SUMMARY OF UPDATES TO THE PRICE LIST

9/17/2024	Group C	Added: B91FIERY
	Group A	Added: B8245H2, B8255H2, B8270H2, C8230T2, C8230H2, C8235T2, C8235H2, C8245H2, C8255H2, C8270H2
11/19/2024	Group C	Added: CFFMKR MAKEREADY 9.0, IFFMKR MAKEREADY 9.0, CFFCORE FREEFLOW SFTWRE
1/6/2025	Group C	Added: C9265XLS, C9275XLS, C9281XLS INTGFIERY DMPCTL STNDFIERY
	Group B & D	Added: Trellix (Accessory added to select MFD/Printer Products)
3/14/2025	Group C	Added: CFFVCNECT, FFVCNECT, IFFVCNECT
6/5/2025	Group D	Added: C7000DN1
7/17/2025	Group B	Price Changes: B625DN (Price increase to MSRP of 6.69%), C625DN (Price increase to MSRP of 6.24%)
8/1/2025	Group D	Price Changes: B410DN(Price increase to MSRP of 5.61%), C410DN(Price increase to MSRP of 6.23%), B620DN(Price increase to MSRP of 8.66%), C620DN(Price increase to MSRP of 9.12%), C7000DN1(Price increase to MSRP of 10.0%)
11/18/2025	Group C	Product Add Cat 5, IJP900 InkJet Printer and accessories

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Price List	Description
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Group A Service	MFD, A3 Service Pricing
Group B -MFD A4	MFD, A4 Equipment Pricing
Group B Service	MFD, A4 Service Pricing
Group C - Production	Production Equipment Pricing
Group C Service	Production Service Pricing
Group D - Single-Function Printers	Single-Function Printers Pricing
Group D Service	Single-Function Printers Service Pricing
Group E - Large/Wide Format	Large/Wide Format Pricing
Group E Service	Large/Wide Format Service Pricing
Group F - Scanners	Scanner Pricing
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Maintenance Price Accessory & Software	Maintenace Pricing for Equipment Accessories and Software
Lease Instructions	Example on How to Calculate a Monthly Lease Payment
Group A Legacy Service	Service for Discontinued Group A MFDs
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NASPO ValuePoint

PRICE LIST

Group A Multi-Function Devices, A3

Segment B/W or Color	Copies Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	NASPO ValuePoint Contract Price	Group
B/W	58	**B6055**		XEROX B605	$ 2,759	14%	$ 2,373	A
Segment 2, B/W	20-30	B7125D2		XEROX B7125D	$ 7,680	54%	$ 3,533	A
Segment 2, B/W	20-30	B7125H2		XEROX B7125H	$ 10,190	54%	$ 4,687	A
Segment 2, B/W	20-30	B7125S2		XEROX B7125S	$ 8,940	54%	$ 4,112	A
			DPSCRIPB	POSTSCRIPT	$ 450	20%	$ 360	A
			NO-PS3	NO POST SCRIPT	$ -	20%	$ -	A
			ADDTRAY	ADDITIONAL TRAY	$ 499	20%	$ 399	A
			CARDRDR	CARD READER	$ 59	20%	$ 47	A
			CNVSTPLWS	CONV STAPLER	$ 299	20%	$ 239	A
			DFAX-IPB	FAX OVER IP	$ 1,095	20%	$ 876	A
			DUALCT	DUAL CATCHTRAY	$ 100	20%	$ 80	A
			ENVELTRAY	ENVELOPE TRAY	$ 349	20%	$ 279	A
			FAX-1LIN	1 LINE FAX	$ 1,095	20%	$ 876	A
			FAX-3LIN	3 LINE FAX	$ 1,495	20%	$ 1,196	A
			FIDKIT	FOREIGN INTERFACE	$ 349	20%	$ 279	A
			HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463	A
			HDD71	HARD DISK DRIVE	$ 600	20%	$ 480	A
			INTFINI1	INTEGRATED FINISHR	$ 999	20%	$ 799	A
			MCAFEEDCM	MCAFEE	$ 499	20%	$ 399	A
			RFID70	RFID READER	$ 279	20%	$ 223	A
			SPRBDR1	SPRINT KIT	$ 299	20%	$ 239	A
			UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239	A
			WIRELESS2	WIRELESS	$ 56	20%	$ 45	A
			HCF82W	HIGH CAP FEEDER	$ 1,299	20%	$ 1,039	A
			OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636	A
			OFFINLK1	OFFICE FINISHER LK	$ 2,500	20%	$ 2,000	A
Segment 2, B/W	20-30	B7130D2		XEROX B7130D	$ 8,940	54%	$ 4,112	A
Segment 2, B/W	20-30	B7130H2		XEROX B7130H	$ 11,450	54%	$ 5,267	A
Segment 2, B/W	20-30	B7130S2		XEROX B7130S	$ 10,190	54%	$ 4,687	A
			DPSCRIPB	POSTSCRIPT	$ 450	20%	$ 360	A
			NO-PS3	NO POST SCRIPT	$ -	20%	$ -	A
			ADDTRAY	ADDITIONAL TRAY	$ 499	20%	$ 399	A
			CARDRDR	CARD READER	$ 59	20%	$ 47	A
			CNVSTPLWS	CONV STAPLER	$ 299	20%	$ 239	A
			DFAX-IPB	FAX OVER IP	$ 1,095	20%	$ 876	A
			DUALCT	DUAL CATCHTRAY	$ 100	20%	$ 80	A
			ENVELTRAY	ENVELOPE TRAY	$ 349	20%	$ 279	A
			FAX-1LIN	1 LINE FAX	$ 1,095	20%	$ 876	A
			FAX-3LIN	3 LINE FAX	$ 1,495	20%	$ 1,196	A
			FIDKIT	FOREIGN INTERFACE	$ 349	20%	$ 279	A
			HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463	A
			HDD71	HARD DISK DRIVE	$ 600	20%	$ 480	A
			INTFINI1	INTEGRATED FINISHR	$ 999	20%	$ 799	A
			MCAFEEDCM	MCAFEE	$ 499	20%	$ 399	A
			RFID70	RFID READER	$ 279	20%	$ 223	A
			SPRBDR1	SPRINT KIT	$ 299	20%	$ 239	A
			UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239	A
			WIRELESS2	WIRELESS	$ 56	20%	$ 45	A
			HCF82W	HIGH CAP FEEDER	$ 1,299	20%	$ 1,039	A
			OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636	A
			OFFINLK1	OFFICE FINISHER LK	$ 2,500	20%	$ 2,000	A
Segment 2, B/W & Color	20-30	C7120D2		XEROX C7120D	$ 7,370	49%	$ 3,759	A
		C7120S2		XEROX C7120S	$ 8,630	49%	$ 4,401	A
		C7120T2		XEROX C7120T	$ 9,440	49%	$ 4,814	A
		C7125D2		XEROX C7125D	$ 10,840	49%	$ 5,996	A
		C7125S2		XEROX C7125S	$ 11,840	49%	$ 6,038	A
		C7125T2		XEROX C7125T	$ 12,650	49%	$ 6,452	A
			DPSCRIPC	POSTSCRIPT	$ 450	20%	$ 360	A
			NO-PS3	NO POST SCRIPT	$ -	20%	$ -	A
			ADDTRAY	ADDITIONAL TRAY	$ 499	20%	$ 399	A
			CARDRDR	CARD READER	$ 59	20%	$ 47	A
			CNVSTPLWS	CONV STAPLER	$ 299	20%	$ 239	A
			DFAX-IPC	FAX OVER IP	$ 1,095	20%	$ 876	A
			DUALCT	DUAL CATCHTRAY	$ 100	20%	$ 80	A
			ENVELTRAY	ENVELOPE TRAY	$ 349	20%	$ 279	A
			FAX-1LIN	1 LINE FAX	$ 1,095	20%	$ 876	A
			FAX-3LIN	3 LINE FAX	$ 1,495	20%	$ 1,196	A
			FIDKIT	FOREIGN INTERFACE	$ 349	20%	$ 279	A
			HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463	A
			HDD71	HARD DISK DRIVE	$ 600	20%	$ 480	A
			INTFINI1	INTEGRATED FINISHR	$ 999	20%	$ 799	A
			MCAFEEDCC	MCAFEE	$ 499	20%	$ 399	A
			RFID70	RFID READER	$ 279	20%	$ 223	A
			SPRBDR1	SPRINT KIT	$ 299	20%	$ 239	A
			UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239	A
			WIRELESS2	WIRELESS	$ 56	20%	$ 45	A
			HCF82W	HIGH CAP FEEDER	$ 1,299	20%	$ 1,039	A
			OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636	A
			OFFINLK1	OFFICE FINISHER LK	$ 2,500	20%	$ 2,000	A
Segment 3, B/W & Color	31-40	B7135D2	B7135D2	XEROX B7135D	$ 10,210	58%	$ 4,288	A
		B7135H2	B7135H2	XEROX B7135H	$ 12,720	58%	$ 5,342	A
		B7135S2	B7135S2	XEROX B7135S	$ 11,460	58%	$ 4,813	A
			DPSCRIPB	POSTSCRIPT	$ 450	20%	$ 360	A
			NO-PS3	NO POST SCRIPT	$ -	20%	$ -	A
			ADDTRAY	ADDITIONAL TRAY	$ 499	20%	$ 399	A
			CARDRDR	CARD READER	$ 59	20%	$ 47	A
			CNVSTPLWS	CONV STAPLER	$ 299	20%	$ 239	A
			DFAX-IPB	FAX OVER IP	$ 1,095	20%	$ 876	A
			DUALCT	DUAL CATCHTRAY	$ 100	20%	$ 80	A
			ENVELTRAY	ENVELOPE TRAY	$ 349	20%	$ 279	A
			FAX-1LIN	1 LINE FAX	$ 1,095	20%	$ 876	A
			FAX-3LIN	3 LINE FAX	$ 1,495	20%	$ 1,196	A
			FIDKIT	FOREIGN INTERFACE	$ 349	20%	$ 279	A
			HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463	A
			HDD71	HARD DISK DRIVE	$ 600	20%	$ 480	A
			INTFINI1	INTEGRATED FINISHR	$ 999	20%	$ 799	A
			MCAFEEDCM	MCAFEE	$ 499	20%	$ 399	A
			RFID70	RFID READER	$ 279	20%	$ 223	A
			SPRBDR1	SPRINT KIT	$ 299	20%	$ 239	A
			UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239	A
			WIRELESS2	WIRELESS	$ 56	20%	$ 45	A
			HCF82W	HIGH CAP FEEDER	$ 1,299	20%	$ 1,039	A
			OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636	A
			OFFINLK1	OFFICE FINISHER LK	$ 2,500	20%	$ 2,000	A
Segment 3, B/W & Color	31-40	C7130D2		XEROX C7130D	$ 13,160	52%	$ 6,317	A
Segment 3, B/W & Color	31-40	C7130S2		XEROX C7130S	$ 14,420	52%	$ 6,922	A
Segment 3, B/W & Color	31-40	C7130T2		XEROX C7130T	$ 15,230	52%	$ 7,310	A
			DPSCRIPC	POSTSCRIPT	$ 450	20%	$ 360	A
			NO-PS3	NO POST SCRIPT	$ -	20%	$ -	A
			ADDTRAY	ADDITIONAL TRAY	$ 499	20%	$ 399	A
			CARDRDR	CARD READER	$ 59	20%	$ 47	A
			CNVSTPLWS	CONV STAPLER	$ 299	20%	$ 239	A
			DFAX-IPC	FAX OVER IP	$ 1,095	20%	$ 876	A
			DUALCT	DUAL CATCHTRAY	$ 100	20%	$ 80	A
			ENVELTRAY	ENVELOPE TRAY	$ 349	20%	$ 279	A
			FAX-1LIN	1 LINE FAX	$ 1,095	20%	$ 876	A
			FAX-3LIN	3 LINE FAX	$ 1,495	20%	$ 1,196	A
			FIDKIT	FOREIGN INTERFACE	$ 349	20%	$ 279	A
			HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463	A
			HDD71	HARD DISK DRIVE	$ 600	20%	$ 480	A
			INTFINI1	INTEGRATED FINISHR	$ 999	20%	$ 799	A
			MCAFEEDCC	MCAFEE	$ 499	20%	$ 399	A
			RFID70	RFID READER	$ 279	20%	$ 223	A
			SPRBDR1	SPRINT KIT	$ 299	20%	$ 239	A
			UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239	A
			WIRELESS2	WIRELESS	$ 56	20%	$ 45	A
			HCF82W	HIGH CAP FEEDER	$ 1,299	20%	$ 1,039	A
			OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636	A
			OFFINLK1	OFFICE FINISHER LK	$ 2,500	20%	$ 2,000	A
Segment 4, B/W	41-50	B8245H2		XEROX B8245H2	17,850	36%	$ 11,424	A
			BANFEEDKT	BANNER FEED KIT	699	27%	$ 510	A
			BRF-B1	BR FINISHER	2,995	27%	$ 2,186	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	27%	$ 3,646	A
			CACPVRDR	CAC/PV CARD RDR	99	27%	$ 72	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	27%	$ 1,898	A
			DETECT	DETECTION KIT	199	27%	$ 145	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	27%	$ 72	A
			ENVLPTR	ENVELOPE TRAY	341	27%	$ 249	A
			FAX-1LINE	1 LINE FAX	1,095	27%	$ 799	A
			FAX-2LINE	2 LINE FAX	1,399	27%	$ 1,021	A
			HC-KNO2	HEALTHCARE MFP	579	27%	$ 423	A
			HCF3K	HCAP FEEDER	2,200	27%	$ 1,606	A
			HDD82	1TB NVME DRIVE	600	27%	$ 438	A
			INTFINB1	INT OFF FINISHER	999	27%	$ 729	A
			OFC-BM	BOOKLET MAKER	1,199	27%	$ 875	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	27%	$ 580	A
			OFC-E1	OFFICE FINISHER	2,500	27%	$ 1,825	A
			PZA	PI DEVICE	175	27%	$ 128	A
			RFIDOPC	RFID CARD READER	279	27%	$ 204	A
			SPRBDR2	SPRINT KIT	299	27%	$ 218	A
			STPLKTB1	CONVENIENCE STAPLR	299	27%	$ 218	A
			TRELLIS	DE INTEGRITY CONTROL	499	27%	$ 364	A
			UNICODE	INTL PRINTING KIT	299	27%	$ 218	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	27%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	27%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	27%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	27%	116	A
Segment 5, B/W	51-60	B8255H2		XEROX B8255H2	23,300	40%	$ 13,980	A
			BANFEEDKT	BANNER FEED KIT	699	20%	$ 559	A
			BRF-B1	BR FINISHER	2,995	20%	$ 2,396	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	20%	$ 3,996	A
			CACPVRDR	CAC/PV CARD RDR	99	20%	$ 79	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	20%	$ 2,080	A
			DETECT	DETECTION KIT	199	20%	$ 159	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	20%	$ 79	A
			ENVLPTR	ENVELOPE TRAY	341	20%	$ 273	A
			FAX-1LINE	1 LINE FAX	1,095	20%	$ 876	A
			FAX-2LINE	2 LINE FAX	1,399	20%	$ 1,119	A
			HC-KNO2	HEALTHCARE MFP	579	20%	$ 463	A
			HCF3K	HCAP FEEDER	2,200	20%	$ 1,760	A
			HDD82	1TB NVME DRIVE	600	20%	$ 480	A
			INTFINB1	INT OFF FINISHER	999	20%	$ 799	A
			OFC-BM	BOOKLET MAKER	1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	20%	$ 636	A
			OFC-E1	OFFICE FINISHER	2,500	20%	$ 2,000	A
			PZA	PI DEVICE	175	20%	$ 140	A
			RFIDOPC	RFID CARD READER	279	20%	$ 223	A
			SPRBDR2	SPRINT KIT	299	20%	$ 239	A
			STPLKTB1	CONVENIENCE STAPLR	299	20%	$ 239	A
			TRELLIS	DE INTEGRITY CONTROL	499	20%	$ 399	A
			UNICODE	INTL PRINTING KIT	299	20%	$ 239	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	20%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	20%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	20%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	20%	127	A
Segment 7, B/W	71-90	B8270H2		XEROX B8270H2	32,660	37%	$ 20,576	A
			BANFEEDKT	BANNER FEED KIT	699	28%	$ 503	A
			BRF-B1	BR FINISHER	2,995	28%	$ 2,156	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	28%	$ 3,596	A
			CACPVRDR	CAC/PV CARD RDR	99	28%	$ 71	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	28%	$ 1,872	A
			DETECT	DETECTION KIT	199	28%	$ 143	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	28%	$ 71	A
			ENVLPTR	ENVELOPE TRAY	341	28%	$ 246	A
			FAX-1LINE	1 LINE FAX	1,095	28%	$ 788	A
			FAX-2LINE	2 LINE FAX	1,399	28%	$ 1,007	A
			HC-KNO2	HEALTHCARE MFP	579	28%	$ 417	A
			HCF3K	HCAP FEEDER	2,200	28%	$ 1,584	A
			HDD82	1TB NVME DRIVE	600	28%	$ 432	A
			OFC-BM	BOOKLET MAKER	1,199	28%	$ 863	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	28%	$ 572	A
			OFC-E1	OFFICE FINISHER	2,500	28%	$ 1,800	A
			PZA	PI DEVICE	175	28%	$ 126	A
			RFIDOPC	RFID CARD READER	279	28%	$ 201	A
			SPRBDR2	SPRINT KIT	299	28%	$ 215	A
			STPLKTB1	CONVENIENCE STAPLR	299	28%	$ 215	A
			TRELLIS	DE INTEGRITY CONTROL	499	28%	$ 359	A
			UNICODE	INTL PRINTING KIT	299	28%	$ 215	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	28%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	28%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	28%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	28%	$ 114	A
Segment 3, B/W & Color	31-40	C8230H2		XEROX C8230H2	19,160	37%	$ 12,071	A
Segment 3, B/W & Color	31-40	C8230T2		XEROX C8230T2	18,660	37%	$ 11,756	A
Segment 3, B/W & Color	31-40	C8235H2		XEROX C8235H2	21,560	37%	$ 13,583	A
Segment 3, B/W & Color	31-40	C8235T2		XEROX C8235T2	21,060	37%	$ 13,268	A
			BANFEEDKT	BANNER FEED KIT	699	26%	$ 517	A
			BRF-B1	BR FINISHER	2,995	26%	$ 2,216	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	26%	$ 3,696	A
			CACPVRDR	CAC/PV CARD RDR	99	26%	$ 73	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	26%	$ 1,924	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	26%	$ 73	A
			EFI-FLDER	EFI HOT FOLDERS	995	26%	$ 736	A
			EFI-PROF	EFI PROFILE SUITE	2,200	26%	$ 1,628	A
			EFI-SPOT	EFI SPOT ON	825	26%	$ 611	A
			EFIBUNDL1	EFI FIERY BUNDLE	2,199	26%	$ 1,627	A
			EFISERVB2	FIERY PRNT SV EXC	2,995	26%	$ 2,216	A
			ENVLPTR	ENVELOPE TRAY	341	26%	$ 252	A
			ETHUBKIT	ETHERNET HUB OPTIO	550	26%	$ 407	A
			FAX-1LINE	1 LINE FAX	1,095	26%	$ 810	A
			FAX-2LINE	2 LINE FAX	1,399	26%	$ 1,035	A
			HC-KNO2	HEALTHCARE MFP	579	26%	$ 428	A
			HCF3K	HCAP FEEDER	2,200	26%	$ 1,628	A
			HDD82	1TB NVME DRIVE	600	26%	$ 444	A
			INTFINB1	INT OFF FINISHER	999	26%	$ 739	A
			OFC-BM	BOOKLET MAKER	1,199	26%	$ 887	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	26%	$ 588	A
			OFC-E1	OFFICE FINISHER	2,500	26%	$ 1,850	A
			PZA	PI DEVICE	175	26%	$ 130	A
			RFIDOPC	RFID CARD READER	279	26%	$ 206	A
			SPRBDR2	SPRINT KIT	299	26%	$ 221	A
			STPLKTB1	CONVENIENCE STAPLR	299	26%	$ 221	A
			TRELLIS	DE INTEGRITY CONTROL	499	26%	$ 369	A
			UNICODE	INTL PRINTING KIT	299	26%	$ 221	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	26%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	26%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	26%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	26%	$ 118	A
Segment 4, B/W & Color	41-50	C8245H2		XEROX C8245H2	26,250	41%	$ 15,488	A
			BANFEEDKT	BANNER FEED KIT	699	20%	$ 559	A
			BRF-B1	BR FINISHER	2,995	20%	$ 2,396	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	20%	$ 3,996	A
			CACPVRDR	CAC/PV CARD RDR	99	20%	$ 79	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	20%	$ 2,080	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	20%	$ 79	A
			EFI-FLDER	EFI HOT FOLDERS	995	20%	$ 796	A
			EFI-PROF	EFI PROFILE SUITE	2,200	20%	$ 1,760	A
			EFI-SPOT	EFI SPOT ON	825	20%	$ 660	A
			EFIBUNDL1	EFI FIERY BUNDLE	2,199	20%	$ 1,759	A
			EFISERVB2	FIERY PRNT SV EXC	2,995	20%	$ 2,396	A
			ENVLPTR	ENVELOPE TRAY	341	20%	$ 273	A
			ETHUBKIT	ETHERNET HUB OPTIO	550	20%	$ 440	A
			FAX-1LINE	1 LINE FAX	1,095	20%	$ 876	A
			FAX-2LINE	2 LINE FAX	1,399	20%	$ 1,119	A
			HC-KNO2	HEALTHCARE MFP	579	20%	$ 463	A
			HCF3K	HCAP FEEDER	2,200	20%	$ 1,760	A
			HDD82	1TB NVME DRIVE	600	20%	$ 480	A
			INTFINB1	INT OFF FINISHER	999	20%	$ 799	A
			OFC-BM	BOOKLET MAKER	1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	20%	$ 636	A
			OFC-E1	OFFICE FINISHER	2,500	20%	$ 2,000	A
			PZA	PI DEVICE	175	20%	$ 140	A
			RFIDOPC	RFID CARD READER	279	20%	$ 223	A
			SPRBDR2	SPRINT KIT	299	20%	$ 239	A
			STPLKTB1	CONVENIENCE STAPLR	299	20%	$ 239	A
			TRELLIS	DE INTEGRITY CONTROL	499	20%	$ 399	A
			UNICODE	INTL PRINTING KIT	299	20%	$ 239	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	20%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	20%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	20%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	20%	127	A
Segment 5, B/W & Color	51-60	C8255H2		XEROX C8255H2	31,440	40%	$ 18,864	A
			BANFEEDKT	BANNER FEED KIT	699	20%	$ 559	A
			BRF-B1	BR FINISHER	2,995	20%	$ 2,396	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	20%	$ 3,996	A
			CACPVRDR	CAC/PV CARD RDR	99	20%	$ 79	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	20%	$ 2,080	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	20%	$ 79	A
			EFI-FLDER	EFI HOT FOLDERS	995	20%	$ 796	A
			EFI-PROF	EFI PROFILE SUITE	2,200	20%	$ 1,760	A
			EFI-SPOT	EFI SPOT ON	825	20%	$ 660	A
			EFIBUNDL1	EFI FIERY BUNDLE	2,199	20%	$ 1,759	A
			EFISERVB2	FIERY PRNT SV EXC	2,995	20%	$ 2,396	A
			ENVLPTR	ENVELOPE TRAY	341	20%	$ 273	A
			ETHUBKIT	ETHERNET HUB OPTIO	550	20%	$ 440	A
			FAX-1LINE	1 LINE FAX	1,095	20%	$ 876	A
			FAX-2LINE	2 LINE FAX	1,399	20%	$ 1,119	A
			HC-KNO2	HEALTHCARE MFP	579	20%	$ 463	A
			HCF3K	HCAP FEEDER	2,200	20%	$ 1,760	A
			HDD82	1TB NVME DRIVE	600	20%	$ 480	A
			INTFINB1	INT OFF FINISHER	999	20%	$ 799	A
			OFC-BM	BOOKLET MAKER	1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	20%	$ 636	A
			OFC-E1	OFFICE FINISHER	2,500	20%	$ 2,000	A
			PZA	PI DEVICE	175	20%	$ 140	A
			RFIDOPC	RFID CARD READER	279	20%	$ 223	A
			SPRBDR2	SPRINT KIT	299	20%	$ 239	A
			STPLKTB1	CONVENIENCE STAPLR	299	20%	$ 239	A
			TRELLIS	DE INTEGRITY CONTROL	499	20%	$ 399	A
			UNICODE	INTL PRINTING KIT	299	20%	$ 239	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	20%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	20%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	20%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	20%	127	A
Segment 6, B/W & Color	61-70	C8270H2		XEROX C8270H2	39,210	37%	$ 24,702	A
			BANFEEDKT	BANNER FEED KIT	699	20%	$ 559	A
			BRF-B1	BR FINISHER	2,995	20%	$ 2,396	A
			BRFB-B1	BR BOOK MAKER FIN	4,995	20%	$ 3,996	A
			CACPVRDR	CAC/PV CARD RDR	99	20%	$ 79	A
			CZFOLDB1	FINISHER C/Z FOLD	2,600	20%	$ 2,080	A
			DETECT	DETECTION KIT	199	20%	$ 159	A
			DSCNCLOUD	DE SCAN TO CLOUD	99	20%	$ 79	A
			EFI-FLDER	EFI HOT FOLDERS	995	20%	$ 796	A
			EFI-PROF	EFI PROFILE SUITE	2,200	20%	$ 1,760	A
			EFI-SPOT	EFI SPOT ON	825	20%	$ 660	A
			EFIBUNDL1	EFI FIERY BUNDLE	2,199	20%	$ 1,759	A
			EFISERVB2	FIERY PRNT SV EXC	2,995	20%	$ 2,396	A
			ENVLPTR	ENVELOPE TRAY	341	20%	$ 273	A
			ETHUBKIT	ETHERNET HUB OPTIO	550	20%	$ 440	A
			FAX-1LINE	1 LINE FAX	1,095	20%	$ 876	A
			FAX-2LINE	2 LINE FAX	1,399	20%	$ 1,119	A
			HC-KNO2	HEALTHCARE MFP	579	20%	$ 463	A
			HCF3K	HCAP FEEDER	2,200	20%	$ 1,760	A
			HDD82	1TB NVME DRIVE	600	20%	$ 480	A
			INTFINB1	INT OFF FINISHER	999	20%	$ 799	A
			OFC-BM	BOOKLET MAKER	1,199	20%	$ 959	A
			OFC-HPKIT	2/3 HOLE PUNCH	795	20%	$ 636	A
			OFC-E1	OFFICE FINISHER	2,500	20%	$ 2,000	A
			PZA	PI DEVICE	175	20%	$ 140	A
			RFIDOPC	RFID CARD READER	279	20%	$ 223	A
			SPRBDR2	SPRINT KIT	299	20%	$ 239	A
			STPLKTB1	CONVENIENCE STAPLR	299	20%	$ 239	A
			TRELLIS	DE INTEGRITY CONTROL	499	20%	$ 399	A
			UNICODE	INTL PRINTING KIT	299	20%	$ 239	A
			VALOLVL1	DCC CUSTM CONFIG 1	0	20%	-	A
			VALOLVL3	DCC CUSTM CONFIG 3	0	20%	-	A
			VALOSTD2	DCC STNDRD CONFIG 2	0	20%	-	A
			WIRELESS3	DB WIFI & BT KIT	159	20%	127	A

