UPS and The State of Idaho
Discover how much more we can do for you.

UPS Reliability
UPS delivers more packages overnight on time in the U.S. than any other carrier. As the leader in ground delivery, UPS delivers more ground packages than any other carrier.

Greater Speed
UPS Offers Early Delivery Coverage to More Businesses Than FedEx

<table>
<thead>
<tr>
<th>Early A.M.</th>
<th>Next Day</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 A.M.</td>
<td>✓</td>
</tr>
<tr>
<td>8:30 A.M.</td>
<td>✓</td>
</tr>
<tr>
<td>9:00 A.M.</td>
<td>✓</td>
</tr>
<tr>
<td>10:00 A.M.</td>
<td>✓</td>
</tr>
<tr>
<td>10:30 A.M.</td>
<td>✓</td>
</tr>
<tr>
<td>12:00 P.M.</td>
<td>✓</td>
</tr>
</tbody>
</table>

Note: Times are cumulative. Businesses based on Dun & Bradstreet July 2011 data

Competitive Rates

<table>
<thead>
<tr>
<th>UPS Service</th>
<th>Potential Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Next Day Air</td>
<td>Up to 72%</td>
</tr>
<tr>
<td>2nd Day Air</td>
<td>Up to 67%</td>
</tr>
<tr>
<td>3 Day Select</td>
<td>Up to 58%</td>
</tr>
<tr>
<td>International</td>
<td>Up to 59%</td>
</tr>
<tr>
<td>Ground</td>
<td>Up to 46%</td>
</tr>
</tbody>
</table>

*Actual incentives are specified in, and subject to, terms and conditions specified in WSCA UPS carrier agreement and state participating addenda

Multiple Pickup Options
- UPS daily pickup — No weekly service fee under WSCA
- UPS Drop Box — www.ups.com
  — 134 locations in Idaho
  — Accepts ALL UPS services
- UPS On-Call Pickup® — 1-800-Pick-UPS®
- UPS Smart Pickup® — Day-specific

UPS Delivery Intercept®
- Intercept packages prior to delivery
- Recall in-transit shipments

Quick and Easy Shipment Processing
- Internet Shipping (single users)
- UPS CampusShip® (multiple users)
- WorldShip® (high volume or mailroom)

Making Economical Choices
- Choose guaranteed UPS Ground service for 1DA and 2DA shipments
- Vast 1 and 2 day guaranteed delivery area (see map on back)

UPS and the Environment
- UPS carbon neutral option conveniently offsets climate impact
- UPS Smart Pickup saves fuel and reduces carbon emissions (CO₂)
- Smarter packaging materials, such as UPS Reusable Express Letter Envelopes
- Electronic billing conserves paper and natural resources

To set up a UPS account: visit savewithups.com/wscsa, email WSCA@ups.com or call UPS Government Support: 1-800-877-1497, at the prompt say “associate,” and for your account number, say “164A87”
The One-Driver UPS Advantage

- One pickup for air, ground and international shipments: reduced office congestion and staging issues
- Fewer trips to your agency reduces fuel consumption
- Single carrier invoice for all small package shipments
- Align with fellow union carrier for quality, dependability and consistency
- More efficient shipment processing using a single-carrier application
- Customers trust our drivers to know and understand their needs

Ground Delivered Overnight Where You Need It Most

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