrastructure design • Pre-sales technical support
Software Resources	Gerard Ear Software Account Manager Licensing Gerard_ear@Dell.com Ph: 512.724.4810	<ul style="list-style-type: none"> • Microsoft Volume Licensing • VM Ware
	Blaine Simpson Quest/Kace Blaine_Simpson@dell.com Ph 512.569.8498	<ul style="list-style-type: none"> • Quest Kace and Data Protection
	Ryan Lingenfelter SonicWall Product Line Manager Ryan.Lingenfelter@dell.com Ph: 405.512.8889	<ul style="list-style-type: none"> • Sonicwall

Account Support Resources

Employee Purchase
800.695.8133

Technical Support
800.822.8965

**Premier Page
Helpdesk**
877.542.3355

Customer Care
888.242.0938

Online Resources:

Invoicing:

www.dell.com/myinvoices

Order Status/Tracking:

www.dell.com/orderstatus