Standard Financing Terms (Months)	Lease and Rental Rates (including Property Tax)			
	Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
24	n/a	n/a	n/a	0.04626
36	0.02917	0.03173	0.02917	0.03209
48	0.02275	0.02460	0.02275	n/a
60	0.01890	0.02033	0.01890	n/a

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Vendor Name: Xerox

Group A
Multi-function Devices (MFD), A3
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing	Segment 2 (34 - 38)	Segment 2 (20 - 24)	Segment 2 (29 - 33)	Segment 2 (29 - 33)	Segment 2 (20 - 24)	Segment 2 (20 - 24)	Segment 2 (29 - 33)	Segment 2 (29 - 33)	Segment 2 (20 - 24)	Segment 2 (20 - 24)	Segment 2 (29 - 33)	Segment 2 (29 - 33)	Segment 2 (20 - 24)	Segment 2 (20 - 24)	Segment 2 (29 - 33)	Segment 2 (29 - 33)	Segment 2 (20 - 24)	Segment 2 (20 - 24)	Segment 2 (29 - 33)	Segment 2 (29 - 33)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 4 (41 - 50)	Segment 4 (41 - 50)	Segment 4 (41 - 50)	Segment 4 (41 - 50)	Segment 5 (51 - 60)	Segment 5 (51 - 60)	Segment 5 (51 - 60)	Segment 5 (51 - 60)	Segment 6 (61 - 70)	Segment 6 (61 - 70)	Segment 6 (61 - 70)	Segment 6 (61 - 70)	Segment 7 (71 - 80)	Segment 7 (71 - 80)	Segment 7 (71 - 80)	Segment 7 (71 - 80)
	B&W	B&W	B&W	B&W	B&W	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	B&W	B&W	B&W	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	Color	B&W	Color	B&W	Color	B&W	B&W	B&W	B&W
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
Model	B7125D2	B7125D2	B7125H2	B7130D2	B7130H2	B7130H2	C7120D2	C7120D2	C7120D2	C7120T2	C7120T2	C7120T2	C7125D2	C7125D2	C7125D2	C7125T2	C7125T2	C7125T2	B7130D2	B7135D2	B7135H2	C7130D2	C7130D2	C7130D2	C7130T2	C7130T2	C7130T2	C8130T2	C8130H2	C8130H2	C8230T2	C8230T2	C8230T2	C8230H2	C8230H2	C8230H2	B8245H2	B8245H2	B8245H2	B8255H2	B8255H2	B8255H2	C8270H2	C8270H2	C8270H2	C8270H2	B827DH2	B827DH2	B827DH2	B827DH2
Maintenance Agreements																																																																			
Zero Base Charge	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0453

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NASPO ValuePoint

PRICE LIST

Group B Multi-Function Devices, A4

B/W or Color	Copiers Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	Drop Shipping Charges	NASPO ValuePoint Contract Price	Group	Standard Financing Terms (Months)	Lease and Rental Rates (Including Property Tax)			
											Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
Segment 3, B/W	**21-30**	**C235DNI**		XEROX C235DNI	$ 661	12%	$ -	$ 582	B					
Segment 3, B/W	**31-40**	**B225DNI**		XEROX B225DNI	$ 342	12%	$ -	$ 301	B					
Segment 3, B/W	**31-40**	**B305DNI**		XEROX B305DNI	$ 569	12%	$ 150	$ 651	B	**24**	n/a	n/a	n/a	0.04626
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%	$ -	$ 143	B	**36**	0.02917	0.03173	0.02917	0.03209
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%	$ -	$ 48	B	**48**	0.02275	0.02460	0.02275	n/a
			_ 550TRAYB	550 SHEET TRAY	$ 228	5%	$ -	$ 217	B	**60**	0.01890	0.02033	0.01890	n/a
Segment 3, B/W & Color	**31-40**	**C315DNI**		XEROX C315DNI	$ 911	3%	$ 150	$ 1,034						
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%	$ -	$ 143	B					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%	$ -	$ 48	B					
			_ 650TRAYC	650 SHEET DUO TRAY	$ 273	5%	$ -	$ 259	B					
Segment 3, B/W & Color	**31-40**	**C415DN**		XEROX C415DN	$ 1,865	3%	$ 150	$ 1,959	B					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	B					
			_ FAXDISABL	FAX DISABLE	$ 55	5%		$ 52	B					
			_ FAXREMOVL	FAX REMOVAL	$ 41	5%		$ 39	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	B					
			_ TRAY1	550-SHEET PPR TRAY	$ 299	5%		$ 284	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	B					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	B					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	B					
			_ VZE	CONV STAPLER	$ 463	5%		$ 440	B					
			_ YZG	550-SHEET PPR TRAY	$ 299	5%		$ 284	B					
			_ YZP	HDD MFP	$ 682	5%		$ 648	B					
			_ YZU	WIRELESS	$ 75	5%		$ 71	B					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	B					
Segment 4, B/W	**41-50**	**B315DNI**		XEROX B315DNI	$ 626	12%	$ 150	$ 701	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	B					
			_ 550TRAYB	550 SHEET TRAY	$ 228	5%		$ 217	B					
Segment 4, B/W	**41-50**	**B415DN**		XEROX B415DN	$ 1,865	12%	$ 150	$ 1,791	B					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	B					
			_ FAXDISABL	FAX DISABLE	$ 55	5%		$ 52	B					
			_ FAXREMOVL	FAX REMOVAL	$ 41	5%		$ 39	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	B					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	B					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	B					
			_ VZE	CONV STAPLER	$ 463	5%		$ 440	B					
			_ VZF	HARD DISK DRIVE	$ 682	5%		$ 648	B					
			_ YZT	550-SHEET PAPER TR	$ 272	5%		$ 258	B					
			_ YZU	WIRELESS	$ 75	5%		$ 71	B					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	B					
Segment 4, B/W & Color	**41-50**	**C505S**		XEROX C505S	$ 2,792	15%	150	$ 2,523	B					
		C505X		XEROX C505X	$ 3,316	15%	150	$ 2,969	B					
			_ AQQ	STAND	$ 284	5%		$ 270	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ PRODUCTKT	PRODUCTIVITY KIT	$ 227	5%		$ 216	B					
			_ RFID70	RFID READER	$ 279	5%		$ 265	B					
			_ SIPR-RDR3	SIPRNET CARD READR	$ 299	5%		$ 284	B					
			_ SMRT-RDR2	SMART CARD READER	$ 158	5%		$ 150	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	B					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	B					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	B					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	B					
Segment 5, B/W	**51-60**	**B605X**		XEROX B605	$ 3,732	18%	150	$ 3,210	B					
			_ AQQ	STAND	$ 284	5%		$ 270	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFID70	RFID READER	$ 279	5%		$ 265	B					
			_ SIPR-RDR3	SIPRNET CARD READR	$ 299	5%		$ 284	B					
			_ SMRT-RDR2	SMART CARD READER	$ 158	5%		$ 150	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	B					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	B					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	B					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	B					
Segment 5, B/W & Color	**51-60**	**C605X**		XEROX C605X	$ 4,184	11%	150	$ 3,874	B					
		C605XL		XEROX C605XL	$ 4,184	11%	150	$ 3,874	B					
			_ AQQ	STAND	$ 284	5%		$ 270	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFID70	RFID READER	$ 279	5%		$ 265	B					
			_ SIPR-RDR3	SIPRNET CARD READR	$ 299	5%		$ 284	B					
			_ SMRT-RDR2	SMART CARD READER	$ 158	5%		$ 150	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	B					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	B					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	B					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	B					
			_ 4XC	FINISHER	$ 568	5%		$ 540	B					
			_ 5XC	MAILBOX	$ 568	5%		$ 540	B					
			_ SIPR-RDR4	SIPRNET CARD READR	$ 299	5%		$ 284	B					
			_ SMRT-RDR3	SMART CARD READER	$ 158	5%		$ 150	B					
Segment 6, B/W	**61+**	**B615XL**		XEROX B615	$ 4,256	18%	150	$ 3,640	B					
			_ 4XC	FINISHER	$ 568	5%		$ 540	B					
			_ 5XC	MAILBOX	$ 568	5%		$ 540	B					
			_ AQQ	STAND	$ 284	5%		$ 270	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFID70	RFID READER	$ 279	5%		$ 265	B					
			_ SIPR-RDR4	SIPRNET CARD READR	$ 299	5%		$ 284	B					
			_ SMRT-RDR3	SMART CARD READER	$ 158	5%		$ 150	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	B					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	B					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	B					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	B					
Segment 6, B/W	**61+**	**B625DN**		XEROX B625DN	$ 3,649	18%	150	$ 3,142	B					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FAXDISABL	FAX DISABLE	$ 55	5%		$ 52	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	B					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	B					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	B					
			_ TRELLIX	DIGITAL ICE	$ 499	5%		$ 474	D					
			_ VZF	HARD DISK DRIVE	$ 682	5%		$ 648	B					
			_ VZG	WIRELESS	$ 96	5%		$ 91	B					
			_ VZH	550 SHEET TRAY	$ 409	5%		$ 389	B					
			_ VZK	2100 SHEET TRAY	$ 750	5%		$ 713	B					
			_ VZL	CASTER BASE	$ 545	5%		$ 518	B					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	B					
Segment 6, B/W & Color	**61+**	**C625DN**		XEROX C625DN	$ 3,892	3%	150	$ 3,925	B					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	B					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	B					
			_ FAXDISABL	FAX DISABLE	$ 55	5%		$ 52	B					
			_ FAXREMOVL	FAX REMOVAL	$ 41	5%		$ 39	B					
			_ HC-KNO2	HEALTHCARE MFP	$ 579	5%		$ 550	B					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	B					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	B					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	B					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	B					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	B					
			_ TRELLIX	DIGITAL ICE	$ 499	5%		$ 474	D					
			_ VZD	550 SHEET TRAY	$ 450	5%		$ 428	B					
			_ VZE	CONV STAPLER	$ 463	5%		$ 440	B					
			_ VZF	HARD DISK DRIVE	$ 682	5%		$ 648	B					
			_ YZU	WIRELESS	$ 75	5%		$ 71	B					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	B					
			_ SCANCLOUD	SCAN TO CLOUD	$ 99	10%		$ 89	B					

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Group B
Multi-function Devices (MFD), A4
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 2 (21 - 30)		Segment 3 (31 - 40)	Segment 3 (31 - 40)	Segment 3 (31 - 40)		Segment 3 (31 - 40)		Segment 4 (41 - 50)	Segment 4 (41 - 50)	Segment 4 (41 - 50)		Segment 4 (41 - 50)		Segment 5 (51 - 60)	Segment 5 (51 - 60)		Segment 5 (51 - 60)		Segment 6 (61+)	Segment 6 (61+)		Segment 6 (61+)
		Color	B&W	B&W	B&W	Color	B&W	Color	B&W	B&W	B&W	Color	B&W	Color	B&W	B&W	Color	B&W	Color	B&W	B&W	Color	B&W	B&W
Make		Xerox		Xerox	Xerox	Xerox		Xerox		Xerox	Xerox	Xerox		Xerox		Xerox	Xerox		Xerox		Xerox	**Xerox**		Xerox
Model		**C235**		**B225**	**B305**	**C315**		**C405/C415DN**		**B315**	**B405/B415DN**	**C505S**		**C505X**		**B605X**	**C605X**		**C605XL**		**B615XL**	**C625DN**		**B625DN**
Maintenance Agreements																								
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.1710	N/A	N/A	$ 0.0204	$ 0.1528	$ 0.0261	$ 0.0990	$ 0.0179	$ 0.0204	$ 0.0159	$ 0.0846	$ 0.0144	$ 0.0846	$ 0.0144	$ 0.0093	$ 0.0761	$ 0.0127	$ 0.0767	$ 0.0139	$ 0.0097	$ 0.0767	$ 0.0139	$ 0.0097
	Includes **Compatible** toner, parts, labor (no staples)	N/A	$ -	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Parts and labor only (no supplies)	N/A	$ -	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	% Increase in rate for inclusion of staples	N/A	0.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts, labor, supplies	Customizable upon Request		Customizable upon Request	Customizable upon Request	Customizable upon Request		Customizable upon Request		Customizable upon Request	Customizable upon Request	Customizable upon Request		Customizable upon Request		Customizable upon Request	Customizable upon Request		Customizable upon Request		Customizable upon Request	Customizable upon Request		Customizable upon Request
	Parts and labor only (no supplies)	N/A		N/A	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A
	% Increase in rate for Rural Service Zone	0.00%		0.00%	0.00%	0.00%		0.00%		0.00%	0.00%	0.00%		0.00%		0.00%	0.00%		0.00%		0.00%	0.00%		0.00%
	% Increase in rate for Remote Service Zone	0.00%		0.00%	0.00%	0.00%		0.00%		0.00%	0.00%	0.00%		0.00%		0.00%	0.00%		0.00%		0.00%	0.00%		0.00%
Monthly Base Charge Option 1	Included Number of Clicks per Month	120	0.00	0.00	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	41.00		$21.00	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples	N/A		N/A	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A
	Base Charge - parts and labor only (no supplies)	N/A		N/A	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A
	Overage Rate	$ 0.1710	$0.00	$0.00	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Base Charge Option 2	Included Number of Clicks per Month	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon re	Available upon r	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Base Charge - parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Overage Rate	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Base Charge Option 3	Included Number of Clicks per Month	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon re	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Base Charge - parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Overage Rate	Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request		Available upon request	Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Service Coverage (per hour)																								
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	1 x 7 coverage (1 eight hour shift, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	1 x 7 coverage (1 eight hour shift, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	1 x 7 coverage (1 eight hour shift, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A			N/A				N/A	
Service Calls not covered under the Maintenance Agreement (Flat Rate Charge For First 15 Minutes)																								
Urban Service Zone	Flat Rate Price	$ 314.00		$ 314.00	$ 314.00	$ 314.00		$ 314.00		$ 314.00	$ 314.00	$ 314.00		$ 314.00		$ 314.00	$ 314.00		$ 314.00		$ 314.00	$ 314.00		$ 314.00
Urban Service Zone	Price Per Hour	$ 288.00		$ 288.00	$ 288.00	$ 288.00		$ 288.00		$ 288.00	$ 288.00	$ 288.00		$ 288.00		$ 288.00	$ 288.00		$ 288.00		$ 288.00	$ 288.00		$ 288.00
Rural Service Zone	Flat Rate Charge	$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00		$ 393.00
	Price Per Mile	N/A		N/A	$ -	N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A
	Price Per Hour	$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00		$ 360.00
Remote Service Zone	Flat Rate Charge	$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00		$ 393.00
	Price Per Mile	N/A		N/A	$ -	N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A
	Price Per Hour	$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00		$ 360.00
Accessory Installation/Maintenance (per hour)																								
Installation included with the purchase of accessory.		$ -		$ -	$ -	$ -		$ -		$ -	$ -	$ -		$ -		$ -	$ -		$ -		$ -	$ -		$ -
End-User Training and Support (per hour) - beyond the required one free hour																								
Additional End-User taining on Device and/or software		$ 600.00		$ 600.00	$ 600.00	$ 600.00		$ 600.00		$ 600.00	$ 600.00	$ 600.00		$ 600.00		$ 600.00	$ 600.00		$ 600.00		$ 600.00	$ 600.00		$ 600.00
After hours technical phone support		Included W/FSMA		Included W/FSMA	Included W/FSMA	Included W/FSMA		Included W/FSMA		Included W/FSMA	Included W/FSMA	Included W/FSMA		Included W/FSMA		Included W/FSMA	Included W/FSMA		Included W/FSMA		Included W/FSMA	Included W/FSMA		Included W/FSMA
Additional Services																								
Equipment Move Service Zone 2	Flat Rate Charge	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
	Price Per Mile	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
	Price Per Hour	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
Equipment Move Service Zone 3	Flat Rate Charge	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
	Price Per Mile	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
	Price Per Hour	Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request		Available Upon Request	Available Upon Request		Available Upon Request
Hard Drive Removal and Surrender	Flat Rate Charge	$ 300.00		$ 300.00	$ -	$ 300.00		$ 300.00		$ 300.00	$ 300.00	$ 300.00		$ 300.00		$ 300.00	$ 300.00		$ 300.00		$ 300.00	$ 300.00		$ 300.00

Notes to Defect Lessons

NASPO Vaughn Unit

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Inspector	Site or Case	Type of Notes	Product (if applicable)	Assessment Type/Scheduled	Description	Lot # Seq	Process	Total Sample Size Inspected	Group	Sample Processing Time (minutes)	Processed Sample Weight (grams)	Sample Weight Lost (grams)	Sample Weight Lost (%)	Cumulative Weight Lost (%)
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	1	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	2	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	3	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	4	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	5	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	6	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	7	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	8	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	14 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	15 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	16 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	17 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	18 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	19 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	20 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	21 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	22 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	23 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	24 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	25 - 1	1	1	9	5	1.0000	0.0000	0.00	0.00
Jaquez-U.S. A.N.S.P. Unit	21-73		2103731		BRANCH TIPS	1 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					BRANCH TIPS	2 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	3 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	4 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	5 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	6 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	7 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	8 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	9 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	10 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	11 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	12 - 1	1	1	10	5	1.0000	0.0000	0.00	0.00
					CUT A TIP	13 - 1	1

| | | |

Service and Supply Pricing Worksheet

Group C

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Vendor Name: Xerox

Group C
Production Equipment
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 1 (65 - 79)		Segment 1 (65 - 79)		Segment 1 (65 - 79)		Segment 2 (80 - 89)		Segment 2 (80 - 89)		Segment 3 (90 - 110)		Segment 3 (90 - 110)		Segment 3 (90 - 110)	
		Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W
	Make	**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**	
	Model	**C9065/C9065/C9065**		**C9070/C9/C9/C9/C**		**EC70**		**C9281/C9**		**V/h/5200**		**EQ95**		**B9100**		**B9110**	
Maintenance Agreements																	
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0396	$ 0.0055	$ 0.0396	$ 0.0055	$ 0.0356	$ 0.0075	$ 0.0396	$ 0.0055	$ 0.0356	$ 0.0075	$ 0.0059	$ 0.0039	$ 0.0039	$ 0.0471	$ 0.0129	N/A
	Includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	11 x 17" impressions (counts as 2 clicks)	$ 0.0396 Per Click	$ 0.0055 Per Click	$ 0.0396 Per Click	$ 0.0055 Per Click	$ 0.0356 Per Click	$ 0.0075 Per Click	$ 0.0396 Per Click	$ 0.0055 Per Click	$ 0.0356 Per Click	$ 0.0075 Per Click	$ 0.0059 Per Click	$ 0.0039 Per Click	$ 0.0039 Per Click	$ 0.0471 Per Click	$ 0.0129 Per Click	N/A
	All paper sizes (counts as 1 click, and includes **OEM** toner, parts, labor - NO staples)	NA	NA	NA	NA	NA	NA	NA	NA	$ 0.0058	$ 0.0536	N/A	N/A	N/A	$ 0.0124	$ 0.0124	NA
	All paper sizes (counts as 1 click, and includes **Compatible** toner, parts, labor - NO s	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	% Increase in rate for inclusion of staples		1.00%		1.00%		1.00%		1.00%		1.00%		1.00%	1.00%		1.00%	NA
	% Increase in rate for Rural Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
Flat Rate Fee	Parts, labor, supplies	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request
	Parts and labor only (no supplies)	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request
	% Increase in rate for Rural Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
Monthly Base Charge Option 1	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	% Increase in rate for inclusion of staples		1.00%		1.00%		1.00%		1.00%		1.00%		1.00%	1.00%		1.00%	NA
	% Increase in rate for Rural Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
Monthly Base Charge Option 2	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	% Increase in rate for inclusion of staples		1.00%		1.00%		1.00%		1.00%		1.00%		1.00%	1.00%		1.00%	NA
	% Increase in rate for Rural Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
Monthly Base Charge Option 3	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	% Increase in rate for inclusion of staples		1.00%		1.00%		1.00%		1.00%		1.00%		1.00%	1.00%		1.00%	NA
	% Increase in rate for Rural Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%		0.00%	0.00%
Additional Service Coverage																	
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 350.00	$ 265.00	$ 265.00	$ 265.00	$ 500.00	$ 600.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 550.00	$ 600.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 425.00	$ 425.00	$ 530.00	$ 530.00	$ 530.00	$ 420.00	$ 420.00	$ 420.00	$ 765.00	$ 900.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 845.00	$ 900.00
	1 x 7 coverage (1 eight hour shifts, 7 days a week)	$ 310.00	$ 310.00	$ 410.00	$ 410.00	$ 410.00	$ 320.00	$ 320.00	$ 320.00	$ 560.00	$ 750.00	$ 320.00	$ 320.00	$ 410.00	$ 410.00	$ 690.00	$ 750.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00	$ 465.00	$ 615.00	$ 615.00	$ 615.00	$ 510.00	$ 510.00	$ 510.00	$ 885.00	$ 1,050.00	$ 510.00	$ 510.00	$ 615.00	$ 615.00	$ 975.00	$ 1,050.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00	$ 545.00	$ 715.00	$ 715.00	$ 715.00	$ 585.00	$ 585.00	$ 585.00	$ 1,030.00	$ 1,200.00	$ 585.00	$ 585.00	$ 715.00	$ 715.00	$ 1,135.00	$ 1,200.00
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 350.00	$ 265.00	$ 265.00	$ 265.00	$ 500.00	$ 600.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 550.00	$ 600.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 425.00	$ 425.00	$ 530.00	$ 530.00	$ 530.00	$ 420.00	$ 420.00	$ 420.00	$ 765.00	$ 900.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 845.00	$ 900.00
	1 x 7 coverage (1 eight hour shifts, 7 days a week)	$ 310.00	$ 310.00	$ 410.00	$ 410.00	$ 410.00	$ 320.00	$ 320.00	$ 320.00	$ 560.00	$ 750.00	$ 320.00	$ 320.00	$ 410.00	$ 410.00	$ 690.00	$ 750.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00	$ 465.00	$ 615.00	$ 615.00	$ 615.00	$ 510.00	$ 510.00	$ 510.00	$ 885.00	$ 1,050.00	$ 510.00	$ 510.00	$ 615.00	$ 615.00	$ 975.00	$ 1,050.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00	$ 545.00	$ 715.00	$ 715.00	$ 715.00	$ 585.00	$ 585.00	$ 585.00	$ 1,030.00	$ 1,200.00	$ 585.00	$ 585.00	$ 715.00	$ 715.00	$ 1,135.00	$ 1,200.00
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 350.00	$ 265.00	$ 265.00	$ 265.00	$ 500.00	$ 600.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 550.00	$ 600.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 425.00	$ 425.00	$ 530.00	$ 530.00	$ 530.00	$ 420.00	$ 420.00	$ 420.00	$ 765.00	$ 900.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 845.00	$ 900.00
	1 x 7 coverage (1 eight hour shifts, 7 days a week)	$ 310.00	$ 310.00	$ 410.00	$ 410.00	$ 410.00	$ 320.00	$ 320.00	$ 320.00	$ 560.00	$ 750.00	$ 320.00	$ 320.00	$ 410.00	$ 410.00	$ 690.00	$ 750.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00	$ 465.00	$ 615.00	$ 615.00	$ 615.00	$ 510.00	$ 510.00	$ 510.00	$ 885.00	$ 1,050.00	$ 510.00	$ 510.00	$ 615.00	$ 615.00	$ 975.00	$ 1,050.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00	$ 545.00	$ 715.00	$ 715.00	$ 715.00	$ 585.00	$ 585.00	$ 585.00	$ 1,030.00	$ 1,200.00	$ 585.00	$ 585.00	$ 715.00	$ 715.00	$ 1,135.00	$ 1,200.00
Service Calls not covered under the Maintenance Agreement (Flat Rate Charge for first 15 Minutes)																	
Urban Service Zone	Flat Rate Fee(mon-Fri 8am-5pm)	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00	$ 820.00
Urban Service Zone	Price Per Hour	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00	$ 376.00
Rural Service Zone	Flat Rate Fee(mon-Fri 8am-5pm)	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00
Remote Service Zone	Flat Rate Fee(mon-Fri 8am-5pm)	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00	$ 1,025.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00	$ 472.00
End-User Training and Support (per hour) - beyond the required one free hour																	
Additional End-User taining on Device and/or software		$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$ 1,485.00	$3,300	Customizable Upon Request	$ 1,485.00	$ 1,485.00	Customizable Upon Request	Customizable Upon Request
After hours technical phone support		Included W/PSMA		Included W/PSMA		Included W/PSMA		Included	Included	Included	Included	Included	Included	Included W/PSMA		Included W/PSMA		Included	Included
Additional Services																	
Equipment Move Service Zone 2	Flat Rate Charge	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Mile	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Hour	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon
Equipment Move Service Zone 3	Flat Rate Charge	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Mile	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Hour	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon	Available Upon
Hard Drive Removal and Surrender	Flat Rate Charge	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00

Service and Supply Pricing		Segment 3 (90 - 110)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 5 (131+)	
		Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W
	Make	**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**		**Xerox**	
	Model	**V/h/54100**		**IGENI90**		**EQ125**		**B9125**		**DPS120**		**DPS120-MX**		**IR120**		**IGENI120**		**IGENI120L**	
Maintenance Agreements																			
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0471	$ 0.0129	N/A	N/A	$ 0.0059	$ 0.0039	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	11 x 17" impressions (counts as 2 clicks)	$ 0.0471 Per Click	$ 0.0129 Per Click	N/A	N/A	$ 0.0059 Per Click	$ 0.0039 Per Click	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	All paper sizes (counts as 1 click, and includes **OEM** toner, parts, labor - NO staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	All paper sizes (counts as 1 click, and includes **Compatible** toner, parts, labor - NO s	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	% Increase in rate for inclusion of staples		1.00%	NA	NA		1.00%	1.00%	NA	NA	NA	NA	NA	NA	NA	NA	NA		1.00%
	% Increase in rate for Rural Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%
	% Increase in rate for Remote Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%
Flat Rate Fee	Parts, labor, supplies	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request
	Parts and labor only (no supplies)	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request	Upon Request
	% Increase in rate for Rural Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%
	% Increase in rate for Remote Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%
Monthly Base Charge Option 1	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	$ 261.00	$423.00	$651.00	$3,502.00	$3,502.00	Customizable Upon Request	$ 423.00	$423.00	$423.00	$423.00	$ 3,144.00	$ 3,144.00	$ 3,404.00	$ 3,404.00	$3,750.00	$3,750.00
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	$ 0.0067	0.0469 (5.0482 for Oversized)	0.0129 (5.0482 for Oversized)	0.0417 (5.0198 for Oversized)	0.0063 (5.0198 for Oversized)	0.0417 (5.0198 for Oversized)	0.0063 (5.0198 for Oversized)	0.0417 (5.0198 for Oversized)	0.0063 (5.0198 for Oversized)	Customizable Up	Customizable Up	$ 0.0052	$ 0.0067	$ 0.0052	$ 0.0067
	% Increase in rate for inclusion of staples		1.00%	NA	NA		1.00%	1.00%	NA	NA	NA	NA	NA	NA	NA		1.00%	NA	NA
	% Increase in rate for Rural Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
Monthly Base Charge Option 2	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	% Increase in rate for inclusion of staples		1.00%	NA	NA		1.00%	1.00%	NA	NA	NA	NA	NA	NA	NA		1.00%	NA	NA
	% Increase in rate for Rural Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
Monthly Base Charge Option 3	Included Number of Clicks per Month	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Base Charge - parts and labor only (no supplies)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	Overage Rate	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request	Customizable Upon Request
	% Increase in rate for inclusion of staples		1.00%	NA	NA		1.00%	1.00%	NA	NA	NA	NA	NA	NA	NA		1.00%	NA	NA
	% Increase in rate for Rural Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone		0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%
Additional Service Coverage																			
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 500.00	$ 600.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 265.00	$ 265.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 550.00	$ 600.00	$ 600.00	$ 600.00		
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 765.00	$ 900.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 420.00	$ 420.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 845.00	$ 900.00	$ 900.00	$ 900.00		
	1 x 7 coverage (1 eight hour shifts, 7 days a week)	$ 560.00	$ 750.00	$ 320.00	$ 320.00	$ 410.00	$ 410.00	$ 320.00	$ 320.00	$ 320.00	$ 320.00	$ 410.00	$ 410.00	$ 690.00	$ 750.00	$ 750.00	$ 750.00		
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 885.00	$ 1,050.00	$ 510.00	$ 510.00	$ 615.00	$ 615.00	$ 510.00	$ 510.00	$ 510.00	$ 510.00	$ 615.00	$ 615.00	$ 975.00	$ 1,050.00	$ 1,050.00	$ 1,050.00		
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 1,030.00	$ 1,200.00	$ 585.00	$ 585.00	$ 715.00	$ 715.00	$ 585.00	$ 585.00	$ 585.00	$ 585.00	$ 715.00	$ 715.00	$ 1,135.00	$ 1,200.00	$ 1,200.00	$ 1,200.00		
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 500.00	$ 600.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 265.00	$ 265.00	$ 265.00	$ 265.00	$ 350.00	$ 350.00	$ 550.00	$ 600.00	$ 600.00	$ 600.00		
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 765.00	$ 900.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$ 420.00	$ 420.00	$ 420.00	$ 420.00	$ 530.00	$ 530.00	$

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NASPO ValuePoint

PRICE LIST

Group D Single function Printers

B/W or Color	Copiers Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	Drop Shipping Charges	NASPO ValuePoint Contract Price	Group	Standard Financing Terms (Months)	Lease and Rental Rates (Including Property Tax)			
											Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
Segment 2, B/W	**21-40**	B310DNI		XEROX B310DNI	$ 478	3%	$ 150	$ 614	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	D	**24**	n/a	n/a	n/a	0.04626
			_ 550TRAYB	550 SHEET TRAY	$ 228	5%		$ 217	D	**36**	0.02917	0.03173	0.02917	0.03209
Segment 2, B/W & Color	**21-40**	C310DNI		XEROX C310DNI	$ 683	2%	$ 150	$ 819	D	**48**	0.02275	0.02460	0.02275	n/a
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D	**60**	0.01890	0.02033	0.01890	n/a
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	D					
			_ 650TRAYC	650 SHEET DUO TRAY	$ 273	5%		$ 259	D					
Segment 2, B/W & Color	**21-40**	C410DN		XEROX C410DN	$ 1,092	2%	$ 150	$ 1,220	D					
			_ ADJSTAND	ADJUSTABLE STAND	$ 340	5%		$ 323	D					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	D					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	D					
			_ TRAY1	550-SHEET PPR TRAY	$ 299	5%		$ 284	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ YZF	550+GB HD DRIVE	$ 682	5%		$ 648	D					
			_ YZG	550-SHEET PPR TRAY	$ 299	5%		$ 284	D					
			_ YZU	WIRELESS	$ 75	5%		$ 71	D					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	D					
Segment 2, B/W & Color	**21-40**	C7000DN1		XEROX C7000DN1	2,520	2%		$ 2,470	D					
			_ ADDTRAY	ADDITIONAL TRAY	499	5%		$ 474	D					
			_ CARDRDR	CARD READER	59	5%		$ 56	D					
			_ ENVELTRAY	ENVELOPE TRAY	349	5%		$ 332	D					
			_ FIDKIT	FOREIGN INTERFACE	349	5%		$ 332	D					
			_ HDD70	HARD DISK DRIVE	600	5%		$ 570	D					
			_ INTFIN1	INTEGRATED FINISHR	999	5%		$ 949	D					
			_ RFID70	RFID READER	279	5%		$ 265	D					
			_ UNICODE	INTL PRINTING KIT	299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	0	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	0	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	0	5%		$ -	D					
			_ 8NB	SINGLE TRAY W STD	799	5%		$ 759	D					
			_ 9NB	3 PAPER TRAY MOD	1,499	5%		$ 1,424	D					
Segment 3, B/W	**41-60**	B410DN		XEROX B410DN	$ 1,229	8%	150	$ 1,281	D					
			_ ADJSTAND	ADJUSTABLE STAND	$ 340	5%		$ 323	D					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ EXPEDSHIP	EXPEDITED SHIP	$ 50	5%		$ 48	D					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ YZQ	500+GB HARD DISK D	$ 682	5%		$ 648	D					
			_ YZT	550-SHEET PAPER TR	$ 272	5%		$ 258	D					
			_ YZU	WIRELESS	$ 75	5%		$ 71	D					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	D					
Segment 3, B/W	**41-60**	B600DN		XEROX B600DN	$ 1,314	8%	150	$ 1,359	D					
			_ AQQ	STAND	$ 284	5%		$ 270	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	D					
			_ PRODUCTKT	PRODUCTIVITY KIT	$ 227	5%		$ 216	D					
			_ RFIDKIT1	RFID CARD READER	$ 279	5%		$ 265	D					
			_ SIPR-RDR5	SIPRNET CARD READR	$ 299	5%		$ 284	D					
			_ SMRT-RDR4	SMART CARD READER	$ 158	5%		$ 150	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	D					
			_ 4XC	FINISHER	$ 568	5%		$ 540	D					
			_ 5XC	MAILBOX	$ 568	5%		$ 540	D					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	D					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	D					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	D					
Segment 3, B/W & Color	**41-60**	C500DN		XEROX C500DN	$ 1,301	5%	150	$ 1,386	D					
			_ AQQ	STAND	$ 284	5%		$ 270	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	D					
			_ PRODUCTKT	PRODUCTIVITY KIT	$ 227	5%		$ 216	D					
			_ RFIDKIT1	RFID CARD READER	$ 279	5%		$ 265	D					
			_ RFID70	RFID READER	$ 279	5%		$ 265	D					
			_ SIPR-RDR5	SIPRNET CARD READR	$ 299	5%		$ 284	D					
			_ SMRT-RDR4	SMART CARD READER	$ 158	5%		$ 150	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	D					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	D					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	D					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	D					
Segment 3, B/W & Color	**41-60**	C600DN		XEROX C600DN	$ 1,728	5%	150	$ 1,792	D					
			_ AQQ	STAND	$ 284	5%		$ 270	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	D					
			_ PRODUCTKT	PRODUCTIVITY KIT	$ 227	5%		$ 216	D					
			_ RFIDKIT1	RFID CARD READER	$ 279	5%		$ 265	D					
			_ SIPR-RDR5	SIPRNET CARD READR	$ 299	5%		$ 284	D					
			_ SMRT-RDR4	SMART CARD READER	$ 158	5%		$ 150	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	D					
			_ 4XC	FINISHER	$ 568	5%		$ 540	D					
			_ 5XC	MAILBOX	$ 568	5%		$ 540	D					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	D					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	D					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	D					
Segment 3, B/W & Color	**41-60**	C8000WDT		XEROX C8000WDT	$ 6,051	5%		$ 5,748	D					
			_ BIANCOSW	BIANCO DIGITALE SW	$ 650	5%		$ 618	D					
			_ BKMKRFIN	BM FINISHER	$ 3,757	5%		$ 3,569	D					
			_ ENVLPTR	ENVELOPE TRAY	$ 341	5%		$ 324	D					
			_ OFC-BM	BOOKLET MAKER	$ 1,199	5%		$ 1,139	D					
			_ OFC-HPKIT	2/3 HOLE PUNCH	$ 795	5%		$ 755	D					
			_ OFC-81	OFFICE FINISHER	$ 2,500	5%		$ 2,375	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	D					
			_ 2A3	2 TRAY MODULE	$ 1,138	5%		$ 1,081	D					
			_ 2A5	320GB HDD	$ 341	5%		$ 324	D					
			_ 8EX	HIGH CAP FEEDER	$ 1,479	5%		$ 1,405	D					
Segment 4, B/W	**61+**	B610DN		XEROX B610DN	$ 1,741	12%	150	$ 1,682	D					
			_ AQQ	STAND	$ 284	5%		$ 270	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ FORNINTR	FOREIGN INTERFACE	$ 374	5%		$ 355	D					
			_ PRODUCTKT	PRODUCTIVITY KIT	$ 227	5%		$ 216	D					
			_ RFIDKIT1	RFID CARD READER	$ 279	5%		$ 265	D					
			_ SIPR-RDR5	SIPRNET CARD READR	$ 299	5%		$ 284	D					
			_ SMRT-RDR4	SMART CARD READER	$ 158	5%		$ 150	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ WIFIVL	WIRELESS ACCESSORY	$ 56	5%		$ 53	D					
			_ 4XC	FINISHER	$ 568	5%		$ 540	D					
			_ 5XC	MAILBOX	$ 568	5%		$ 540	D					
			_ 6XC	CASTER BASE	$ 227	5%		$ 216	D					
			_ 7WA	HICAP FEEDER	$ 739	5%		$ 702	D					
			_ 8WA	550 SHEET FEEDER	$ 342	5%		$ 325	D					
Segment #4 B/W	**61+**	B620DN		XEROX B620DN	$ 1,570	12%	150	$ 1,532	D					
			_ ADJSTAND	ADJUSTABLE STAND	$ 340	5%		$ 323	D					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ TRELLIX	DIGITAL ICE	$ 499	5%		$ 474	D					
			_ VZF	HARD DISK DRIVE	$ 682	5%		$ 648	D					
			_ VZG	WIRELESS	$ 96	5%		$ 91	D					
			_ VZH	550 SHEET TRAY	$ 409	5%		$ 389	D					
			_ VZK	2100 SHEET TRAY	$ 750	5%		$ 713	D					
			_ VZL	CASTER BASE	$ 545	5%		$ 518	D					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	D					
Segment #3 B/W	**41-60**	C620DN		XEROX C620DN	$ 1,502	12%	150	$ 1,472	D					
			_ ADJSTAND	ADJUSTABLE STAND	$ 340	5%		$ 323	D					
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	5%		$ 94	D					
			_ DRCINST	CARRIER DELIV/INST	$ 150	5%		$ 143	D					
			_ RFIDRDR	RFID	$ 279	5%		$ 265	D					
			_ UNICODE	INTL PRINTING KIT	$ 299	5%		$ 284	D					
			_ VALOLVL1	DCC CUSTM CONFIG 1	$ -	5%		$ -	D					
			_ VALOLVL3	DCC CUSTM CONFIG 3	$ -	5%		$ -	D					
			_ VALOSTD2	DCC STNDRD CONFG 2	$ -	5%		$ -	D					
			_ TRELLIX	DIGITAL ICE	$ 499	5%		$ 474	D					
			_ VZD	550 SHEET TRAY	$ 450	5%		$ 428	D					
			_ VZF	HARD DISK DRIVE	$ 682	5%		$ 648	D					
			_ YZU	WIRELESS	$ 75	5%		$ 71	D					
			_ ZDV	PRINTER STAND	$ 272	5%		$ 258	D					

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Vendor Name: Xerox Corporation

Group D
Single-function Printers
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 2 (21 - 40)	Segment 2 (21 - 40)		Segment 2 (21 - 40)		Segment 3 (41 - 60)	Segment 3 (41 - 60)	Segment 3 (41 - 60)		Segment 3 (41 - 60)		Segment 3 (41 - 60)		Segment 3 (41 - 60)		Segment 4 (61+)
		B&W	Color	B&W	Color	B&W	B&W	B&W	Color	B&W	Color	B&W	Color	B&W	Color	B&W	B&W
Make		Xerox	Xerox		Xerox		Xerox	Xerox	Xerox		Xerox		Xerox		Xerox		Xerox
Model		**B310DNI**	**C310DNI**		**C400DN/C410DN/C7000DN1**		**B400DN/B410DN**	**B600DN**	**C500DN**		**C600DN/C620DN**		**C8000D/WDT**		**C9000DT**		**B610DN/B620DN**
Maintenance Agreements																	
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0204	$ 0.1528	$ 0.2661	$ 0.0990	$ 0.0179	$ 0.0119	$ 0.0099	$ 0.0846	$ 0.0144	$ 0.0767	$ 0.0133	$ 0.0762	$ 0.0111	$ 0.0762	$ 0.0111	$ 0.0091
	Includes **Compatible** toner, parts, labor (no staples)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	% Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	N/A	N/A	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts, labor, supplies	Customizable Upon request	Customizable Upon request		Customizable Upon request		Customizable Upon request	Customizable Upon request	Customizable Upon request		Customizable Upon request		Customizable Upon request		Customizable Upon request		Customizable Upon request
	Parts and labor only (no supplies)	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A		N/A		N/A
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Base Charge Option 1	Included Number of Clicks per Month	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Base Charge - parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Overage Rate	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Base Charge Option 2	Included Number of Clicks per Month	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Base Charge - parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Overage Rate	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Base Charge Option 3	Included Number of Clicks per Month	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **OEM** toner, parts, labor (no staples)	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	Base Charge - includes **Compatible** toner, parts, labor (no staples)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Base Charge - parts and labor only (no supplies)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Overage Rate	Available upon request	Available upon request		Available upon request		Available upon request	Available upon request	Available upon request		Available upon request		Available upon request		Available upon request		Available upon request
	% Increase in rate for inclusion of staples	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Service Calls not covered under the Maintenance Agreement (Flat Rate Charge For First 15 Minutes)																	
Urban Service Zone	Flat Rate Charge	$ 314.00	$ 314.00		$ 314.00		$ 314.00	$ 314.00	$ 314.00		$ 314.00		$ 314.00		$ 314.00		$ 314.00
Urban Service Zone	Price Per Hour	$ 288.00	$ 288.00		$ 288.00		$ 288.00	$ 288.00	$ 288.00		$ 288.00		$ 288.00		$ 288.00		$ 288.00
Rural Service Zone	Flat Rate Charge	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00		$ 393.00		$ 393.00
	Price Per Mile	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00		$ 360.00		$ 360.00
Remote Service Zone	Flat Rate Charge	$ 393.00	$ 393.00		$ 393.00		$ 393.00	$ 393.00	$ 393.00		$ 393.00		$ 393.00		$ 393.00		$ 393.00
	Price Per Mile	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 360.00	$ 360.00		$ 360.00		$ 360.00	$ 360.00	$ 360.00		$ 360.00		$ 360.00		$ 360.00		$ 360.00
Accessory Installation/Maintenance (per hour)																	
Installation included with the purchase of accessory.		$ -	$ -		$ -		$ -	$ -	$ -		$ -		$ -		$ -		$ -
End-User Training and Support (per hour) - beyond the required one free hour																	
Additional End-User taining on Device and/or software		$ 600.00	$ 600.00		$ 600.00		$ 600.00	$ 600.00	$ 600.00		$ 600.00		$ 600.00		$ 600.00		$ 600.00
After hours technical phone support		Included W/FSMA	Included W/FSMA		Included W/FSMA		Included W/FSMA	Included W/FSMA	Included W/FSMA		Included W/FSMA		Included W/FSMA		Included W/FSMA		Included W/FSMA
Additional Services																	
Equipment Move Service Zone 2	Flat Rate Charge	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Mile	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Hour	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
Equipment Move Service Zone 3	Flat Rate Charge	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Mile	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
	Price Per Hour	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request	Available Upon Request
Hard Drive Removal and Surrender	Flat Rate Charge	$ 300.00	$ 300.00		$ 300.00		$ 300.00	$ 300.00	$ 300.00		$ 300.00		$ 300.00		$ 300.00		$ 300.00

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NASPO ValuePoint

PRICE LIST

LARGE/WIDE FORMAT EQUIPMENT

B/W or Color	D Size Prints Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	NASPO Contract Price	Group	Standard Financing Terms (Months)	Lease and Rental Rates: Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
B/W	4	**KIP 7171K4**	497N07553	KIP 7171 - 1 Roll Multi-Function System 4D PPM	$ 17,565.00	2.5%	$ 17,125.88	E	**24**				0.04626
B/W	4	**KIP 7172K4**	497N07554	KIP 7172 - 2 Roll Multi-Function System 4D PPM	$ 20,335.00	2.5%	$ 19,826.63	E	**36**	0.02917	0.03173	0.02917	0.03209
B/W	6	**KIP 7171K6**	497N07555	KIP 7171 - 1 Roll Multi-Function System 6D PPM	$ 19,415.00	2.5%	$ 18,929.63	E	**48**	0.02275	0.02460	0.02275	
B/W	6	**KIP 7172K6**	497N04346	KIP 7172 - 2 ROLL MULTIFUNCTION SYSTEM	$ 22,190.00	2.5%	$ 21,635.25	E	**60**	0.01890	0.02033	0.01890	
B/W			497N04107	KIP 1200 Auto Stacker	$ 2,198.00	2.5%	$ 2,143.05	E					
B/W			497N04342	Removable Secure Hard Drive Connection Kit	$ 362.00	2.5%	$ 352.95	E					
B/W			497N04347	K PDF FORMAT PRINTING	$ 918.00	2.5%	$ 895.05	E					
B/W			497N04349	KIP ACCOUNTING AND COST CENTER	$ 686.00	2.5%	$ 668.85	E					
B/W			497N04146	KIP 7170 TONER PACK : 2 x 400 GRAM CARTRIDGES	$ 273.24	2.5%	$ 266.41	E					
B/W		MACHFO2871	497N05346	KIPFOLD 2800 - IN-LINE FAN FOLD & CROSS FOLD 79	$ 34,435.00	2.5%	$ 33,574.13	E					
B/W	10	**KIP 7574**	497N05327	KIP 7574- 4 Roll Network Printer w Top Stacking Print Tray	$ 28,025.00	2.5%	$ 27,324.38	E					
B/W	10	**KIP 7584**	497N05329	KIP 7584K10 4-Roll MFP System W CIS Scanner & Top Integ	$ 32,355.00	2.5%	$ 31,546.13	E					
B/W		**DIGPDF-7570K**	301N94630	KIP - PDF Format Printing Keycode	$ 1,183.00	2.5%	$ 1,153.43	E					
B/W			497N01958	KIP 1200 Large Capacity Auto Stacker	$ 2,198.00	2.5%	$ 2,143.05	E					
B/W			497N05341	KIP 75 SERIES TONER - 2x 600 Gram Cartridges	$ 322.92	2.5%	$ 314.85	E					
B/W			497N04345	KIP ACCOUNTING AND COST CENTER	$ 686.00	2.5%	$ 668.85	E					
B/W			497N04342	Removable Secure Hard Drive Connection Kit	$ 362.00	2.5%	$ 352.95	E					
B/W			497N05345	KIPFOLD 2800 - In-Line Fan Fold & Cross-Fold for KIP 75 Ser	$ 34,435.00	2.5%	$ 33,574.13	E					
B/W	14	**KIP 7974**	497N05333	KIP 7974 - 4-ROLL NETWORK PRINTER SYSTEM W TOP STAC	$ 33,510.00	2.5%	$ 32,672.25	E					
B/W	14	**KIP 7984**	497N05335	KIP 7984 4-Roll MFP Production System W CIS Scanner	$ 38,135.00	2.5%	$ 37,181.63	E					
B/W	14	**KIP 7994**	497N05337	KIP 7994 4-ROLL MFP PRODUCTION SYSTEM	$ 47,380.00	2.5%	$ 46,195.50	E					
B/W		DIGPDF-7970K	301N94640	PDF Format Printing KeyCode for KIP 79 Series	$ 2,014.00	2.5%	$ 1,963.65	E					
B/W			497N05342	KIP 79 SERIES TONER - 4 X 700 GRAM CARTRIDGES	$ 606.96	2.5%	$ 591.79	E					
B/W			497N01958	KIP 1200 Large Capacity Auto Stacker	$ 2,198.00	2.5%	$ 2,143.05	E					
B/W			497N04345	KIP ACCOUNTING AND COST CENTER	$ 686.00	2.5%	$ 668.85	E					
B/W			497N04342	Removable Secure Hard Drive Connection Kit	$ 362.00	2.5%	$ 352.95	E					
B/W			497N05346	KIPFOLD 2800 - IN-LINE FAN FOLD & CROSS FOLD 79	$ 34,435.00	2.5%	$ 33,574.13	E					
Color	16	**KIP 970**	497N05967	KIP 970 4-ROLL HI DEMAND PRINT SYSTEM W STACKER	$ 50,495.00	2.5%	$ 49,232.63	E					
Color	16	**KIP 980**	497N05968	KIP 980 4-Roll Multi W CIS Scanner & 900 Stacker	$ 54,025.00	2.5%	$ 52,674.38	E					
Color	16	**KIP 990**	497N05969	KIP 990 4-ROLL MULTI W HI RES SCANNER & STACKER	$ 63,445.00	2.5%	$ 61,858.88	E					
Color			497N05971	PDF FORMAT PRINTING KEYCODE	$ 885.00	2.5%	$ 862.88	E					
Color			497N05972	KIPFOLD 2800 FOR KIP 900 SERIES SYSTEM	$ 29,800.00	2.5%	$ 29,055.00	E					
Color			497N05973	KIPFOLD 2800 EXTENDED LENGTH FANFOLD >17' OPTIONA	$ 3,995.00	2.5%	$ 3,895.13	E					
Color			497N05974	KIP 2300 CCD SCANNER W SYSTEM K IMAGE PRO S/W	$ 13,995.00	2.5%	$ 13,645.13	E					
			497N03080	KIP Scanner Stand includes integrated PC storage compartment with Monitor and Keyboard attachment	$ 995.00	2.5%	$ 970.13	E					
Color			497N05976	KIP 900 SERIES-CYAN TONER -2X1500 GM CARTRIDGES	$ 425.00	2.5%	$ 414.38	E					
Color			497N05977	KIP 900 SERIES MAGENTA TONER-2X1500 GM CARTRIDGE	$ 425.00	2.5%	$ 414.38	E					
Color			497N05978	KIP 900 SERIES-YELLOW TONER -2X1500 GM CARTRIDGES	$ 425.00	2.5%	$ 414.38	E					
Color			497N05979	KIP 900 SERIES-BLACK TONER -2X1500 GM CARTRIDGES	$ 365.00	2.5%	$ 355.88	E					
Color			497N05980	KIP 900 WASTE TONER RECEPTACLES (4 UNITS)	$ 70.00	2.5%	$ 68.25	E					
Color	6	**KIP 730C**	497N03080	2 Roll Color Print System 6/6 - Top Stacking	$ 27,995.00	2.5%	$ 27,295.13	E					
Color	6	**KIP 740C**	497N03080	2 Roll Multi-function Color System 6/6 - Top Stacking	$ 29,995.00	2.5%	$ 29,245.13	E					
Color	8	**KIP 750C**	497N03080	2 Roll Color Print System 8/6 - Top Stacking	$ 30,995.00	2.5%	$ 30,220.13	E					
Color	8	**KIP 760C**	497N03080	2 Roll Multi-function Color System 8/6 - Top Stacking	$ 33,995.00	2.5%	$ 33,145.13	E					
Color	8	**KIP 770C**	497N03080	4 Roll Color Print System 8/6 - Top Stacking	$ 33,995.00	2.5%	$ 33,145.13	E					
Color	8	**KIP 780C**	497N03080	4 Roll Multi-function Color System 8/6 - Top Stacking	$ 36,995.00	2.5%	$ 36,070.13	E					
Color	8	**KIP 790C**	497N03080	4 Roll Color Production System 8/6 with 2300 Scanner & St	$ 45,995.00	2.5%	$ 44,845.13	E					
Color	12	**KIP 755C**	497N03080	2 Roll Color Print System 12/10 - Top Stacking	$ 34,995.00	2.5%	$ 34,120.13	E					
Color	12	**KIP 765C**	497N03080	2 Roll Multi-function Color System 12/10 - Top Stacking	$ 37,995.00	2.5%	$ 37,045.13	E					
Color	12	**KIP 775C**	497N03080	4 Roll Color Print System 12/10 - Top Stacking	$ 37,995.00	2.5%	$ 37,045.13	E					
Color	12	**KIP 785C**	497N03080	4 Roll Multi-function Color System 12/10 - Top Stacking	$ 40,995.00	2.5%	$ 39,970.13	E					
Color	12	**KIP 795C**	497N03080	4 Roll Color Production System 12/10 with 2300 Scanner &	$ 49,995.00	2.5%	$ 48,745.13	E					
Color			497N03081	KIP 700 Series - PDF Format Printing Keycode	$ 750.00	2.5%	$ 731.25	E					
			497N03081	KIP 700 Stacker	$ 2,500.00	2.5%	$ 2,437.50	E					
Color			497N03081	KIP 600/700 Series - Black Toner - 2 x 500 gram cartridges	$ 182.52	2.5%	$ 177.96	E					
Color			497N03081	KIP 600/700 Series - Cyan Toner - 2 x 500 gram cartridges	$ 182.52	2.5%	$ 177.96	E					
Color			497N03081	KIP 600/700 Series - Magenta Toner - 2 x 500 gram cartridg	$ 182.52	2.5%	$ 177.96	E					
Color			497N03081	KIP 600/700 Series - Yellow Toner - 2 x 500 gram cartridges	$ 182.52	2.5%	$ 177.96	E					
Color		**Z358080350**	497N03081	KIP WASTE TONER RECEPTACLES (4 UNITS)	$ 79.81	2.5%	$ 77.81	E					

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Vendor Name: **Xerox Corporation**

Group E
Large/Wide Format Equipment
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment Medium Low (4 - 8) B&W	Segment Medium Low (4 - 8) Color	Segment Medium Low (4 - 8) B&W	Segment Medium Low (4 - 8) Color	Segment Medium Low (4 - 8) B&W	Segment Medium Low (4 - 8) Color	Segment Medium Low (4 - 8) B&W	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) Color	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) Color	Segment Medium High (9 - 19) B&W	Segment Medium High (9 - 19) Color	Segment Medium High (9 - 19) B&W
Make		KIP	KIP		KIP		KIP		KIP	KIP	KIP	KIP	KIP		KIP		KIP	
		71 G Series	730 & 740 C Series		750, 760, 770, 780 C Series		755, 765, 775, 785 C Series		790 & 795 C Series	75 G Series Printer	75 G Series MFP	79 G Series Printer	79 G Series MFP		900 C Series Printer		980 C Series MFP		990 C Series MFP	
Maintenance Agreements																				
Monthly Base Charge Option 1	Included Number of Clicks per Month	0	2,500 B&W Sq. Ft.		2,500 B&W Sq. Ft.		2,500 B&W Sq. Ft.		2,500 B&W Sq. Ft.	5,000 B&W	5,000 B&W	10,000 B&W	10,000 B&W		0		0		0	
	Base Charge - parts and labor only (no supplies)	$ 62.00	$ 175.00		$ 175.00		$ 175.00		$ 252.00	$ 193.00	$ 275.00	$ 303.00	$ 385.00		$ 149.00		$ 171.00		$ 187.00	
	Overage Rate	$ 0.0840	$ 0.0660	$ 0.0550	$ 0.0660	$ 0.0550	$ 0.0660	$ 0.0550	$ 0.0660	$ 0.0550	$ 0.0310	$ 0.0310	$ 0.0260	$ 0.0260	$ 0.0330	$ 0.0210	$ 0.0330	$ 0.0210	$ 0.0330	$ 0.0210
	% Increase in rate for Rural Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
	% Increase in rate for Remote Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
Monthly Base Charge Option 2	Included Number of Clicks per Month	2,000 B&W Sq. Ft.	5,000 B&W Sq. Ft.		5,000 B&W Sq. Ft.		5,000 B&W Sq. Ft.		5,000 B&W Sq. Ft.	10,000 B&W	10,000 B&W	30,000 B&W	30,000 B&W		30,000		30,000		30,000	
	Base Charge - parts and labor only (no supplies)	$ 153.00	$ 285.00		$ 285.00		$ 285.00		$ 362.00	$ 303.00	$ 385.00	$ 578.00	$ 660.00		$ 627.00		$ 649.00		$ 666.00	
	Overage Rate	$ 0.0450	$ 0.0440	$ 0.0330	$ 0.0440	$ 0.0330	$ 0.0440	$ 0.0330	$ 0.0440	$ 0.0330	$ 0.0260	$ 0.0260	$ 0.0170	$ 0.0170	$ 0.0210	$ 0.0210	$ 0.0210	$ 0.0210	$ 0.0210	$ 0.0210
	% Increase in rate for Rural Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
	% Increase in rate for Remote Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
Monthly Base Charge Option 3	Included Number of Clicks per Month	5,000 B&W Sq. Ft.	N/A		10,000 B&W Sq. Ft.		10,000 B&W Sq. Ft.		10,000 B&W Sq. Ft.	15,000 B&W	15,000 B&W	60,000 B&W	60,000 B&W		60,000		60,000		60,000	
	Base Charge - parts and labor only (no supplies)	$ 285.00	N/A		$384.00		$384.00		$ 461.00	$ 385.00	$ 473.00	$ 853.00	$ 935.00		$ 1,172.00		$ 1,194.00		$ 1,210.00	
	Overage Rate	$ 0.0310	N/A		$ 0.0330	$ 0.0280	$ 0.0330	$ 0.0280	$ 0.0330	$ 0.0280	$ 0.0200	$ 0.0200	$ 0.0150	$ 0.0150	$ 0.0200	$ 0.0200	$ 0.0200	$ 0.0200	$ 0.0200	$ 0.0200
	% Increase in rate for Rural Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
	% Increase in rate for Remote Service Zone	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	
Accessory Installation/Maintenance (per month)																				
KIPFold 2800 for 71 Series		$ 363.00	N/A		N/A		N/A		N/A	N/A	N/A	N/A	N/A		N/A		N/A		N/A	
KIPFold 2800 for 75 Series		N/A	N/A		N/A		N/A		N/A	$ 484.00	$ 484.00	N/A	N/A		N/A		N/A		N/A	
KIPFold 2800 for 79 Series		N/A	N/A		N/A		N/A		N/A	N/A	N/A	$ 605.00	$ 605.00		N/A		N/A		N/A	
KIP 1200 Stacker		$ 33.00	N/A		N/A		N/A		N/A	$ 33.00	$ 33.00	$ 33.00	$ 33.00		N/A		N/A		N/A	
KIPFold 2800 For 700		N/A	N/A		$ 484.00		$ 484.00		$ 484.00	N/A	N/A	N/A	N/A		N/A		N/A		N/A	
KIPFold 2800 For 900		N/A	N/A		N/A		N/A		N/A	N/A	N/A	N/A	N/A		$ 605.00		$ 605.00		$ 605.00	
KIP 900 Auto Stacker		N/A	N/A		N/A		N/A		N/A	N/A	N/A	N/A	N/A		$ 33.00		$ 33.00		$ 33.00	
KIP 700 Auto Stacker		N/A	N/A		$ 28.00		$ 28.00		$ 28.00	N/A	N/A	N/A	N/A		N/A		N/A		N/A	

NOTES:

Since remote (zone 3) service zones are nonstandard and unique, maintenance agreements will be done on a per request basis.

Equipment moves will be quoted on an as-needed basis

If hard drive removal is needed, the customer must purchase the removable hard drive kit with the purchase of their printer. The accessory price is on the Group E tab.

Maintenance Base rates are quoted monthly, however are billed annually. Overages and click rates are quoted monthly and are billed quarterly.

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NASPO ValuePoint

PRICE LIST

SCANNER EQUIPMENT

B/W or Color	Scan Pages Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	NASPO Contract Price	Group	Standard Financing Terms (Months)	Lease and Rental Rates: Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
Color	111-130	**XW130N-w/ImpA**	100N03916	Xerox W130 Network Scanner w/Imprinter	$ 8,995.00	0%	$ 8,995.00	E	**24**				0.04626
Color	111-130	**XW110-A**	100N03674	Xerox W110 Scanner	$ 5,995.00	0%	$ 5,995.00	E	**36**	0.02917	0.03173	0.02917	0.03209
Color		XW130-MMK	497N07238	Xerox Cleaning & Maintenance Kit, Xerox W110 and W130 Models	$ 249.00	0%	$ 249.00	E	**48**	0.02275	0.02460	0.02275	
Color		ADFRoll-W130	497N07239	ADF Roller, Xerox W110 and W130 models (002-8669-0-SP)	$ 108.00	0%	$ 108.00	E	**60**	0.01890	0.02033	0.01890	
Color		RevRoll-W130	497N07241	Reverse Roller, Xerox W110 and W130 models (002-9930-0-SP)	$ 144.00	0%	$ 144.00	E					
Color		PURoll-W130	497N07240	Pickup Roller, Xerox W110 and W130models (002-8671-0-SP)	$ 81.00	0%	$ 81.00	E					
Color	30-49	**XDM4830i-U**	100N02943	Xerox DocuMate 4830	$ 2,495.00	0%	$ 2,495.00	E					
Color		XDM-ADF/4830	497N02016	Xerox DocuMate Maintenance Kit 4830	$ 249.99	0%	$ 249.99	E					
Color	70-89	**FD70-U**	100N03881	Xerox FD70 Scanner	$ 1,495.00	0%	$ 1,495.00	E					
Color	50-69	**XN60wPro-U**	100N03961	Xerox N60w Pro Scanner	$ 1,099.00	0%	$ 1,099.00	E					
Color	90-110	**XD70n-U**	100N03676	Xerox D70n Scanner	$ 1,295.00	0%	$ 1,295.00	E					
Color		64Dual-MMK	497N06266	Maintenance Kit: For dual motors model 6440, N60W, D70N, FD70	$ 199.99	0%	$ 199.99	E					
Color		PURoll-6440/HW	497N05800	Pickup Roller: For dual motors model 6440, N60W, D70N, FD70	$ 52.99	0%	$ 52.99	E					
Color	30-49	**XDM6440-U**	100N03218	Xerox DocuMate 6440	$ 649.00	0%	$ 649.00	E					
Color		64xx-MMK	497N04848	64XX Series Complete Maintenance ADF Kit	$ 322.92	0%	$ 322.92	E					
Color	30-49	**XD-Combo**	100N03448	Xerox Duplex Combo Scanner	$ 269.99	0%	$ 269.99	E					
Color		XSDC-MMK	497N05667	Maintenance Kit, Xerox Simplex/Duplex Combo	$ 72.00	0%	$ 72.00	E					
Color	30-49	**XD35-U**	100N03729	Xerox D35 Scanner	$ 359.99	0%	$ 359.99	E					
Color		XD35-MMK	497N08337	Xerox D35 Maintenance Kit	$ 89.99	0%	$ 89.99	E					
Color		ADFRoll-D35wn	497N08338	ADF Roller for Xerox D35	$ 29.99	0%	$ 29.99	E					
Color		FRoll-D35wn	497N08339	Friction Roller for Xerox D35	$ 39.99	0%	$ 39.99	E					

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Vendor Name: **Xerox Corporation**

Group F
Scanner Equipment
Service Pricing

Service Pricing			Segment 2 (30 - 49)	Segment 2 (30 - 49)	Segment 2 (30 - 49)	Segment 2 (30 - 49)	Segment 3 (50 - 69)	Segment 4 (70 - 89)	Segment 5 (90 - 110)	Segment 6 (111 - 130)	Segment 6 (111 - 130)
Make			**Documate**	**Documate**	**Documate**	**Documate**	**Documate**	**Documate**	**Documate**	**Documate**	**Documate**
			DM 4830	**DM 6460**	**D35**	**Duplex Combo Scanner**	**N60w**	**FD70**	**D70n**	**W110 Scanner**	**W130 Scanner with Network**
Maintenance Agreements											
Option 1 - Advanced Exchange	# of years	1	$ 129.00	$ 99.00	$ 69.00	$ 64.00	$ 129.00	$ 129.00	$ 129.00	$ 599.00	$ 649.00
	# of years	2	$ 299.00	$ 149.00	$ 99.00	$ 94.00	$ 199.00	$ 299.00	$ 199.00	$ 799.00	$ 879.00
	# of years	3	$ 499.00	$ 249.00	$ 159.00	$ 154.00	$ 309.00	$ 499.00	$ 309.00	$ 1,099.00	$ 1,199.00
	# of years	4	$ 799.00	$ 349.00	$ 199.00	$ 194.00	$ 419.00	$ 799.00	$ 419.00	$ 1,499.00	$ 1,649.00
	# of years	5	$ 1,299.00	$ 449.00	$ 249.00	$ 244.00	$ 529.00	$ 1,299.00	$ 529.00	$ 1,999.00	$ 2,149.00
	# of Service Calls	Unlimited									
	# of Preventative Maintenance Checks	Unlimited									
	% Increase in price for Rural Service Zone	0.00%									
	% Increase in price for Remote Service Zone	0.00%									
	Consumables included	No									
Option 2 - Onsite Next Business Day	# of years	1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 1,399.00	$ 1,539.00
	# of years	2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 2,299.00	$ 2,529.00
	# of years	3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 3,329.00	$ 3,659.00
	# of years	4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 4,489.00	$ 4,939.00
	# of years	5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 5,649.00	$ 6,219.00
	# of Service Calls	Unlimited									
	# of Preventative Maintenance Checks	Unlimited									
	% Increase in price for Rural Service Zone	0.00%									
	% Increase in price for Remote Service Zone	0.00%									
	Consumables included	No									
Option 3 - Onsite 4-Hour Response	# of years	1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 1,749.00	$ 1,919.00
	# of years	2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 2,879.00	$ 3,169.00
	# of years	3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 4,139.00	$ 4,549.00
	# of years	4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 5,519.00	$ 6,079.00
	# of years	5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ 6,899.00	$ 7,589.00
	# of Service Calls	Unlimited									
	# of Preventative Maintenance Checks	Unlimited									
	% Increase in price for Rural Service Zone	0.00%									
	% Increase in price for Remote Service Zone	0.00%									
	Consumables included	No									
End-User Training and Support (per hour) - beyond the required one free hour											
Additional End-User taining on Device and/or software			$ 175.00	$ 175.00	$ 175.00	$ 175.00	$ 175.00	$ 175.00	$ 175.00	$ 175.00	$ 175.00

NOTES:

Equipment moves will be quoted on an as-needed basis

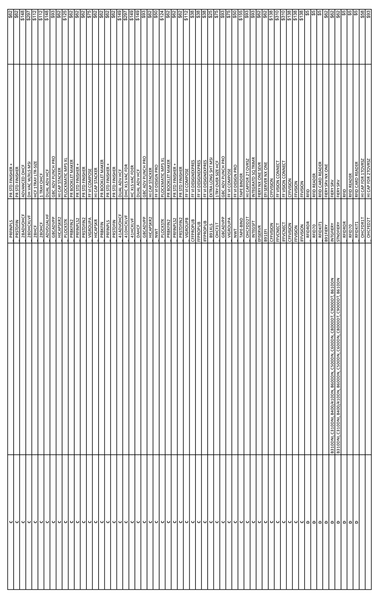
Maintenance is purchased at time of order and paid in full for multiple year contracts.

Maintenance contracts exclude consumables (maintenance kits). Consumables pricing can be found on equipment price list

Secretaría Técnica del Consejo

SOLO LEER/COPIAR/VER

Fecha	Hora	Tipo	Asunto	Remitente	Destinatario	Cargo	Dependencia	Adjuntos
2/2/2026	0:00:00			ACEVEDO ALVARADO	ALVARADO ACEVEDO			
2/2/2026	0:00:00			ALVARADO ACEVEDO	ACEVEDO ALVARAD



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NASPO ValuePoint

PRICE LIST

Group A Multi-Function Devices, A3

Segment B/W or Color	Copies Per Minute	Product (Mainframe)	Accessory Marketcode	Description	List Price	% Discount	NASPO ValuePoint Contract	Group	Standard Financing Terms	Lease and Rental Rates			
										Fair Market Value Lease	$1 Buyout Lease	Straight Lease	Cancellable Rental
B/W	58	B605S		XEROX B605	$ 2,759	14%	$ 2,373	A	**12**	n/a	n/a	n/a	0.00000
Segment 2, B/W	20-30	**B7125D2**		XEROX B7125D	7,680	54%	$ 3,533	A	**18**	n/a	n/a	n/a	0.00000
Segment 2, B/W	20-30	B7125H2		XEROX B7125H	10,190	54%	$ 4,687	A	**24**	n/a	n/a	n/a	0.04626
Segment 2, B/W	20-30	B7125S2		XEROX B7125S	8,940	54%	$ 4,112	A	**36**	0.02917	0.03173	0.02917	0.03209
			_ DPSCRIPB	POSTSCRIPT	450	20%	$ 360	A	**48**	0.02275	0.02460	0.02275	0.00000
			_ NO-PS3	NO POST SCRIPT	0	20%	$ -	A	**60**	0.01890	0.02033	0.01890	0.00000
			_ ADDTRAY	ADDITIONAL TRAY	499	20%	$ 399	A					

How to Calculate a Lease Price using the price exhibit

Lease Formula: Total Equipment Purchase Price (including Accessories) multiplied X the applicable Finance factor from "Lease and Rental Rates" (e.g. a 48 mth FMV Finance Factor is .02275) Plus the service base

Example:

B7125D2: Purchase Price of B7125D2 including Postscript Accessory (Unit price is $3,533.00 + postscript of $360.00) = $3,893)

48 Mth Lease Calculation: Total Purchase price of $3,893.00 multiplied X 48 mth lease factor of .02274 = a monthly payment of $88.52

Plus FSMA Base = -0-

Total 48 mthly lease base = $88.52 (meter clicks billed seperately per the Maintenance/Service Price Tab/exhibit)

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Vendor Name: **Xerox Corporation**

Group A
Multi-function Devices (MFD), A3
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 2 B&W (20 - 30)	Segment 2 (20 - 30)		Segment 2 (20 - 30)		Segment 3 (31 - 40)	Segment 3 (31-40)		Segment 4 (41 - 50)	Segment 4 (41 - 50)		Segment 5 (51 - 60)	Segment 5 (51 - 60)		Segment 6 (61 - 70)	Segment 6 (61 - 70)		Segment 7 (71 - 90)	Segment 7 (71 - 90)
		B&W	Color	B&W	Color	B&W	B&W	Color	B&W	B&W	Color	B&W	B&W	Color	B&W	B&W	Color	B&W	B&W	B&W
Make		Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
Model		B7025/B7030	C7020/C7025/ C7030		C8030/C8130T/H2		B7035	C8035/C8135T/H2		B8045H/B8145H/2	C8045H/C8145H2		B8055H/B8155H/2	C8055H/C8155H2		B8065H	C8070H/C8170H2		B8075H/B8170H2	B8090H
Maintenance Agreements																				
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0066	$ 0.0453	$ 0.0066	$ 0.0450	$ 0.0066	$ 0.0066	$ 0.0450	$ 0.0066	$ 0.0062	$ 0.0450	$ 0.0062	$ 0.0056	$ 0.0450	$ 0.0056	$ 0.0056	$ 0.0420	$ 0.0053	$ 0.0053	$ 0.0042
	% Increase in rate for inclusion of staples	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts and labor only (no supplies)	$ 16.00	$ 42.00		$ 71.00		$ 24.00	$ 82.00		$ 46.00	$ 115.00		$ 60.00	$ 126.00		$ 101.00	$ 192.00		$ 128.00	$ 163.00
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Service Coverage (per hour)																				
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 104.00		$ 170.00		$ 210.00	$ 170.00		$ 210.00	$ 185.00		$ 265.00	$ 320.00		$ 265.00	$ 320.00		$ 265.00	$ 265.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 159.00		$ 260.00		$ 335.00	$ 260.00		$ 335.00	$ 280.00		$ 420.00	$ 490.00		$ 420.00	$ 490.00		$ 420.00	$ 420.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 122.00		$ 200.00		$ 260.00	$ 200.00		$ 260.00	$ 215.00		$ 320.00	$ 375.00		$ 320.00	$ 375.00		$ 320.00	$ 320.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 183.00		$ 300.00		$ 400.00	$ 300.00		$ 400.00	$ 325.00		$ 510.00	$ 560.00		$ 510.00	$ 560.00		$ 510.00	$ 510.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 213.00		$ 350.00		$ 470.00	$ 350.00		$ 470.00	$ 380.00		$ 585.00	$ 660.00		$ 585.00	$ 660.00		$ 585.00	$ 585.00
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 104.00		$ 170.00		$ 210.00	$ 170.00		$ 210.00	$ 185.00		$ 265.00	$ 320.00		$ 265.00	$ 320.00		$ 265.00	$ 265.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 159.00		$ 260.00		$ 335.00	$ 260.00		$ 335.00	$ 280.00		$ 420.00	$ 490.00		$ 420.00	$ 490.00		$ 420.00	$ 420.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 122.00		$ 200.00		$ 260.00	$ 200.00		$ 260.00	$ 215.00		$ 320.00	$ 375.00		$ 320.00	$ 375.00		$ 320.00	$ 320.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 183.00		$ 300.00		$ 400.00	$ 300.00		$ 400.00	$ 325.00		$ 510.00	$ 560.00		$ 510.00	$ 560.00		$ 510.00	$ 510.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 213.00		$ 350.00		$ 470.00	$ 350.00		$ 470.00	$ 380.00		$ 585.00	$ 660.00		$ 585.00	$ 660.00		$ 585.00	$ 585.00
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 104.00		$ 170.00		$ 210.00	$ 170.00		$ 210.00	$ 185.00		$ 265.00	$ 320.00		$ 265.00	$ 320.00		$ 265.00	$ 265.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 159.00		$ 260.00		$ 335.00	$ 260.00		$ 335.00	$ 280.00		$ 420.00	$ 490.00		$ 420.00	$ 490.00		$ 420.00	$ 420.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 122.00		$ 200.00		$ 260.00	$ 200.00		$ 260.00	$ 215.00		$ 320.00	$ 375.00		$ 320.00	$ 375.00		$ 320.00	$ 320.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 183.00		$ 300.00		$ 400.00	$ 300.00		$ 400.00	$ 325.00		$ 510.00	$ 560.00		$ 510.00	$ 560.00		$ 510.00	$ 510.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 213.00		$ 350.00		$ 470.00	$ 350.00		$ 470.00	$ 380.00		$ 585.00	$ 660.00		$ 585.00	$ 660.00		$ 585.00	$ 585.00
Service Calls not covered under the Maintenance Agreement																				
Urban Service Zone	price per hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
Rural Service Zone	Flat Rate Charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
Remote Service Zone	Flat Rate Charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
Accessory Installation/Maintenance (per hour)																				
RFID - integrated programmable RFID reader*		$ 3.00	$ 3.00		$ 3.00		$ 3.00	$ 3.00		$ 3.00	$ 3.00		$ 3.00	$ 3.00		$ 3.00	$ 3.00		$ 3.00	$ 3.00
SIPR net*		$ 4.00	$ 4.00		$ 4.00		$ 4.00	$ 4.00		$ 4.00	$ 4.00		$ 4.00	$ 4.00		$ 4.00	$ 4.00		$ 4.00	$ 4.00
Software Maintenance (per month) - excludes updates and patches, which are free to End-User																				
(Description of service, including product numbers if applicable)		N/A	N/A		N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A
End-User Training and Support (per hour) - beyond the required one free hour																				
Additional End-User taining on Device and/or software		$ 303.00	$ 325.00		$ 312.00		$ 303.00	$ 312.00		$ 294.00	$ 312.00		$ 294.00	$ 346.00		$ 297.00	$ 346.00		$ 294.00	$ 294.00
After hours technical phone support		standard 8am-8pm	standard 8am-8pm		standard 8am-8pm		standard	standard 8am-8pm		standard	standard 8am-8pm		standard	standard 8am-8pm		standard	standard 8am-8pm		standard	standard
Additional Services																				
Equipment Move Service Zone 2	Flat Rate Charge	$ 399.00	$ 399.00		$ 399.00		$ 399.00	$ 399.00		$ 399.00	$ 399.00		$ 399.00	$ 399.00		$ 399.00	$ 399.00		$ 399.00	$ 399.00
	Price Per Mile	N/A	N/A		N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A
	Price Per Hour	N/A	N/A		N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A
Equipment Move Service Zone 3	Flat Rate Charge	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00	$ 399.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hard Drive Removal and Surrender	Flat Rate Charge	$ 300.00	$ 300.00		$ 300.00		$ 300.00	$ 300.00		$ 300.00	$ 300.00		$ 300.00	$ 300.00		$ 300.00	$ 300.00		$ 300.00	$ 300.00
NOTES:																				

Maintenance fees for Accessories are quoted as a monthly flat fee. Not per hour
Optional service plans can be established based on individual needs and will be equal or less then the cost of a zero base plan

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Vendor Name: Xerox Corporation

Group B
Multi-function Devices (MFD), A4
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Pricing Item	Segment 1 B&W (Up to 20)	Segment 2 Color/B&W (21 - 30)	Segment 3 B&W (31 - 40)	Segment 3 Color/B&W (31 - 40)	Segment 4 B&W (41 - 50)	Segment 4 B&W (41 - 50)	Segment 4 Color/B&W (41 - 50)	Segment 5 B&W (51 - 60)	Segment 5 Color/B&W (51 - 60)	Segment 6 B&W (61+)
Make	**Make**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**
Model	**Model**	**WC6515DN**	**WC3335DNI**	**C405DN**	**WC3345DNI**	**B405DN**	**C505**	**B605**	**C605**	**B615**
Maintenance Agreements										
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$.0129 /$.0190*	$ 0.0149	$.099/ $.0179*	$ 0.0149	$ 0.0119	$.0846 /$.0144*	$ 0.0990	.0767/ $.0133*	$ 0.0091
	% Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts and labor only (no supplies)	$ 11.00	$ 8.00	$ 30.00	$ 10.00	$ 13.00	$ 40.00	$ 33.00	$ 50.00	$ 33.00
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Service Coverage (per hour)										
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00	$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00	$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00	$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00	$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00	$ 470.00
Service Calls not covered under the Maintenance Agreement										
Urban Service Zone	Price Per Hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
Rural Service Zone	Flat Rate Charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
Remote Service Zone	Flat Rate Charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00	$ 458.00
End-User Training and Support (per hour) - beyond the required one free hour										
Additional End-User taining on Device and/or software		$ 120.00	$ 120.00	$ 290.00	$ 120.00	$ 290.00	$ 312.00	$ 289.00	$ 312.00	$ 289.00
After hours technical phone support		standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm	standard 8am-8pm
Additional Services										
Equipment Move Service Zone 2	Flat Rate Charge	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Equipment Move Service Zone 3	Flat Rate Charge	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00	$ 389.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hard Drive Removal and Surrender	Flat Rate Charge	N/A	N/A	$ 300.00		$ 300.00		$ 300.00	$ 300.00	N/A

NOTES:

**No split cell for color and B&W so we separated the rates by /*

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Vendor Name: **Xerox Corporation**

Group C
Production Equipment
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 1 (65 - 79)		Segment 2 (80 - 89)		Segment 2 (80 - 89)		Segment 3 (90 - 110)	Segment 3 (90 - 110)	Segment 3 (90 - 110)		Segment 3 (90 - 110)		Segment 4 (111 - 130)	Segment 4 (111 - 130)	Segment 4 (111 - 130)		Segment 4 (111 - 130)		Segment 5 (131+)
		Color	B&W	Color	B&W	Color	B&W	B&W	B&W	Color	B&W	Color	B&W	B&W	B&W	Color	B&W	Color	B&W	B&W
Make		Xerox		Xerox		Xerox		Xerox	Xerox	Xerox		Xerox		Xerox	Xerox	Xerox		Xerox		Xerox
Model		**C70/C9065XLS/C907**		V180B		V180P		D95CP	D110CP	V3100		IGEN5 90		Nuvera 100	Nuvera 120	IR120		IGEN5120		Nuvera 144
Maintenance Agreements																				
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0396	$0.0055	0.044(meter 1) .005(meter 3) .044(meter 4)	0.0099 (meter 2)	0.044(meter 1) .005(meter 3) .044(meter 4)	0.0099 (meter 2)	$0.0039	$0.0039	0.039(meter 1) .01(meter 3) .039(meter 4)	0.0099 (meter 2)	0.0476(meter 1) .0186(meter 3) .0068(meter 4)	0.008 (meter 2)	$0.0030	$0.0030	0.0429(meter 1) .0116(meter 3) .0429(meter 4)	0.0115 (meter 2)	0.0476(meter 1) .0186(meter 3) .0068(meter 4)	0.008 (meter 2)	$ 0.0030
	Includes **OEM** toner, parts, labor (no staples)	$ 0.0396	$0.0055																	
	% Increase in rate for inclusion of staples	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	4.00%	0.00%	4.00%	included	4.00%	4.00%	4.00%	included	4.00%	included	4.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts and labor only (no supplies)	$425.00	Included*	$ 1,018.00	Included*	$ 1,397.00	Included*	$230.00	$254.00	$ 2,477.00	Included*	$ 8,500.00	Included*	$523.00	$897.00	$ 9,253.00	Included*	$ 10,924.00	Included*	$ 1,196.00
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Service Coverage (per hour)																				
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00		$ 350.00		$ 350.00		$265.00	$265.00	$ 500.00		$ 600.00		$350.00	$350.00	$ 550.00		$ 600.00		$ 350.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 405.00		$ 530.00		$ 530.00		$420.00	$420.00	$ 765.00		$ 900.00		$530.00	$530.00	$ 845.00		$ 900.00		$ 530.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 310.00		$ 410.00		$ 410.00		$320.00	$320.00	$ 590.00		$ 710.00		$410.00	$410.00	$ 650.00		$ 710.00		$ 410.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00		$ 615.00		$ 615.00		$510.00	$510.00	$ 885.00		$ 1,050.00		$615.00	$615.00	$ 975.00		$ 1,050.00		$ 615.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00		$ 715.00		$ 715.00		$585.00	$585.00	$ 1,035.00		$ 1,200.00		$715.00	$715.00	$ 1,135.00		$ 1,200.00		$ 715.00
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00		$ 350.00		$ 350.00		$265.00	$265.00	$ 500.00		$ 600.00		$350.00	$350.00	$ 550.00		$ 600.00		$ 350.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 405.00		$ 530.00		$ 530.00		$420.00	$420.00	$ 765.00		$ 900.00		$530.00	$530.00	$ 845.00		$ 900.00		$ 530.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 310.00		$ 410.00		$ 410.00		$320.00	$320.00	$ 590.00		$ 710.00		$410.00	$410.00	$ 650.00		$ 710.00		$ 410.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00		$ 615.00		$ 615.00		$510.00	$510.00	$ 885.00		$ 1,050.00		$615.00	$615.00	$ 975.00		$ 1,050.00		$ 615.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00		$ 715.00		$ 715.00		$585.00	$585.00	$ 1,035.00		$ 1,200.00		$715.00	$715.00	$ 1,135.00		$ 1,200.00		$ 715.00
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 265.00		$ 350.00		$ 350.00		$265.00	$265.00	$ 500.00		$ 600.00		$350.00	$350.00	$ 550.00		$ 600.00		$ 350.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 405.00		$ 530.00		$ 530.00		$420.00	$420.00	$ 765.00		$ 900.00		$530.00	$530.00	$ 845.00		$ 900.00		$ 530.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 310.00		$ 410.00		$ 410.00		$320.00	$320.00	$ 590.00		$ 710.00		$410.00	$410.00	$ 650.00		$ 710.00		$ 410.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 465.00		$ 615.00		$ 615.00		$510.00	$510.00	$ 885.00		$ 1,050.00		$615.00	$615.00	$ 975.00		$ 1,050.00		$ 615.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 545.00		$ 715.00		$ 715.00		$585.00	$585.00	$ 1,035.00		$ 1,200.00		$715.00	$715.00	$ 1,135.00		$ 1,200.00		$ 715.00
Service Calls not covered under the Maintenance Agreement																				
Urban Service Zone	Price Per Hour	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A
Rural Service Zone	Flat Rate Charge	$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00
	Price Per Mile	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00
Remote Service Zone	Flat Rate Charge	$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00		$ 820.00
	Price Per Mile	N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00		$ 376.00
Accessory Installation/Maintenance (per hour)																				
Additional Paper Drawer		N/A		$ 120.00		$ 120.00		N/A		$ 120.00		N/A		$100.00	$100.00	N/A		$ -		$ 100.00
Large Capacity Tray/oversize		$ 50.00		$ 90.00		$ 90.00		$ 60.00	$ 60.00	N/A		N/A		$100.00	$100.00	$ 120.00		N/A		$ 100.00
Punch Unit		$ 150.00		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A
Punch Unit GBC Punch		$ 55.00		$ 75.00		$ 75.00		$ 65.00	$ 65.00	$ 75.00		N/A		N/A		$ 75.00		N./A		N/A
Vpunch Unit		$ 75.00																		
Booklet Finisher		N/A		N/A		N/A		N/A		$ 50.00		N/A		N/A		$ 50.00		N/A		N/A
finisher standard		N/A		N/A		N/A		N/A		$ 50.00		$ 100.00		N/A	$175.00	$ 700.00		$ 100.00		$ 175.00
CZ folder		N/A		N/A		N/A		N/A		$ 50.00		N/A		N/A		N/A		N/A		N/A
Oversize Paper feeder		N/A		N/A		N/A		N/A		N/A		N/A		N/A		$ 120.00		N/A		N/A
Stacker		N/A		N/A		N/A		N/A		N/A		$ 100.00		N/A		N/A		$ 100.00		N/A
IGEN feeder with bypass		N/A		N/A		N/A		N/A		N/A		$ 2,200.00		N/A		N/A		$ 2,200.00		N/A
IG4Fin		N/A		N/A		N/A		N/A		N/A		$ 100.00		N/A		N/A		$ 100.00		N/A
Software Maintenance (per month) - excludes updates and patches, which are free to End-User																				
Xerox FreeFlow® Print Server		N/A		N/A		N/A		$ 50.00	$ 50.00	N/A		N/A		$775.00	$775.00	N/A		N/A		$ 775.00
IPDS Software License		$ 125.00		$ 125.00		$ 125.00		$125.00	$125.00	$ 200.00		$ 200.00		$100.00	$100.00	N/A		$ 200.00		$ 100.00
FreeFlow VI Designer Pro SW/VIGROUP A		$ 40.00		$ 40.00		$ 40.00		$ 40.00	$ 40.00	$ 40.00		$ 40.00		$ 40.00	$ 40.00	$ 40.00		$ 40.00		$ 40.00
FreeFlow VI Design Compose SW		$ 60.00		$ 60.00		$ 60.00		$ 60.00	$ 60.00	$ 90.00		$ 90.00		$ 90.00	$ 90.00	$ 90.00		$ 90.00		$ 90.00
LCDS Software License		N/A		N/A		N/A		$125.00	$125.00	N/A		N/A		$100.00	$100.00	N/A		N/A		$ 100.00
PostScript & PPML Software License Enabler Stream,		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A
VigiGroupB		N/A		N/A		N/A		N/A		N/A		$ 90.00		N/A		$ 90.00		$90		N/A
VIGGROUP D		$ 60.00																		
End-User Training and Support (per hour) - beyond the required one free hour																				
Additional End-User taining on Device and/or software		$ 140.00		$ 140.00		$ 140.00		$140.00	$140.00	$ 140.00		$ 185.00		$140.00	$140.00	$ 140.00		$185		$140
After hours technical phone support (**** phone support is only 8 Am-8 PM and 24 hour on line support is standard)		N/A		N/A		N/A		N/A	N/A	N/A		N/A		N/A	N/A	N/A		N/A		N/A
EFI/EX*		$ 857.00		$ 990.00		$ 990.00		$429.00	$ -	$ 1,650.00		N/A		########	########	N/A		N/A		N/A
DFE		$ 780.00																		
Hard Drive Removal and Surrender		$ 300.00		$ 300.00		$ 300.00		$300.00	$300.00	$ 300.00		$ 300.00		$300.00	$300.00	$ 300.00		$ 300.00		$ 300.00

NOTES:

Additional Operational Advanced Training (priced based on flat rate fee, excluding travel and per diem)

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Vendor Name: Xerox Corporation

Group D
Single-function Printers
Service and Supplies Pricing
Includes B&W and Color/B&W Segments

Service and Supply Pricing		Segment 2		Segment 2		Segment 3	Segment 3	Segment 3		Segment 3		Segment 4
		(21 - 40)		(21 - 40)		(41 - 60)	(41 - 60)	(41 - 60)		(41 - 60)		(61+)
		Color	B&W	Color	B&W	B&W	B&W	Color	B&W	Color	B&W	B&W
Make		Xerox		Xerox		Xerox		Xerox		Xerox		Xerox
Model		6510DN		C400DN		3300dni	B400DN	C500DN		C600DN		B610DN
Maintenance Agreements												
Zero Base Charge	Includes **OEM** toner, parts, labor (no staples)	$ 0.0129	$ 0.0199	$ 0.0990	$ 0.0179	$ 0.0149	$ 0.0119	$ 0.0846	$ 0.0144	$ 0.0760	$ 0.0133	$ 0.0091
	% Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Flat Rate Fee	Parts and labor only (no supplies)	$ 7.00		$ 21.00		$ 5.00	$ 10.00	$ 29.00		$ 62.00		$ 26.00
	% Increase in rate for Rural Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	% Increase in rate for Remote Service Zone	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Service Coverage (per hour)												
Urban Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00		$ 210.00		$ 210.00	$ 210.00	$ 210.00		$ 210.00		$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00		$ 335.00		$ 335.00	$ 335.00	$ 335.00		$ 335.00		$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00		$ 260.00		$ 260.00	$ 260.00	$ 260.00		$ 260.00		$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00		$ 400.00		$ 400.00	$ 400.00	$ 400.00		$ 400.00		$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00		$ 470.00		$ 470.00	$ 470.00	$ 470.00		$ 470.00		$ 470.00
Rural Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00		$ 210.00		$ 210.00	$ 210.00	$ 210.00		$ 210.00		$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00		$ 335.00		$ 335.00	$ 335.00	$ 335.00		$ 335.00		$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00		$ 260.00		$ 260.00	$ 260.00	$ 260.00		$ 260.00		$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00		$ 400.00		$ 400.00	$ 400.00	$ 400.00		$ 400.00		$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00		$ 470.00		$ 470.00	$ 470.00	$ 470.00		$ 470.00		$ 470.00
Remote Service Zone	2 x 5 coverage (2 eight hour shifts, 5 days a week)	$ 210.00		$ 210.00		$ 210.00	$ 210.00	$ 210.00		$ 210.00		$ 210.00
	3 x 5 coverage (3 eight hour shifts, 5 days a week)	$ 335.00		$ 335.00		$ 335.00	$ 335.00	$ 335.00		$ 335.00		$ 335.00
	1 x 7 coverage (1 eight hour shift, 7 days a week)	$ 260.00		$ 260.00		$ 260.00	$ 260.00	$ 260.00		$ 260.00		$ 260.00
	2 x 7 coverage (2 eight hour shifts, 7 days a week)	$ 400.00		$ 400.00		$ 400.00	$ 400.00	$ 400.00		$ 400.00		$ 400.00
	3 x 7 coverage (3 eight hour shifts, 7 days a week)	$ 470.00		$ 470.00		$ 470.00	$ 470.00	$ 470.00		$ 470.00		$ 470.00
Service Calls not covered under the Maintenance Agreement												
Urban Service Zone	Price Per Hour	$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00
Rural Service Zone	Flat Rate Charge	N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Mile	N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00
Remote Service Zone	Flat Rate Charge	N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Mile	N/A		N/A		N/A		N/A		N/A		N/A
	Price Per Hour	$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00		$ 458.00
Accessory Installation/Maintenance (per hour)												
RFID Kit		$ 3.00		$ 3.00		$ 3.00		$ 3.00		$ 3.00		$ 3.00
SIPR-RDR5		$ 4.00		$ 4.00		$ 4.00		$ 4.00		$ 4.00		$ 4.00
End-User Training and Support (per hour) - beyond the required one free hour												
Additional End-User taining on Device and/or software		$ 120.00		$ 120.00		$ 120.00	$ 120.00	$ 312.00		$ 312.00		$ 120.00
After hours technical phone support		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional Services												
Equipment Move Service Zone 2	Flat Rate Charge	$ 389.00		$ 389.00		$ 389.00		$ 389.00		$ 389.00		$ 389.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Equipment Move Service Zone 3	Flat Rate Charge	$ 389.00		$ 389.00		$ 389.00		$ 389.00		$ 389.00		$ 389.00
	Price Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Price Per Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hard Drive Removal and Surrender	Flat Rate Charge	N/A	N/A	$ 300.00		$ 300.00		$ 300.00		$ 300.00		$ 300.00

NOTES

Accessory Maintenance charge is per month. No hourly fee

**Flat rate includes color and B&W*

NASPO Legacy Product Accessory Prices

		Legacy Product	Product Market Code	Product Description	List Price	% Discount	Customer Price
		C8130H2					
		C8130T2					
		C8135H2					
		C8135T2					
			_ BANFEEDKT	BANNER FEED KIT	$ 699	20%	$ 559
			_ BRF-81	BR FINISHER	$ 2,995	20%	$ 2,396
			_ BRFB-81	BR BOOK MAKER FIN	$ 4,995	20%	$ 3,996
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	20%	$ 79
			_ CZFOLD81	FINISHER C/Z FOLD	$ 2,600	20%	$ 2,080
			_ EFI-FLDER	EFI HOT FOLDERS	$ 995	20%	$ 796
			_ EFI-PROF	EFI PROFILE SUITE	$ 2,200	20%	$ 1,760
			_ EFI-SPOT	EFI SPOT ON	$ 825	20%	$ 660
			_ EFIBUNDL1	EFI FIERY BUNDLE	$ 2,199	20%	$ 1,759
			_ EFISERV81	EFI PRINT SERVER	$ 2,995	20%	$ 2,396
			_ ENVLPTR	ENVELOPE TRAY	$ 341	20%	$ 273
			_ ETHUBKIT	ETHERNET HUB OPTIO	$ 550	20%	$ 440
			_ FAX-1LINE	1 LINE FAX	$ 1,095	20%	$ 876
			_ FAX-2LINE	2 LINE FAX	$ 1,399	20%	$ 1,119
			_ HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463
			_ HCF3K	HICAP FEEDER	$ 2,200	20%	$ 1,760
			_ HDD81	HDD KIT	$ 600	20%	$ 480
			_ INTFIN81	INT OFF FINISHER	$ 999	20%	$ 799
			_ MCAFEEIC	MCAFE INTEGRIT KIT	$ 499	20%	$ 399
			_ OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959
			_ OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636
			_ OFC-81	OFFICE FINISHER	$ 2,500	20%	$ 2,000
			_ PZA	FI DEVICE	$ 175	20%	$ 140
			_ RFID70	RFID READER	$ 279	20%	$ 223
			_ SCANCLOUD	SCAN TO CLOUD	$ 99	20%	$ 79
			_ SIPRRDR2	SIPRNET KIT	$ 299	20%	$ 239
			_ STPLKIT81	CONVENIENCE STAPLR	$ 299	20%	$ 239
			_ UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239
			_ WIRELESS1	WIRELESS KIT	$ 139	20%	$ 111
		C8145H2					
			_ BANFEEDKT	BANNER FEED KIT	$ 699	20%	$ 559
			_ BRF-81	BR FINISHER	$ 2,995	20%	$ 2,396
			_ BRFB-81	BR BOOK MAKER FIN	$ 4,995	20%	$ 3,996
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	20%	$ 79
			_ CZFOLD81	FINISHER C/Z FOLD	$ 2,600	20%	$ 2,080
			_ EFI-FLDER	EFI HOT FOLDERS	$ 995	20%	$ 796
			_ EFI-PROF	EFI PROFILE SUITE	$ 2,200	20%	$ 1,760
			_ EFI-SPOT	EFI SPOT ON	$ 825	20%	$ 660
			_ EFIBUNDL1	EFI FIERY BUNDLE	$ 2,199	20%	$ 1,759
			_ EFISERV81	EFI PRINT SERVER	$ 2,995	20%	$ 2,396
			_ ENVLPTR	ENVELOPE TRAY	$ 341	20%	$ 273
			_ ETHUBKIT	ETHERNET HUB OPTIO	$ 550	20%	$ 440
			_ FAX-1LINE	1 LINE FAX	$ 1,095	20%	$ 876
			_ FAX-2LINE	2 LINE FAX	$ 1,399	20%	$ 1,119
			_ HC-KNO2	HEALTHCARE MFP	$ 579	20%	$ 463
			_ HCF3K	HICAP FEEDER	$ 2,200	20%	$ 1,760
			_ HDD81	HDD KIT	$ 600	20%	$ 480
			_ INTFIN81	INT OFF FINISHER	$ 999	20%	$ 799
			_ MCAFEEIC	MCAFE INTEGRIT KIT	$ 499	20%	$ 399
			_ OFC-BM	BOOKLET MAKER	$ 1,199	20%	$ 959
			_ OFC-HPKIT	2/3 HOLE PUNCH	$ 795	20%	$ 636
			_ OFC-81	OFFICE FINISHER	$ 2,500	20%	$ 2,000
			_ PZA	FI DEVICE	$ 175	20%	$ 140
			_ RFID70	RFID READER	$ 279	20%	$ 223
			_ SCANCLOUD	SCAN TO CLOUD	$ 99	20%	$ 79
			_ SIPRRDR2	SIPRNET KIT	$ 299	20%	$ 239
			_ STPLKIT81	CONVENIENCE STAPLR	$ 299	20%	$ 239
			_ UNICODE	INTL PRINTING KIT	$ 299	20%	$ 239
			_ WIRELESS1	WIRELESS KIT	$ 139	20%	$ 111
		C8155H2					
			_ BANFEEDKT	BANNER FEED KIT	$ 699	20%	$ 559
			_ BRF-81	BR FINISHER	$ 2,995	20%	$ 2,396
			_ BRFB-81	BR BOOK MAKER FIN	$ 4,995	20%	$ 3,996
			_ CACPIVRDR	CAC/PIV CARD RDR	$ 99	20%	$ 79
			_ CZFOLD81	FINISHER C/Z FOLD	$ 2,600	20%	$ 2,080
			_ EFI-FLDER	EFI HOT FOLDERS	$ 995	20%	$ 796
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			_ WIRELESS1	WIRELESS KIT	$ 139	20%	$ 111